

BEFORE THE
CALIFORNIA ENERGY COMMISSION

In the Matter of:)
) Docket No. 09-IEP-IJ
Preparation of the 2009)
Integrated Energy Policy Report)
(2009 IEPR)_____)

JOINT IEPR AND ELECTRICITY AND
NATURAL GAS COMMITTEE WORKSHOP

NATURAL GAS PRICE VOLATILITY AND
POTENTIAL IMPACTS OF CARBON REGULATION ON THE GAS MARKET

CALIFORNIA ENERGY COMMISSION
HEARING ROOM A
1516 NINTH STREET
SACRAMENTO, CALIFORNIA

TUESDAY, JUNE 16, 2009

9:00 A.M.

Reported by:
Peter Petty
Contract Number:

COMMISSIONERS PRESENT

James D. Boyd, Vice Chair and Associate Member, IEPR
and Electricity & Natural Gas Committee
Susan Brown, His advisor
Jeffrey D. Byron, Presiding Member, IEPR and
Electricity & Natural Gas Committee
Kristy Chew, His Advisor

STAFF PRESENT

Suzanne Korosec, IEPR Lead
Ruben Tavares
Leon D. Brathwaite
Randy Roesser
Peter Puglia
Paul Deaver
Mike Magaletti
Ross Miller

PRESENTERS

Randy Roesser, CEC
Peter Puglia, CEC
Dale Nesbitt, Altos Inc.
James Osten, IHSGlobal Insight
David Hoppock, Duke University*
Eric Williams*
Professor Kenneth Medlock III,
Baker Institute at Rice University

Public Comment

Marshall Clark, Dept. of General Services,
State of California

* Via WebEx

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P R O C E E D I N G S

JUNE 16, 2009

9:09 a.m.

MS. KOROSSEC: I am Suzanne Korosec. I lead the Energy Commission's Integrated Energy Policy Report Unit. Those of you have been to many IEPR workshops, you are going to get tired of hearing my same spiel time after time, but it still goes on. We have got about another 20 of these before we bring it to the end.

Welcome to today's workshop on Natural Gas Issues. This is a joint workshop by the Energy Commission's Integrated Energy Policy Report Committee and the Electricity and Natural Gas Committee. The workshop is being held as part of the 2009 IEPR Proceeding. The Energy Commission is required by statute to develop an IEPR every two years that covers major energy trends and issues faced in California, and provides recommendations to help the state meet our energy goals.

The topics of today's workshop are natural gas price volatility and potential impacts of carbon regulations on natural gas for power generation. Natural gas plays a crucial role in California's energy markets, it is probably about a third of the state's total energy requirements, and it is particularly critical in the electricity sector with about half the natural gas we consume being used to generate electricity.

1 The notice for today's workshop contained a number
2 of discussion questions on each topic and we are looking
3 forward to getting good input from all the stakeholders in
4 response to those questions.

5 A few housekeeping items. The restrooms are out
6 in the atrium, through the double doors and to your left,
7 there is a snack room on the second floor at the top of the
8 stairs, under the white awning, and if there is an emergency
9 and we need to evaluate the building, please follow the
10 staff to the park that is diagonal to the building,
11 Roosevelt Park, and wait there for the all clear signal.

12 Today's workshop is being broadcast through our
13 WebEx conferencing system. Parties need to be aware that we
14 are recording the workshop. We will make a recording
15 available immediately after the workshop on our website and,
16 once the written transcript is completed, that will be
17 posted on our website, as well.

18 For speakers and commenters today, please make
19 sure to speak very close to the microphones so we can make
20 sure the folks on the WebEx can hear all the speakers, and
21 the questions and the responses. Even though it will sound
22 as though you are speaking very loudly, it is coming across
23 very faint on the WebEx. We will have two opportunities for
24 public comments today, and I will take comments from those
25 in the room first, followed by those listening in on the

1 WebEx. For parties in the room, it is very helpful if you
2 can give the Court Reporter a business card when you are
3 done speaking so we can make sure that your name and
4 affiliation are correct in the transcript. For people
5 listening on the WebEx, we do have your lines muted, but we
6 will open them during the question and answer periods, and
7 during the public comment period. And also, if you have
8 questions, you can send a chat to the WebEx Coordinator and
9 they will make sure that is sent out and there will be an
10 opportunity to answer. So with that brief introduction,
11 Commission Boyd, I will turn it over to you for opening
12 remarks.

13 COMMISSIONER BOYD: Thank you and good morning,
14 everybody. Excuse the slight delay. As you see, there is
15 only one Commissioner up here; the other is on his way
16 across the street to the State Capitol, where he is going to
17 be testifying shortly before a legislative committee. We
18 have to do that on occasion, so... Commissioner Byron and I
19 constitute both the Integrated Energy Policy Report
20 Committees and the Electricity and Natural Gas Committee.
21 Commissioner Byron happens to be Chair of both. And he may
22 or may not be able to join us some time during the
23 procedures today, he hopes he will, but you just never know
24 when you are finally going to be called upon to testify.
25 And with the chaos going on across the street, I would not

1 even want to speculate as to when that might be. And
2 therefore, we were doing some logistical scrambling this
3 morning to get started here. Kristy Chew, whose nameplate
4 is sitting there, is in the building. We talked a few
5 moments ago and she will be joining us soon. She is an
6 advisor to Mr. Byron and will sit through the proceedings.
7 On my left is my principal advisor, Susan Brown. We are
8 both long-time veterans of the natural gas issue. There are
9 a lot of familiar faces in the audience here. Some of us go
10 back, Lord, a decade to the original Inter-Agency Natural
11 Gas Committee that was established during the electricity
12 crisis. So it is a familiar subject to many folks and many
13 of us. Interesting agenda today. Of course, we always
14 talked about price volatility; it is part of the process out
15 here. Hi, Kristy.

16 MS. CHEW: Hi.

17 COMMISSIONER BOYD: You have been introduced
18 already, Kristy.

19 MS. CHEW: Thank you.

20 COMMISSIONER BOYD: I also found it novel to have
21 -- and I am looking forward to Ruben's presentation on price
22 forecasts under uncertainty. I think we have lived under
23 uncertainty forever, or certainly for quite some time. And
24 the new element that is mentioned in the notice, and on the
25 agenda, of course, is carbon regulation, which dominates

1 virtually everything we talk about now days. As I have said
2 in other forums and will continue to say in various forums,
3 there have been lots of policy drivers in California down
4 through the years that have picked up energy issues, energy
5 and air quality, I have always talked about we are joined at
6 the hip, and in our business of energy and price
7 uncertainty, price volatility, supply concerns, outside the
8 North American Continent, it always has affected what we
9 did, but when it comes to climate change, carbon regulation,
10 what have you, everything else pales in significance. You
11 cannot -- everything fits under the general umbrella of
12 climate change issues, so it will be interesting to have
13 that discussion today, as well. So with no further ado, I
14 would like to get today's proceedings started. I am looking
15 forward to hearing what folks have to say. I welcome you
16 all to today's hearing and hope you all recognize that --
17 this is really a workshop; I should not have used the word
18 "hearing." I encourage you at any point in time, if you
19 have a matter of interest, a question, or comments, we
20 solicit your comments, and we want this to be as moderately
21 informal as it can be. We do ask that, if you have a
22 comment or a question that you come to the podium there and
23 use the microphone so that the people out there listening in
24 can hear you. We cannot pick up anything if you shout a
25 question from the audience. So tradition is, please come to

1 the podium and also, for our own staff's benefit, we record
2 these things so we can go back and see what you say on
3 occasion, and we need the microphone to pick that up. So
4 with that, again, welcome, and we will get started.
5 Suzanne, I do not know if I am turning it back to you
6 momentarily?

7 MS. KOROSSEC: Actually, we are going right to Mr.
8 Tavares.

9 COMMISSIONER BOYD: Mr. Tavares, Ruben, it is
10 yours.

11 MR. TAVARES: Good morning, Commissioner Boyd.
12 Good morning, Susan, Kristy, everybody, good morning.
13 Again, as Commissioner Boyd said, we are going to make it as
14 informal as possible, so if anybody has any questions or
15 comments, just get close to the microphone and hopefully we
16 can get your good input so that we can have a complete
17 record.

18 Last month, May 14th, we had a joint committee
19 workshop in this room where we had a number of speakers make
20 presentations on natural gas supply and infrastructure. We
21 learned that natural gas from shale formations in North
22 America is plentiful. Also there are some environmental
23 issues that we need to go over again. We had a series of
24 presentations from natural gas cropland transporters with
25 products detailing plans to continue bringing gas to the

1 West from sources either in the San Juan Basin, Permian,
2 Rockies, or the Western Canadian basins. We also learned
3 that in the schism for re-gasification facilities of LNG has
4 diminished somehow, basically here in the West, although
5 some projects continue to move forward like Oregon and LNG.
6 After the main workshop, we had a follow-up discussion on
7 infrastructure issues during the June 4th Natural Gas Working
8 Group meeting. We received various comments to the staff
9 papers from the utilities. We will read those comments and
10 incorporate appropriate revisions to our papers before they
11 become final.

12 Today, we focus our attention on natural gas
13 prices, mainly the uncertainties of forecasting natural gas
14 prices. Their historical volatility over the ten years and
15 the difficulty, again, of forecasting natural gas prices.
16 There are many variables that influence price and natural
17 gas in the market. Some of the variables are market driven
18 and some other are of regulatory nature. We will touch on
19 one particular variable that will become very very important
20 in the future and that is carbon regulation, both at the
21 state level and the federal level. We have a couple of
22 presentations from the staff this morning, four
23 presentations from each person in the field and one panel
24 discussion this afternoon that will try to answer some of
25 the questions that we have, especially about uncertainty of

1 forecasting. There will be a couple of opportunities for
2 the public to make comments, one before luncheon and the
3 other one at the end of the day. So with that, I want to go
4 through my slides.

5 I think in the last workshop that we had, May 14th,
6 we indicated that, in the early 1990s gas supply increased
7 due to the strong introduction, mainly in the Western
8 [inaudible] [10:52] of the basin. And at the time, prices
9 were around \$2.00 per thousand cubic feet. Later on, the
10 gas amount increased, especially for power generation, and
11 also the price continued to increase up to \$4.00, more or
12 less, per thousand cubic feet. Domestic natural gas
13 production actually peaked in 2001 at 52 billion cubic feet
14 per day. The gas demand continued to increase for the year
15 2000s and increased up to 60 billion cubic feet today and
16 the price of gas again kept increasing from \$5, to \$6, and
17 up to \$7 per dozen cubic feet.

18 This graph actually shows the historical increase
19 in natural gas demand in the United States from 1990 to the
20 year 2008, and we can see it kept increasing up to the year
21 1997 more or less, and industrial gas demand actually
22 decreased, but natural gas amount for electricity generation
23 kept increasing, and we have here from EIA a forecast of
24 what the demand will be in the future -- again, it is just a
25 forecast, and the EIA has provided this forecast many times.

1 Another graph that portrays the North American
2 Natural Gas demand; this includes Canada and Mexico and, as
3 you can see, we are currently up to very close to 80 Bcf per
4 day. Historical natural gas production in the United States
5 by different areas, we can see that the Gulf of Mexico has
6 been declining in 2000s since 1999, but we have some
7 compensation there from the Rocky Mountains and the Mid-
8 Continent. So the Mid-Continent increase in natural gas
9 supply is mainly due to the shale natural gas production.

10 Another graph, it shows the increases in natural
11 gas prices over time since 1995, and we can see in 1995 the
12 more or less year 2000-2001 energy crisis we had prices in
13 the more or less \$2-\$3 per thousand cubic feet, it kept
14 increasing in the early 2000s all the way to 2004, and now
15 we have prices increasing again in 2006-2007 up until the
16 last year, we see a collapse in the prices all the way down
17 to, actually last Friday, they were under \$3 per thousand
18 cubic feet at the California border; however, I heard the
19 day before yesterday prices are climbing up again, so who
20 knows what...?

21 Now I want to draw your attention to what the
22 directives are for the distribution as far as making some
23 natural gas assessments and forecasts in all aspects of the
24 energy industry and, again, that includes natural gas, and
25 it also mentions prices at the very end of the sentence

1 here. The California Resources [inaudible] [14:48] again
2 directs and actually makes the point in one of the sections
3 indicating that we must pay attention to potential problems
4 or uncertainties in the electricity and natural gas markets.
5 So today's topic will be exploring all of these
6 uncertainties, and hopefully we will have some questions for
7 the experts that are going to be making presentations later
8 on.

9 Gas prices are important. And the reason they are
10 important is because California consumes actually over 6 Bcf
11 a day in natural gas; that is 2.3 trillion cubic feet a
12 year. And most of the gas that California consumes, about
13 87 percent, comes from out of state. And the natural gas
14 production in the state is actually decreasing. During the
15 energy crisis in 2000-2001, California spent \$19 billion on
16 natural gas. That is an average price of about over \$8.00
17 per thousand cubic feet; again, there were a lot of price
18 spikes at the time, so it was expensive gas. It was almost
19 double the cost of natural gas that we had to spend in the
20 previous years, even though we were consuming the same.
21 More than 40 percent of the natural gas that we consume is
22 consumed by the power sector, and so it has a big impact on
23 electricity rates.

24 What is the goal of natural gas price forecasts?
25 We at the Energy Commission receive, very often, many

1 requests from within the Energy Commission, and also from
2 outside, for the natural gas price forecasts. And it is
3 used in many events, in many venues, and for many purposes.
4 It is used to estimate for power prices, even the California
5 Public Utilities Commission have used in the past our price
6 forecasts to be used for the market price reference. They
7 used to evaluate renewable energy projects. It is used at
8 financial institutions who will receive calls from banks
9 that want to have a natural gas price forecast to actually
10 lend money for energy projects. In our own state agencies,
11 they actually ask for natural gas price forecasts to develop
12 energy projects for the state agencies.

13 So how have we done? What is our record? This is
14 just a few of the examples that we have provided in the
15 natural gas market assessments from 1995, 1998, and then we
16 jump a few years because we did not have data, or we could
17 not find it, and in 2003, 2005, and 2007, and as you can
18 see, our record has not been that great. This is the actual
19 price of natural gas and this is our forecast from here.
20 But actually, we are not alone.

21 COMMISSIONER BOYD: I was going to say, Ruben, has
22 anybody had anything better?

23 MR. TAVARES: Let me show you that. Interesting,
24 enough, in the 2005 IEPR, as part of a work that we were
25 doing to forecasts of electricity rates, we asked the

1 utilities, both POUs and the IOUs, to give us their own
2 forecasts, and they all agree, but with one condition, this
3 has to be confidential. So they applied for confidentiality
4 to us and we gave them confidentiality, and you can see the
5 three IOUs gave us the forecasts, and we have six POUs. And
6 they are all over the place. One here was very [inaudible]
7 [19:32] all the way from \$7, \$8, \$9 per thousand cubic feet,
8 so this is what they gave us at the time.

9 In the next draft, we have EIA's forecast. Again,
10 they have -- their forecast is 1982. Back in '82, they were
11 forecasting, you know, this kind of crisis, the nature we
12 are down here, as you can see, and this green line indicates
13 the natural prices of natural gas. This is all historical.
14 So as you can see, the forecasting process has been very
15 very difficult. So the question is, how can we move forward
16 given that everybody asks for forecasts, all forecasts are
17 wrong, it is virtually impossible to account for all the
18 variables that will influence natural gas prices, given the
19 importance that some variables change over time. They have
20 been changing. How can we take into account this
21 uncertainty in the forecasts and actually make those
22 forecasts useful for the work that we need to do and that we
23 have obligations under our own laws and our own mandates?
24 So I am going to pose the question to everyone that is going
25 to be making presentations today, and hopefully at the end

1 of the day we have a good discussion with a panel of
2 experts so that they can give us some additional guideline
3 of how we can make all of these problems that we generate
4 useful for the public and for the state in the future.

5 So with that, I would like to invite anybody who
6 wants to make any comments or who has any questions.

7 COMMISSIONER BOYD: Quick question. I was
8 gratified to see on the slide the three -- the reference to
9 transportation use of natural gas, although it is a tiny
10 little line, it is there. And although I am not employed by
11 T. Boone Pickens, I do not necessarily agree with everything
12 he says, I and the CEC are fans of natural gas playing a
13 role in our future transportation segment, so I was glad to
14 see that. Now, a question, Ruben. On Slide 5, you
15 reference shale in the Mid-Continent, or the Mid-Continent
16 line being responsible, or shale being responsible for
17 perhaps this growth. Is the majority of the shale gas in
18 the Mid-Continent slice, or is it distributed in other
19 areas? I remember overlaying a map and I was reasonably
20 familiar with all the fields, I cannot recite the names for
21 you, but there is a fairly substantial, I thought, would be
22 the Eastern slice.

23 MR. TAVARES: Actually, Commission, I am not
24 really the right person to answer that question, but we have
25 today through all them that have seen their presentations,

1 and they show precisely where all that production is. So
2 we have plenty of material today that will answer the
3 question.

4 COMMISSIONER BOYD: And my last comment, you
5 mentioned the 2005 IEPR and, of course, that was the last
6 IEPR, and that was the year where we really honed in on the
7 natural gas price forecast chaos that we had experienced to
8 date, and I suddenly feel like the days echo all over again
9 as the famous American one said. But in any event, I look
10 forward to the experts today straightening this out. Thank
11 you. Any folks in the audience have any questions? Here
12 comes a question from a fellow staffer.

13 MR. BRATHWAITE: Good morning, everybody. I am
14 Leon Brathwaite. I work here at the Commission. I have a
15 question for State Commissioners. I guess I want to make a
16 statement. So if I understand all of natural gas that is
17 produced from shales, comes from the Mid-Continent,
18 primarily the Barnett Shale, so that is basically the story.
19 I mean, in the East, we have the Marcellus Shale which is
20 not being developed, but that is about where we hang in
21 terms of development when compared to the Barnett shale.
22 So most of the shale gas comes from the Barnett --

23 COMMISSIONER BOYD: What about potential?

24 MR. BRATHWAITE: The potential is definitely in
25 the East. The Marcellus shale, I think you could classify

1 it as the mother or the father of all shales, but it is not
2 yet as developed as the Barnett.

3 COMMISSIONER BOYD: Thank you.

4 MR. BRATHWAITE: Sure.

5 MR. TAVARES: I just forgot, you prepared a paper
6 last month on shale. I forgot -- so he knows all the
7 answers from now on.

8 COMMISSIONER BOYD: I read his paper, but I have
9 already forgotten it. I forget everything --

10 MR. TAVARES: Thank you, Commissioner Boyd. Yes,
11 you are in good company, I also forget those things, so...
12 Our next presenter is part of the staff, Randy Roesser. He
13 is going to talk about price volatility. Randy?

14 MR. ROESSER: Good morning. I waited about 19
15 years to get up to this podium. It took me long after
16 working at the Commission to actually get to this
17 microphone. Now I am not so sure I am happy to be here --

18 COMMISSIONER BOYD: Where have they been hiding
19 you. I know, the budget guy, the budget guy, I remember
20 you, Randy.

21 MR. ROESSER: Okay --

22 COMMISSIONER BOYD: You can get ahead.

23 MR. ROESSER: I am not sure if it is easier to
24 predict natural gas prices or where the budget is going to
25 go from here. I am sure either way --

1 COMMISSIONER BOYD: I was the Budget Officer of a
2 State Department once, so you, too, can become Commissioner.

3 MR. ROESSER: Okay. Good morning. As I said, the
4 past 18 months have been quite a ride for the natural gas
5 market and natural gas prices, in particular. For those of
6 you as old as me, you might even call it an E Ticket ride.
7 Those of you younger that do not know what that is, you need
8 to get out your Blackberries and you can Google that and
9 figure that out. So if we look back at 2008, the spot
10 prices at Henry Hub, the primary trading hub in the U.S.,
11 spot prices began the year at \$7.83; by early July, they
12 were above \$13.00, and then, by the end of 2008, they were
13 back just a little over \$5.60. One year ago today, the
14 Henry Hub spot price closed at \$12.51; yesterday, it closed
15 at \$3.80. One year ago today, California's spot prices were
16 just under \$12.00 million cubic feet; yesterday, California
17 prices closed under \$3.00. So, clearly, natural gas prices
18 have been volatile the past 12-18 months, for sure. But
19 then I guess the question is, today, that maybe we are going
20 to explore, is how volatile have the prices been? Do those
21 numbers themselves clearly demonstrate the level of
22 volatility. This is just the clinical definition of
23 "volatility" found on the Investorwords website, everyone
24 can read that. And while volatility is characterized as the
25 degree of price changes, the ultimate impact to natural gas

1 prices also depends on the influence of a couple other
2 concepts of mean reversion, and stationary. Mean reversion
3 simply put is a statistical measure of how fast and how
4 strong prices migrate from either an exuberant level or a
5 depressed level, back to a current equilibrium or accepted
6 price level. And stationary indicates whether that price
7 level, that equilibrium or accepted price level has been
8 flat or constant over a period of time. So, in essence,
9 those three factors are really what drive the actual price
10 of natural gas.

11 This chart here really tells the story that
12 volatility is not necessarily associated with high prices.
13 Volatility really is the variance or the degree of the day-
14 to-day price changes, not the actual level of those prices,
15 and that is what characterizes the volatile market. Thus,
16 periods of high prices alone are not a good indicator of
17 whether volatility is high, or whether volatility is
18 increasing, for that matter. For example, if you look at
19 the chart, and if you look at the fall of 2005, if you look
20 at the green line in the fall of 2005, or the summer of
21 2008, those high price levels, those spikes there, and you
22 compare those to the price levels in December of 2001 or
23 December of 2004, prices are not as high back then, but if
24 you look at the orange line, you can see that the level of
25 volatility measured on a day to day price change metric is

1 actually lower in those years when the prices are lower.
2 So all we have is we have the high prices, an indication
3 that high prices then and of themselves, do not indicate
4 higher levels of volatility.

5 So the other question that we looked at, and Ruben
6 touched on this a little bit, is why is there a growing
7 interest in natural gas price volatility. And I think the
8 simple answer is because price volatility impacts both
9 consumers and producers of natural gas. And here we just
10 have a list of residential customers. Their demand is
11 primarily driven by heating needs, with very little
12 opportunity to adjust that demand. And certainly price
13 spikes can hit low income households pretty hard, you know,
14 just increasing the number of households that cannot pay
15 their bills, default to the utilities. Of course, the IOUs
16 do offer some assistance with balanced budget billing and
17 other low income assistance, state sponsored, and IOU
18 sponsored at, you know, residential. Small commercial
19 operators are also affected by price spikes, putting stress
20 on their operating budgets. Industrial users are often
21 large consumers of natural gas, therefore, price spikes can
22 have a significant impact on their operations, even driving
23 some of their operational decisions such as the fuel
24 switching, where available, all of that, especially in
25 California, is a declining option. Or there have even been

1 cases where prices have been so high or so volatile that
2 industrial users have suspended operations because it is
3 just too hard to plan a budget for those prices.

4 Power generators, the 2007 EIA Power Generation
5 data shows that 25 percent of the U.S. and more than 50
6 percent of California electric power is generated from
7 natural gas, therefore, natural gas volatility can spread
8 and continue on and pass through to create volatile
9 electricity crises. And finally, gas producers make product
10 evaluation investment decisions less certain; Ruben touched
11 on this also. Lenders who are potentially going to
12 capitalize on some of these projects, price volatility
13 increases the risk on the uncertainty for those lenders,
14 therefore the cost of that capital for projects can increase
15 and effect the gas producers, as well.

16 In doing the research for natural gas volatility,
17 I took a look at historical natural gas prices, and because
18 of the acceptance as a benchmark for natural gas domestic
19 prices, Henry Hub's spot prices are what we are going to
20 focus on mainly here, just as a way of consistent comparison
21 of prices. If you look back over the last dozen years or
22 so, prices were fairly stable, hovering around \$2.00 in
23 million cubic feet back in the late 90s; since 2000, that
24 equilibrium or accepted price has slowly but steadily moved
25 higher. In the last couple of years, basically being in the

1 \$6 to \$8 per million cubic feet range, all the while
2 experiencing four significant periods of price spikes that
3 are shown here -- winter of 2000, the crisis, February of
4 2003, a very short-lived price spike, the fall of 2005, and
5 the summer of 2008.

6 Some of the factors that affect natural gas prices
7 and volatility include supply and demand balances, you know,
8 which can result from demand spikes in very cold winters, or
9 low storage heading into winter, or falling production, or
10 falling imports, infrastructure issues such as inadequate
11 pipeline capacity; a good example of this was, last fall,
12 occurred in the Rocky Mountain area where some of the spot
13 prices of gas actually fell below a dollar per million cubic
14 feet simply because the take-away capacity was temporarily
15 lowered through some inspection and infrastructure work, so
16 that had a significant effect of short-term driving prices
17 down significantly. Weather, of course, is a principal
18 driver of demand. It can also affect supply like that
19 occurred in 2005 following the backpack hurricanes of
20 Katrina and Rita, which damaged much of the supply
21 production infrastructure in the Gulf Coast region.
22 Regional global economic conditions can drive demand up or
23 down. The current situation we are in now, global crisis,
24 clearly I think it is pretty well known that most areas of
25 energy demand are down on oil and natural gas, so that kind

1 of effect there. Speculative trading, the level of
2 speculative trading, I believe, has grown significantly in
3 recent years. Last month, a debate hit the papers and the
4 trade publications pretty steadily about the U.S. Natural
5 Gas Fund, and EFT that reportedly held title to as much as
6 80 percent of the NYMEX June contracts opened interest back
7 in May, that 80 percent has been disputed by some folks, but
8 clearly I think the impact of just pure speculative trading
9 has definitely entered the picture of natural gas prices and
10 contributed to volatility of those prices. Market
11 manipulation, of course, is always a concern, and there have
12 been cases of that in the past that have been documented.
13 And finally, unreliable data. The lack of sound data, of
14 course, can lead to market actions based on market
15 perceptions instead of market realities and, again, that can
16 drive prices and potentially increase volatility through
17 unreliable data.

18 The four major price spikes that the previous
19 chart, this chart here, narrows the window down to this
20 decade, starting in January of 2000, and it clearly shows
21 the four significant price spikes that I mentioned earlier.
22 Looking at the first one, the winter of 2001, there was
23 several physical market factors that contributed to the
24 winter 2000-2001 price spike. We had low storage heading
25 into the winter peak demand, partially a result of the south

1 and west having a warmer than normal summer temperatures
2 which increase natural gas demand for electricity generation
3 for cooling, and also some of the folks with purchased
4 storage delayed purchasing that natural gas in the hopes
5 that prices would decline in the fall, and they could get
6 the storage in there. But unfortunately the prices did not
7 decline as they thought, and so we did enter the winter peak
8 with lower storage levels than we would like. The cold
9 weather began early and it was harsh. Forty of the lower 48
10 states experienced below normal temperatures. And finally,
11 several strong years of economic growth had increased
12 natural gas demand consistently over the last previous few
13 years.

14 If we look at this chart here, this shows the
15 Southern California border prices spiked to nearly \$60.00
16 during that same period. So if we go back, you can see the
17 Henry Hub price here was a little bit over \$10.00, and then
18 Southern California spiked almost \$60. There were two key
19 factors that contributed to the California spike in prices
20 during this period, and that was in August of 2000, there
21 was a major pipeline explosion in New Mexico. It reduced
22 California supply by about 400 million cubic feet a day,
23 which was about six percent total of California demand. So
24 that was one occurrence that contributed to this spike in
25 prices just in California. And the market manipulation that

1 we mentioned a minute ago, in a March 2003 final report,
2 FERC documented numerous cases of market manipulation and
3 concluded that these were a significant factor that was
4 responsible for the California extremely high prices, it was
5 significantly higher -- five times as high as the Henry Hub
6 price.

7 In February of 2003, a short-lived price spike
8 here, Henry Hub prices closed at just under \$19, \$18.85 per
9 million cubic feet, so that was an extreme short-term spike,
10 but like I said, it was short-lived as prices fell the very
11 next day to just over \$10, so from just under \$19 to just
12 over \$10 in one trading day. Around the U.S. they are
13 worried with higher prices, especially in the Northeast,
14 where prices exceeded \$30 per million cubic feet. The
15 effects of low storage and high demand and infrastructure
16 constraints, especially up in the Northeast, were compounded
17 by the fact that a major storm came in that hit much of the
18 U.S., spiking demand clearly in the Northeast, and the storm
19 was so severe that, actually, there was some freezing off of
20 wells in the Mid-Continent area, which actually temporarily
21 curtailed supply coming out of that production region, so
22 spiking demand and some impact to supply caused that short-
23 term spike. But as this chart shows, it was short-lived.
24 Because of the sudden and significant nature and degree of
25 this price spike, FERC again looked for evidence of market

1 manipulation, but concluded there was none. In fact, part
2 of their final report stated that the physical and financial
3 markets appeared to work pretty well during this price spike
4 period.

5 Moving on to the fall of 2005, I think everyone
6 knows this, the fact that Hurricanes Katrina and Rita hit;
7 Katrina hit in late August, and Rita hit in late September,
8 not quite 30 days later. The Gulf region was significantly
9 impacted and caused some significant declines in natural gas
10 production. At the time in 2005, the Gulf of Mexico
11 offshore region was provided about 20 percent of total U.S.
12 supply, marketed production, so disruptions in supply did
13 exert upward pressure on natural gas prices. The peak price
14 levels after Katrina was \$15.27, and after Rita in December,
15 we actually had \$15.40 in mid-December. Just a little
16 background on that -- Katrina destroyed 46 drilling
17 platforms and damaged 20 additional platforms and 100
18 pipelines, and then a month later, Rita came in and
19 destroyed another 69 platforms, damaged another 32, and
20 another 82 pipelines. So the infrastructure damage to that
21 region was quite severe by these back-to-back hurricanes,
22 and therefore you have the huge price spikes. The break in
23 the lines there for Hurricane and Rita, which is actually
24 where trading was suspended for a short period of time
25 following the actual price jumps from those hurricanes.

1 So 2008, last year. When I first started looking
2 at the natural gas issues, it was obviously a very
3 interesting year. If you look at the red line there, that
4 is the 2008 prices, and as you can see, right from the
5 beginning in January, the beginning of 2008, the difference
6 in where prices were headed compared to the previous two
7 years, the previous two years, as you can see, they pretty
8 much flowed within the \$6 to \$8 band, and actually drifted
9 lower coming out of winter, heading into the spring season a
10 little bit, but not last year. The prices just marched
11 northward and continued until they hit the peak in early
12 July. But then again, looking at the backside, after July,
13 if we hit the peak, the prices declined actually at a
14 quicker pace than they had increased, and then if you go all
15 the way to the right and you look at the end of the year in
16 December, we were not only below where we were at the
17 beginning of the year in 2008, we were below where we were
18 the previous two years. So it was quite a roller coaster
19 ride in 2008.

20 There were several fiscal market factors that
21 contributed to this price volatility in 2008. We had low
22 storage loads coming out of the winter; there was a shutdown
23 at the Independence Hub, which was about a bcf per day
24 production loss out of the Gulf of Mexico; electric
25 generation demand continued as climate change concerns

1 strengthened, and all of those contributed to increasing
2 prices. And then, when we headed downward, I think this
3 most significant market factor that contributed to the
4 falling prices was the expansion, this sudden awareness, or
5 the sudden production of the expanding unconventional
6 supply, domestic supply, of shale gas and so on. It really
7 did kind of change the dynamics and kind of turned the
8 market on its head, frankly. It was everything from
9 expanding the future potential reserves and what the U.S.
10 had for domestic future production to turning around the
11 need for LNG. We went within a six or 12-month period, went
12 from LNG was going to be a significant necessary supply for
13 the U.S. to not so. It just really changed the dynamic of
14 the market. But I also believe there were several market
15 financial factors that played a role in 2008, market
16 speculation, I think, began to increase. We had extremely
17 high oil prices -- oil prices hit just under \$150. We had
18 the value of the U.S. dollar, the shrinking value of the
19 U.S. dollar, and then, of course, the global economic crisis
20 which also then slammed the brakes on demand of natural gas.
21 So those financial market factors also played a role, I
22 believe, in the crisis. And we will just take a quick look
23 here at this chart. The red line is the crude oil price,
24 the blue line is Henry Hub natural gas prices, so if we just
25 look at that for the moment, I think it is clear that most

1 analysts agree that the historic explanation, or one of
2 them, for the link between oil and natural gas prices, the
3 ability of fuel switch, which has significantly diminished
4 in recent years, and therefore weakening any link between
5 all of natural gas prices. You know, I think it is a fair
6 thing to think about, that as market speculation grows as an
7 influence in the market, that potentially the energy
8 commodities -- oil and natural gas, as speculative
9 investment opportunities provide the basis for a continuing
10 link between oil and natural gas. If you look at the green
11 line, that is the value of the U.S. dollar. And you can
12 see, as the prices were headed north in the first half of
13 2007 and 2008, you can see the value of the U.S. dollar
14 inversely related here and falling as the prices of those
15 energy commodities went up. And then, right when we hit the
16 peak prices and turned around, and oil prices began to fall,
17 and natural gas prices began to fall, you can see the dollar
18 did a reversal and started heading northward also. So,
19 again, I think it is more than just coincidence that that is
20 the case, that the value of the U.S. dollar does affect
21 demand and prices for energy commodities as speculative
22 investments.

23 Finally, then, we took a look at the accuracy of
24 past forecasts. Ruben had this chart up on his
25 presentation. Mine looks a little prettier, the color I put

1 in there, but... Essentially, this is the same chart that
2 Ruben had. This is the price forecasts that EIA had back in
3 1982, and again you can see the white line here are the
4 actual prices, and then all the others are the EA forecasts.
5 As Ruben had mentioned, in the 80s, their prices tended to
6 be higher than the actual prices, and now they have kind of
7 migrated where a lot of the forecasts are actually below
8 what actual prices turned out to be.

9 So, you know, I think forecasting efforts are
10 certainly going to have to figure out a way to effectively
11 recognize and consider the future of price volatility and
12 the uncertainty of many of the physical and financial
13 factors that contribute to price volatility, and factor that
14 into the forecasting methods to somehow make these price
15 forecasts more useful to policy makers and market
16 participants. Certainly, the factors that drive price
17 volatility are some of the same factors that are used in
18 forecasting, and clearly there is a lot of uncertainty about
19 the proper values to assign these variables, or, as Ruben
20 said, even to the weight to put on the different factors as
21 that changes potentially from year to year, or period to
22 period. And, of course, the evolution of carbon regulation
23 policies as significant uncertainty to the whole picture of
24 price forecasting. The market analyst, Katie Elder, who I
25 think is known by a lot of folks here in this room, in an

1 October 2008 article, simply put, stated carbon regulation
2 changes everything. So clearly, I think that is going to
3 play a large part in the future forecasting. Also in the
4 paper, we examined four different natural gas price
5 forecasts, and you can see the chart shows a wide range of
6 prices, particularly in 2009, so right in the front end of
7 the forecast, you can see the price forecast in 2009 range
8 from \$5.70 to over \$10 per million cubic foot. That
9 represents a 77 percent price difference, and the fact that
10 it is so near term, that the difference is so great, I think
11 that is just a good illustration of the uncertainty and the
12 risk of accepting singular, date-specific, single point
13 price forecasts for policy decisions, or business decisions,
14 for that matter. I think it paints a picture that whoever
15 is using these forecasts for decision making needs to be
16 careful and understand what it is saying and what they are
17 reading.

18 So finally, these are some of the issues I think
19 that, hopefully, by the end of the day we will have a little
20 better understanding. Some of the experts here can weigh-in
21 on this, hopefully, and provide some valuable insight into
22 some of these questions that are pertinent to the issue of
23 price volatility and its effect on price forecasts. That
24 concludes my presentation.

25 COMMISSIONER BOYD: Thanks, Randy. I had read

1 your paper and thought it was quite good. Quick -- well,
2 it is almost not a question. On Slide 7, you referenced a
3 link between gas and oil prices, and many of us have
4 followed that for years, and it seems to me, and you kind of
5 said it, "experts" [quote unquote] have said, and have
6 tended to agree for a number of years, that there is no
7 logic for the link any longer. But it just cannot break
8 itself, it is still tends to be there, so I think it is just
9 the market psychology, but that is just a guess on my part,
10 in any event, so you cannot ignore that fact, whether you
11 like it or not. And energy pricing, when people look for a
12 hook to grab onto, I think that is one, that and everything
13 else, they tend to follow -- yet, the value of the dollar
14 thing, I mean, that is just a linear event is one of --

15 MR. ROESSER: Well, it is interesting, when I
16 first started researching, because I do not have this --
17 with all due respect -- ancient history of the relationship
18 in the past for oil and natural gas, so basically I just
19 started from scratch, and I can tell you that I can find
20 extremely compelling arguments on both sides of that issue,
21 from quite respected experts and who come to different
22 conclusions about that relationship. So it certainly is
23 complex and there still is ongoing debate, I do believe, on
24 the strength of that relationship.

25 COMMISSIONER BOYD: Well, I am somewhat of an

1 amateur economist, even though I am allegedly an economist
2 at the Commission, and I have had a lot of economics in my
3 life, and I believe very strongly in behavioral economics is
4 a very key component of our life, that we are paying more
5 and more attention to now. So, in any event, very good.
6 Thank you. Questions, comments from the folks in the
7 audience?

8 MR. ROESSER: Leon?

9 MR. BRATHWAITE: Roesser.

10 MR. ROESSER: I thought you had a question. Never
11 mind. Okay, thank you.

12 MR. TAVARES: Thank you, Randy. Our next speaker
13 is also part of the staff of the Commission, Peter Puglia.
14 He is going to make a presentation on some research that he
15 did on carbon regulation of potential impacts, especially in
16 the power sector. So, Peter?

17 MR. PUGLIA: Thank you, Ruben. I have been here
18 nine years and this is my first trip to this podium, another
19 first is that I think I am the only presenter, or the first
20 presenter, who uses the first last name format for his e-
21 mail address. That is my contribution to the Energy
22 Commission. You can do that, staff.

23 I spent a number of weeks reviewing studies of key
24 federal and state legislation on the greenhouse gas impacts
25 on natural gas generation. The policy levers, that is the

1 term that has become the jargon up in our office, the
2 levers mostly in legislation include these elements right
3 here, either apply -- with economic constraints, you are
4 either going to have them apply to economic constraints, or
5 you are going to have markets asserting their will, which
6 most of you are familiar with. The studies cover every one
7 of these parameters, some of them to different degrees than
8 others because the studies have with over-selecting,
9 maintained their own interests and their own objectives, and
10 the work that they do, they want to try to justify certain
11 findings scientifically -- who would not want to do that?
12 That is not true of all of them, I am not going to identify
13 anybody, but some of the conclusions they come up with are
14 modeled well, and they are documented well, and they are
15 definitely reasonable.

16 The studies I looked at include one from the
17 Energy Information Administration, Duke University, and we
18 will be hearing from them later today, they will give what I
19 expect will be a robust and interesting defense of their own
20 study, the Natural Resources Defense Council also did an
21 interesting study that, unlike the others, they did not look
22 at any particular policy lever, they did not look at carbon
23 caps, they did not look at renewables, they did not look at
24 choices in fuel types, favoring natural gas over coal, they
25 just looked at what happens if you do not do anything. And

1 they also -- another interesting conclusion from their
2 study that is not seen in any of this, in any of the other
3 studies, is that they not only modeled economic impacts,
4 they modeled what also are -- they called them
5 "discontinuity and non-economic costs," and non-economic
6 costs are human health, wilderness, wildlife costs, and
7 discontinuity costs would be catastrophic to events like the
8 break-up of the West Antarctic Ice Sheet, which could be an
9 abrupt event and, according to their study, could
10 dramatically increase sea levels and inundate a lot of real
11 estate. None of the other studies did that. And the point,
12 of course, of the NRDC study is, "Stop debating and do
13 something." That is really what they are trying to say.
14 They could have sent somewhere here to say the same thing.
15 Monetizing those kinds of variables, we all probably
16 recognize it is difficult to monetize; in fact, on
17 wilderness or wildlife, or much less the break-up of the
18 West Antarctic Ice Sheet. The other studies, however, from
19 EPRI, American Gas Foundation, and the landmark opinion that
20 the Public Utilities Commission did with the Energy
21 Commission, the final opinion last year on AB 32, are the
22 studies that I looked at. What I am describing here is a
23 prevailing conclusions, this is not where we have clear and
24 unambiguous agreement on any of these particular findings
25 that you see up here; there is either explicit agreement

1 amongst the reviewed studies, or it is a reasonable
2 induction from the studies' findings; if you review the
3 studies yourselves, you have looked at the modeling results,
4 you will see that it is a reasonable induction that they
5 came to each of these particular conclusions. None of this
6 really is that surprising, certainly not these three. And
7 also, the variables that they chose may not be the same
8 assumptions, it shows, very considerably. But, again, the
9 inductions are definitely reasonable. And recent
10 developments are serving to justify these conclusions,
11 especially if you look at what we are seeing in the West.
12 The West Natural Gas Fire Generation is the marginal fuel
13 component for at least 90 percent of the day, and the trend
14 in the other inter-connects of North America is also going
15 towards the same kind of fuel stack, getting away from coal,
16 coal projects are being canceled, natural gas units are
17 being proposed in their place, the results they are going to
18 get from their own grid operations will be what we are
19 getting from ours.

20 Okay, some of the differences of opinion which are
21 -- those are actually explicit, those are not just
22 differences of inductions, these are explicit statements
23 that, of course, have to do with the assumptions that were
24 used in the modeling, have to do with the results, they have
25 to do with the models that they use. There are only two

1 studies that use the same model, the Duke study and the EIS
2 study both use NEMS, but that is where the similarities end.
3 The two institutions made their own changes based on
4 information that was either updated or that they believed is
5 more important in attempting to justify their thesis. An
6 example, Duke, in their modeling, they indicate there is a
7 steep loss from the implementation of the Lieberman-Warner
8 bill, Senate Bill 2191, which died a couple of years ago in
9 the Senate, never came to the floor, but is instrumental in
10 understanding what could happen to federal legislation
11 because it passed out of the House Energy and Commerce
12 Committee the Waxman-Markey Bill, H.R. 2454, which has the
13 same kind of policy levers and the same objectives as the
14 Lieberman-Warner Act, and the modeling results. EPA last
15 month did some modeling of the Waxman-Markey Bill and said
16 the results are similar to the Lieberman-Warner. And so,
17 for purposes of getting educated on the consequences of such
18 legislation, Senate Bill 2191, even though it is dead, it is
19 still relevant to understanding what those consequences
20 could be. Now, what Duke did in modeling the carbon caps
21 from Senate Bill 2191, is they included retrofits of carbon
22 captured sequestration; EIA did not do that, they did not
23 model any carbon capture sequestration retrofits to existing
24 power plants because they explicitly point out that the
25 legislation is not clear as to whether that is allowed.

1 Duke was interested in seeing how that might be maximized,
2 or how the carbon savings could be maximized. EIA has only
3 the mandate, instead. It is a perfectly reasonable
4 justification for going different routes in their modeling.

5 An almost uniform opinion about the effect of
6 carbon caps on the natural gas generation cohort is that,
7 because of its continually plummeting price, will capital
8 costs, natural gas for our generation is going to displace
9 nuclear renewables and coal if CCS, capital costs for coal
10 plants are a lot higher than they are for Combined Cycle Gas
11 Turbines. Duke disagreed and you will find out later, in
12 better detail, one of their major findings is that natural
13 gas fire generation is not going to do that at all. Another
14 interesting difference is that these institutions differ on
15 the strategies that will best minimize greenhouse gas policy
16 costs. One I found most -- nobody else talked about -- was
17 an American Gas Foundation study which Black & Veatch did
18 for them, and they used an efficiency methodology that,
19 instead of calculating the efficiency of a particular fuel
20 in a residential commercial application, using the
21 application itself, the AGF study looked at the energy use
22 from the point at which the energy is generated, or
23 produced, all the way out to the application itself. For
24 example, a clothes dryer, instead of measuring efficiency of
25 a clothes dryer itself, you measure if it is electric

1 powered, you measure the efficiency of the power grid that
2 produces electricity, the transmission losses getting
3 electricity to the clothes dryer, and include the clothes
4 dryer itself. The AGF study advocates heavy fuel switching
5 from electricity to natural gas, and using that methodology
6 of efficiency to say that your savings are considerably
7 greater than you could ever expect from electricity. It is
8 not a conclusion that the EPRI study focused on, nobody else
9 looked at it, and you would not expect anybody but the gas
10 people to look at it, but it is a rational and it is a
11 defensible -- it is a difficult to dispute conclusion, the
12 efficiency that they say your average get -- your average
13 efficiency you get is 27 percent using electricity in
14 residential and commercial applications, and you get closer
15 to 90 percent if you just substitute natural gas and pump
16 the gas to those applications. There is very little gas
17 lost if you know anything about thermodynamics, and waste
18 heat, and combustion, you would have to agree that they have
19 a really good point.

20 There is an interesting -- it is in my draft
21 paper, and it has been brought up here, too -- the Duke and
22 the EIA studies, as I said, are the closest in the use of
23 assumptions and methodologies, and as I have pointed out,
24 both of them use nouns -- there are some key differences
25 between the two studies beyond that. They both, as you see,

1 they looked at a Senate Bill 2191 core case, which they
2 ran. Those are not the same, you can see, in the caption
3 below there are some important distinctions that EIA
4 probably would sign off on these, on the Duke studies at
5 this point because the Duke study relies on more updated
6 natural gas production technology assumptions. The Duke
7 study relies on updated capital cost assumptions. The EIA
8 studies were just a few months older. No criticism there.
9 What is interesting is that, you know, we start out looking
10 at what on its face might seem like apples vs. apples, but
11 in both the assumptions and the results, we are getting --
12 fortunately -- something different; we are getting an actual
13 empirical distinction between the results you get from one
14 set of assumptions and the results you get from another.
15 And this is not insignificant for planners. If you are
16 expecting your carbon caps to have this kind of effect on
17 generation, as you see from EIA, where Duke says, no, you
18 actually could get away with it, you can actually be better
19 off, what is a planner supposed to think? Or a policy maker
20 supposed to do? Updating assumptions, which we all know
21 just means changing them based on your latest historical
22 data, well, not entirely, but in large part, so in looking
23 at quite a difference of results here that leave you pretty
24 much lost, I would say. Some of you recognize this from the
25 Public Utilities Energy Commission Final Opinion on

1 Greenhouse Gas Regulatory Strategies. Again, it is not a
2 surprising result, it agrees with the prevailing
3 conclusions, simply put, your natural gas price increases --
4 in this case, it is modeled as going from \$6.00 per million
5 Btu, it goes to \$12.00, here is what you get, you get an
6 increase in retail electricity rates in California, only, is
7 what this modeling is, about three and a half cents a
8 kilowatt hour. That is not interesting, but it is helpful
9 because most of our thermal generation is already natural
10 gas. It is doing that particularly major impact on
11 emissions. And those of you who are familiar with the --
12 say a decision also recognized this -- this is the PLEXOS
13 modeling of the entire Western grid, which is what happens
14 when you apply a carbon price to power plant emissions, and
15 you vary it from zero dollars to \$160, politically
16 unrealistic, I am told, but people like to see what might
17 happen anyway.

18 Finally, this is part of the introduction that my
19 draft report was -- the implications when your baselines
20 change. Here I am just looking at EIAs annual energy
21 outlooks between two different years, and you look at the
22 difference in key variables, in this case, natural gas
23 consumption and prices. Look at the change. You are going
24 from projected consumption in the outer years, going from 5
25 to over 7 trillion cubic feet. And prices increase by two

1 to three dollars for most of the forecast term. Yeah, this
2 is where planning agencies like the Energy Commission are
3 going to get the shaft because the consequences for this --
4 as Ruben and Randy showed us some of these forecasts, but
5 what happens to renewables or efficiency programs when your
6 market -- the market clearing price for electricity is set
7 by natural gas -- combined cycle gas turbines, again, are
8 setting the price 90 percent of the time, and centers for
9 renewables or efficiency are basically -- they face a bit of
10 a threat when the cost of generation gets so low based on a
11 much lower forecast for price. Of course, there is a
12 difference for contract prices for coal or for biofuels, or
13 for natural gas ever catching up with spot prices, and these
14 things -- these forecasts do not mean anything. But if you
15 are a planner, you have to look at some kind of a forecast
16 in order to set your policy, and that is what we are stuck
17 wondering, how well will renewables for efficiency programs
18 fare in a low gas price environment.

19 So the questions that these studies attempted to
20 resolve, and for which they gave very reasonable answers,
21 what kind of consequence do we get? Are we going to switch
22 from coal power generation to natural gas generation? I
23 think I hinted earlier on that we are already seeing that.
24 It is already documented. EIA has looked at natural gas and
25 coal generation in the Southeast United States, and they are

1 seeing that natural gas is actually switching with coal in
2 the dispatch stack because of the low price of natural gas
3 relative to coal. Again, there is -- this is just a
4 preliminary result that most of these fuels are under
5 contract, and procurement on spot is a minor part of their
6 cost. And California is leading the way on this trend of
7 favoring natural gas and the thermal generation cohort.
8 What is going to be the potential impact on gas supplies in
9 California? And these other potential issues that I think
10 are addressed in depth in some of the other presentations
11 have been given in the natural gas workshops, again, relying
12 on forecasts, and there has been some controversy about the
13 consequences for those. There is a wild card with LNG
14 exports. We now have the Kitimat facility permitted to
15 export natural gas and take advantage of winter time price
16 differentials for LNG that exceed a dollar per million Btu,
17 it will be \$2 to \$3, and that is a wild card that could
18 influence the answer to this question. And generally, the
19 studies, as I pointed out earlier, they generally agree that
20 there is going to be an increased demand for natural gas for
21 electricity generation. In California, the policy is set by
22 the Air Resources Board, their Scoping Plan, and their
23 priority is to focus on renewables and energy efficiency
24 measures. The result might differ in California than it
25 would elsewhere in the United States, and the studies which

1 focus mostly on national legislation tend to arrive at a
2 different result. That is my presentation.

3 COMMISSIONER BOYD: Thank you, Peter. To me, this
4 is quite fascinating and it is going to deserve a lot of
5 additional review and study, particularly with our friends
6 down the street, the Air Resources Board, and their concern.
7 That has been my long-held feeling, that why California is
8 heavily dependant on natural gas as [inaudible] [75:12] is a
9 product of air quality regulations years and years ago, that
10 drove us away from fuel oil; we never were cursed, as I like
11 to say, with coal. And I have worried and you exacerbate
12 that worry here about us finding ourselves overly dependent
13 on natural gas, just because that is where we end up with
14 regard to demand and supply and price consequences in the
15 future. And it is going to prove to be interesting, I mean,
16 in my tour of duty here, we have gone from gas feast to
17 famine and back to feast, i.e., shale gas has brought us
18 back into speculations of, you know, the [inaudible] [76:11]
19 again in gas like it was some time ago, but there will be a
20 debate about how much of that shale gas can really be
21 recovered, not technologically, but due to other rules and
22 regulations.

23 MR. PUGLIA: Right. Environmental complaints
24 about the water and --

25 COMMISSIONER BOYD: And therefore where will we

1 end up -- the nuclear debate will be there, the renewables
2 issue, and I have watched for years as folks I have known
3 for years, Air directors in other states, discovered the air
4 quality benefits of natural gas, and slowly started driving
5 their states in that direction, in some areas away from
6 coal, and we watched the economics of coal head east -- or
7 gas, rather -- head east because of the economics. This
8 agency found itself saying we are going to need more gas in
9 our future, we do not care where it comes from, North Saudi
10 to West, West and LNG, and so we were great proponents of
11 the need for LNG in California, and collectively we ran into
12 that brick wall, concern and interest. LNG has, pardon the
13 expression, seemed to evaporate for the near term, but it
14 may be lurking out there in the shadows in terms of how much
15 of that coal gas -- that shale gas -- can we get, coupled
16 with what U.S. wide demand going to be because of carbon
17 considerations and what have you. So anyway, it will be an
18 interesting future for a lot of you.

19 MR. PUGLIA: You seem to be recapitulating the
20 irrational exuberance of one fuel type, to the next, to the
21 next.

22 COMMISSIONER BOYD: Well, in my tour of duty here,
23 we have watched the pendulum swing violently from one end of
24 the field to the other, and it is up to you younger people
25 to grab that pendulum and stabilize it somewhere where you

1 end up with my favorite expression of a mixed portfolio of
2 fuels, so you are not overly dependent on one and, you know,
3 the supply-demand issue does not crunch you. And I think we
4 are doing a better job in this arena than was done
5 nationally in the transportation fuel area that has many
6 here today. But in any event, very good presentation,
7 Peter. Good work.

8 MR. PUGLIA: Thank you.

9 COMMISSIONER BOYD: Comments, questions from folks
10 in the audience? Dialogue? Agreements? Disagreements?

11 MS. BROWN: I guess I have a question, just a
12 quick one. So what I am inferring from your presentation is
13 that carbon caps are likely to increase the demand for
14 natural gas across the country, and therefore the price.
15 And so it is a question of how much. And then I guess my
16 question would be, how would California's demand for natural
17 gas compare to other parts of the country? Are we expected
18 to feel higher than average increases in gas prices as a
19 result of carbon caps than, say, other parts of the country?
20 I guess that is my \$64,000 question.

21 MR. PUGLIA: Yeah, and I will give you a qualified
22 answer. Yeah, it is. Well, nationally -- it is a
23 continental market, and if prices go up elsewhere in the
24 continent, they are going to be going up here, too. There
25 are differentials, of course, in any pricing point with

1 Henry Hub, but in general they are expected to go up.
2 Again, Coal is about half the generation in the United
3 States and if that recedes, and it is displaced -- replaced,
4 I should say -- by natural gas, then continental demand is
5 going to go up. And if demand goes up, the other side will
6 just be supply. But, you know, and that sets the price.

7 COMMISSIONER BOYD: Demand for gas goes up, the
8 price of gas goes up, the value of IGCC or something like
9 that could hold.

10 MR. PUGLIA: Right, and the price differentials in
11 LNG are going to continue to leak supply overseas, too, if
12 we continue to see \$2 to \$3 differentials in LNG with other
13 pricing points in the world, and that Kitimat is going to be
14 the start.

15 COMMISSIONER BOYD: Yes, sir. We have finally got
16 someone from the audience over here.

17 MR. OSTEN: Hi. Jim Osten, HIS Global Insight.
18 First off, thank you for your presentation. I think the
19 number one issue here today was addressed in your
20 presentation, is what happens to gas demand long-term in the
21 utility sector, which we have many answers. But just to
22 comment on the modeling, when we model the reaction to the
23 carbon policies, you can do it with a carbon tax, or you can
24 do it with mandates, or you can do it sort of trial and
25 error to get to the target. And I think a good question to

1 go back for the models for your next position, is to what
2 extent they just did a mandate, or they forced the answer on
3 the model, or did they put in a carbon tax and calibrate --

4 MR. PUGLIA: They calibrate the tax, they did it
5 then. Nobody did a tax, everyone used a cap.

6 MR. OSTEN: Right. When we analyzed the Boxer
7 Bill and we put all the pieces in, we found that everything
8 matched and you met the target. It was obvious, if you
9 asked uses of models, if somebody had used the model to sort
10 of design and integrate the policies to understand how to
11 get to them, to the coal, so --

12 MR. PUGLIA: I think you probably understand that
13 Congress avoided a tax and went with a cap because, as you
14 know, and they were told, the tax gives you a certainty of
15 cost, but if you look at a market where the information is
16 not perfect, then you want to try to shoot for either
17 certainty of cost, or certainty of productions, and the cap,
18 as I think you know, will get you a lot more certainty of
19 carbon reductions than will cost generators. That is their
20 problem. They can worry about the costs themselves and I
21 think that is what motivated the preference for legislation,
22 ignoring taxes and going instead with caps.

23 MR. OSTEN: Good. Just one final comment. Some
24 of these models, did you could get a chance to talk with the
25 people who ran the models, find out if they have ever run

1 them with a carbon tax, and get a sense of the
2 responsiveness that the models have to the fact that could
3 be --

4 MR. PUGLIA: That would be interesting, yeah.

5 MR. OSTEN: Thank you.

6 COMMISSIONER BOYD: Thank you. Anyone else? I
7 keep forgetting to ask, what are you going to do about
8 people on the Web, if they want to ask questions?

9 MS. KOROSEC: We are monitoring the chats to make
10 sure if anyone has a question, so I will just remind folks
11 on WebEx, if you do want to ask a question, make sure that
12 you let the Coordinator know.

13 MR. TAVARES: Uh, thank you, Peter. By the way,
14 there is going to be a presentation this afternoon by a
15 specialist from Duke University, one of the studies that
16 Peter just described. So our next speaker is Dale Nesbitt.
17 He is very well known in the industry. He is going to talk
18 about carbon regulation, renewables, electricity, and the
19 consequences to gas markets. Now, Dr. Nesbitt holds a
20 Bachelor of Science degree in the Engineering Science from
21 the University of Nevada. He also holds a Masters degree in
22 Mechanical Engineering from Stanford, and a Masters and PhD
23 degree in Engineering Economics from Stanford University.
24 Dr. Nesbitt is known in the energy industry for his market
25 analysis, including the North American Regional Gas Model,

1 the World Gas Trade Model, the World Oil Model, the Western
2 European Gas Model, the North American Regional Electricity
3 Model, the North American Emissions Model, and the North
4 American Coal Model, and other models. The market modeling
5 methods developed by Dr. Nesbitt have been used for most of
6 North America and the World energy companies in oil, gas,
7 electricity, and coal, and emissions business. So, Dr.
8 Nesbitt.

9 COMMISSIONER BOYD: Welcome, Dr. Nesbitt. If
10 Commissioner Byron were here, he would feel real good as a
11 Stanford graduate and [inaudible] [85:36] U.C. Berkeley
12 graduate.

13 DR. NESBITT: Absolutely. Very good to see you
14 again. Good to see the Commission and the audience. And I
15 do want to say thank you for that introduction, Ruben. I do
16 want to announce that, when I came from the University of
17 Nevada to California, I dropped the average IQ of both
18 states.

19 I am going to talk a little bit today, I do not
20 have a lot of time. Thank you very much for the opportunity
21 to talk to you. I remember last time I was here, I talked
22 about world gas and North American gas, talked a little bit
23 about that tangentially. The topic today is carbon, and you
24 have also got to talk about renewables, RPS and RECs, as
25 will. And what does that mean for natural gas demand? I

1 remember the last IEPR, there was a big debate whether, if
2 you have more renewables entering the system, what does that
3 do to natural gas demand? And we had the right answer back
4 then and I think we can justify it a little better now. But
5 I will talk a little bit -- a lot, actually -- about
6 emission of SO_x, NO_x, Mercury, and CO_x -- I usually say
7 "socks," that means SO₂ -- I will talk a little about
8 renewables, talk a lot about what the incremental impact of
9 CO₂ regulation, particularly cap and trade regulations, can
10 be. And thanks to Jim Osten, I think he lay out correctly,
11 you really can not model CO₂ unless you model it
12 endogenously. Everybody please raise their right hand and
13 repeat after me: The price of CO₂ depends on the price of
14 fuels, and the price of fuels depends on the price of CO₂.
15 You cannot run CO₂ scenarios -- you cannot do it because you
16 get fundamentally inconsistent economically valueless kinds
17 of things. We have seen this in sulfates, we have seen this
18 in NO_x for many years. When the price of gas changes, hello?
19 SO₂ price changes. This is not an accident. These prices
20 are intertwined. And we are going to talk a lot about that
21 today. Hey, this is like my computer back home.

22 Okay, how does environmental regulation work? It
23 is worth talking about this generically, just for a minute,
24 and then we will talk about some results. And in
25 particular, how does the electric sector -- and I will talk

1 a little about the oil sector if you like -- respond to CO₂
2 cap and trade or tax regulation? What is going to happen
3 over there? And how is that going to affect gas demand, and
4 gas burn, and gas price? The most important reg question,
5 everybody wants to know that. If the price of CO₂ is
6 endogenized in the system, what is it going to be? Is it
7 going to be \$200 a ton? Is it going to be \$7 a ton, or is
8 it going to be somewhere between? Or, in the spirit of
9 uncertainty, is there a uniform probability distribution
10 between zero and infinity? That is what a lot of people
11 think.

12 Electricity in the good old days, everything was a
13 label problem. Who was it that said that all politics are
14 local? Well, all electricity was local until now.
15 Everybody dispatched their own systems, they built their own
16 plant, the met their own need. If there was intercourse
17 between the systems, it was on the transmission system.
18 There was a pooling agreement. That was it. That world has
19 changed. Oh, and back in those days, there was such a thing
20 as dispatch. Everybody raise your hand if you think
21 dispatch is a concept that means anything today? Notice my
22 hand is down? People run their plants when they want to.
23 They do not run them when they do not want to. There is no
24 dispatch anymore. If there was dispatch when we had
25 centralized, we would have had monopolies. Now days, with

1 the advent of SO_x, NO_x, mercury, and CO₂ regulation, you
2 cannot just look at each plant locally, you have to
3 understand the thermodynamics, or you need to study the heat
4 rates like we always did, but you have to know -- and thank
5 God people have accounted for this -- the amount of SO₂, the
6 amount of NO_x, the amount of Mercury, and the amount of CO₂ a
7 plant puts out, per Btu of fuel or per megawatt hour. If
8 you ignore that and just look at the thermodynamics, then we
9 are on the left on this diagram, or the various plants
10 types. The left-most bar is gas in both groups. And all
11 the right-most bars are different kinds of coal. And we all
12 know, if we look at gas prices where they are today and coal
13 prices where they are today, coal plants are cheaper than
14 gas plants on a variable cost basis. Like this is rocket
15 science? You are not going to get the statue in Stockholm
16 or the Nobel Prize for knowing that. However, if you start
17 to price these various flows in SO_x, NO_x, Mercury, and CO₂, at
18 some different levels, and I would use some levels that we
19 have seen historically, you will see quite a different
20 picture begin to emerge. And this is the whole point of CO₂,
21 regulation. Raise your right hand and repeat after me: the
22 point of CO₂ regulation is to drive coal to the margin; that
23 is the point of it. Does it, though? That is also the
24 point of SO_x regulation, it is also the point of NO_x
25 regulation, and it is also the point of Mercury regulation.

1 COMMISSIONER BOYD: Consequence or point?

2 DR. NESBITT: Point. I think it is the point. We
3 know that when you burn a ton of coal -- what is coal, aside
4 from the Periodic Table of the Elements than the ash? It is
5 pure C. What is Methane? CH₄. What is nuclear? This is the
6 Periodic Table of the Elements shown in fuel rods. What are
7 renewables? It is nothing. We know that the point of this
8 regulation, whether it is a consequence, it is the point, I
9 believe, is to drive coal over the margin because that is
10 the only way you can free up a CO₂ allowance. So we look at
11 what happens at historical price levels on the left for
12 plants that are not retrofit with an SCR, Selective
13 Catalytic Reduction removed NO_x or limestone scrubbing to
14 remove sulfates, or any activated carbon, or similar things
15 to remove Mercury. If we price and endogenize those
16 pollutants, we get very high generation costs. And the full
17 costs are much higher than the gas plant costs. If you go
18 over to the right side, where in the last 10 or 12 years
19 when we have been retrofitting coal units and some gas units
20 to get rid of So_x, NO_x, and Mercury, we still have that big
21 green area, the big green area is carbon. It is very hard
22 to get carbon out of the effluent in coal plants, it is very
23 hard to get it out of the effluent at a gas plant. Okay?
24 One of the other very important points, information that
25 raises your point, emissions cost can easily double or

1 triple generation costs. The little secret is they must or
2 they do not get the cap. The price of carbon must double or
3 triple coal generation costs, or you do not ramp back the
4 operation of the coins if you do not hit the carbon cap.
5 This is not just monopoly money. To think that the acid
6 rain program, or the No_x control program uses monopoly money
7 to play with, no, it is not monopoly money, it is real
8 money. Real money. One of the other very very important
9 insights is for SO_2 , No_x , and Mercury; we do have the
10 technology because they are chemically active elements. SO_x
11 is chemically active, that is why it makes sulfuric acid.
12 No_x is chemically active. Mercury is chemically active.
13 That is why they hurt people and property. You can remove
14 those things chemically very easily. We are as a species
15 smart enough to do that, but CO_2 is a little tougher. It is
16 extremely inert. And I think the comment that CO_2 is going
17 to change the world was right, it is a chemically inert
18 thing -- it is like water. It is about as inert as you can
19 get chemically. It is very very hard chemically to get CO_2
20 out of anything, except for Coca Cola, you just drink it. So
21 how do these regulations work? Well, the 18.5 thousand
22 power plants in the United States, 18.5 thousand, can you
23 imagine that? This big old demand curve for emissions
24 allows this, doesn't it? And as those plants run, they
25 generate a demand for emission allowances. Those emissions

1 allowances are aggregated into a supply function under
2 something like Waxman-Markey, or under its predecessors that
3 were talked about. And with the EPA, or by law does, is
4 they set a supply function for these emissions allowances,
5 don't they? That is what the cap under Waxman-Markey is, it
6 is supply function for allowances and we will talk about how
7 they distribute them in a minute. The market is a demand
8 function. And what happens when you have a supply function
9 and a demand function? We cross each other. Let's hope
10 they cross each other; and where they cross each other,
11 there is a lot of the insight there. We want to know where
12 the CO₂ supply function and the CO₂ demand function cross
13 each other. And I will offer you some thoughts on that. I
14 do not think it is all that hard.

15 So now days, this is the picture I want you to put
16 on your cocktail napkin and talk to your significant other
17 or anybody who will listen to you, because this is very
18 important. If we look at these emissions allowances, some
19 of which are traded, some of which are taxed, down at the
20 bottom there is a supply and a demand function sitting down
21 there. There is also a supply and a demand function
22 regionally interconnected for all the electricity in the
23 United States. We here in California, we are connected to
24 Pittsburgh Steelers fans. We are connected to Atlanta
25 Falcons fans, because we have all got a bid for CO₂

1 allowances. We have all got our bids for NO_x allowances.
2 We have all got a bid for SO_x allowances. So what we have
3 done by putting a CO₂, a Waxman-Markey type thing in, if
4 indeed it does come to pass that we can theorize whether
5 that is going to happen, it binds all the generators in the
6 U.S. together because the point of it is to find the
7 marginal plant and push it out, and thereby hit the
8 aggregate cap, whatever that is for CO₂, whatever it turns
9 out to be by law or by regulation -- so important. The
10 price of electricity depends on the price of coal -- excuse
11 me, the price of fuels -- and allowances, and the price of
12 allowances depends on all the prices of all the fuels,
13 doesn't it? So we have built that model and we have slipped
14 it to the World Gas Trade Model, we have run it a few times.
15 So we have all 18.5 thousand power plants in there with
16 their little thermal and stoitometric* [96:21] balances, and
17 we just say, you know, let's look at them altogether and see
18 what we get out of it, see if we can get any insight. And
19 you be the judge of that. We have been doing this in the
20 industry for quite a bit. It is kind of interesting what
21 industry wants to know right now, very interesting. If you
22 go into the Eastern connect, what is industry thinking right
23 now? They would love to have local carbon and SO_x and NO_x
24 and Mercury control. They are local on SO_x, NO_x, and Mercury
25 right now. Why is that? Because the Corps vacated CARE.

1 There is no federal SO_x or NO_x or Mercury regulation right
2 now. Big fight, or are we going to have best available
3 control technology, which is local? Or are we going to go
4 back to a federal or a regional cap? This is a very very
5 interesting question. The industry really worries about
6 that. What do the utilities want? Local control. They do
7 not want federal control, they do not like it; that is why
8 they filed suit against CARE. What does the federal
9 government want? Federal control. So that one is going to
10 play out. It is going to have some interesting
11 consequences.

12 Okay, so what is this price of CO₂ likely to be?
13 The answer will be given at the talk. Unfortunately, this
14 is not the one with the results in it. Do we have any other
15 slideshow? No. Answer will be given at the talk and if the
16 slides have been properly cued up, you would have your
17 answer by now. Well, we will talk a little bit. What I
18 have done is I have run three scenarios here, one scenario
19 was no CO₂ regulation at all, but continue SO_x, NO_x and
20 Mercury regulation. The other one, I have run Waxman-Markey
21 with the CO₂ offsets that are envisioned in the Bill. A
22 third one I have run is Waxman-Markey with no CO₂ offsets in
23 the Bill. And as you guys know, people are really debating
24 whether or not we ought to have CO₂ offsets. And the CO₂
25 offsets that are presently printed in the Bill are big. If

1 you look at that Bill, the way it is right now, if you look
2 at the year 2005 as your reference year, and you allow the
3 CO₂ offsets, by 2030 the cap is only down about 15 percent if
4 you allow these offsets. If you do not allow these offsets,
5 the cap is down by 58 percent. These offsets are huge in
6 these Bills. And I always joke, this is the plant, the
7 banana trees in the tropics kind of offsets. And the theory
8 goes that if CO₂ is easy to sequester -- just talk? Talk
9 systematically or talk randomly -- it is like walking and
10 chewing gum. I made it hard for you, didn't I? So if you
11 allow these offsets -- we will get back to that -- if you
12 allow these offsets, you only have to drop carbon by 15
13 percent from its 2005 levels out to 2030, that is not a
14 whole lot. You certainly can accomplish that kind of thing
15 with or without a model by substitution of gas for coal in a
16 common fleet. If he puts PowerPoint just up, and then he
17 does a share on the WebEx, it will come. I will make one
18 other point, too, and I will not waste your time with the
19 slide here, and the other point has to do with, so how do
20 these carbon emissions allowances get put into circulation.
21 Like anything else, I always just tell a joke, there are
22 three kinds of people in this world, those that understand
23 math and those that do not, well, there are two ways to do
24 this and there is sort of a continuum between it, one way to
25 put these CO₂ allowances into circulation is the way we

1 always did with the SO₂ allowances, drop in the mail, lick
2 the envelope, and mail them out to the utilities for free --
3 that is called the allocation method, or the assignment
4 method. Mail them out. What happens when you mail these
5 emissions allowances out to the various utility companies?
6 What do they do? AEP is a classic example, they have been
7 in the press a lot. They get \$4.5 billion worth of
8 emissions allowances in the mail in the form of SO₂ and NO_x
9 credits. What do they do with those?

10 MEMBER OF AUDIENCE: Sell them?

11 DR. NESBITT: No. It is very interesting what
12 they do with them, and this is what the fight is. What they
13 do is they embed them in their dispatch decision, and then
14 they are forced to put them on their books and reduce rates
15 to rate payers by \$4.5 billion. That is an easy calculation
16 to make. The rate payers say, "Can I have a look at the
17 envelope he opened on January 1st? Oh, \$4.5 billion, okay,
18 you are going to reduce rates by \$4.5 billion." Period de
19 Mundo* [101:57]. Okay? So what happens is your wholesale
20 prices in the AEP service territory are significantly
21 affected by the emissions allowance, but your retail prices
22 are discounted because the regulators force you to pass what
23 you got in the mail back to your rate payers. It is very
24 important, though, to state that the wholesale prices are
25 significantly elevated by these emissions allowances. You

1 have to dispatch more gas and less coal because of these
2 allowances. Okay? Now, who thinks that, because you are
3 handing these emissions allowance costs to \$4.5 billion back
4 to your rate payers, the answer is Congress? Who thinks
5 that the net is zero under an allocation scheme? Everybody
6 is saying it is zero -- it ain't zero because you changed
7 the way the plants are dispatched. But then you rebate the
8 value of the allowances back to your rate payers. What is
9 the other method? It is what RGGI is doing, the Regional
10 Greenhouse Gas Initiative in the Northeast. I believe WGI
11 is talking about this, too, and this is what is called
12 auction. You do not care if you owe nobody nothing. What
13 you do is you put them in a central repository, the
14 allowances, and you make the generators buy them, every
15 single one that they need to surrender at the end of the
16 year, they have to buy. And a market price is established
17 that way. If you are an AEP, what does that do to you? You
18 do not get anything free in the mail now, you have to pay
19 for it. So do you have anything to hand over to your rate
20 payers? Do you have anything to hand over to your rate
21 payers? No. What do you have to do as a utility company?
22 You must transfer the \$4.5 billion that you had to pay over
23 to your rate payers in the form of a higher price, so you
24 embed the externality in prices at retail. Does everybody
25 understand that? Under an assignment method, you do not

1 embed the emissions cost in your retail price, so you over-
2 consume, but you still do drive up the costs because you
3 have changed the dispatch of your plants. You have changed
4 the operation of your plants. However, in the auction
5 method, you have totally embedded the carbon cost all the
6 way through the stress supply chain, all the way out to
7 retailer, and you force, in the lexicon of economists,
8 efficient decisions.

9 Now, it is very important -- I want you guys, when
10 you read the trade press, go look at the natural gas daily
11 yesterday, they said that the big debate in Congress was,
12 "Well, you know, if there are allocations, this is a waste
13 of time. Waxman-Markey is not going to work." This is
14 wrong. It is not sort of wrong -- it is dead wrong. It is
15 dead wrong. Whether you assign these and give them away, or
16 whether you option them, you will affect plant dispatch
17 because you cannot fit the cap until and unless you affect
18 plant dispatch. Does everybody understand why? And the
19 other thing is you have to add any new capacity of any kind
20 to reduce carbon output. Do you have to? That is a darn
21 good question. The answer is no. Why not? Because without
22 CO₂ controls, what happens? You run all your coal plants,
23 and then you run your gas plants at the margin, just like
24 the gentleman suggested this morning. What do you do if you
25 have a CO₂ cap? You run all your gas plants and coals at the

1 margin. You cannot cycle coal funds, c'mon, Nesbitt, this
2 is thermodynamically impossible. Want a bet? Phone
3 Germany. Anybody speak German? Why do you think the
4 Germans pulled out of the EU carbon trade? Why do you
5 think? They were dispatching their coal plants. They were
6 cycling these mammoth Volkswagen coal plants. It is very
7 clear what happens when you put a CO₂ cap on -- we are not
8 talking about whether you should -- you shift your gas
9 plants infra marginal, thereby raising your base-load
10 generation costs, and you shift your coal plants to the
11 margin. You have to. And you do not have to build an iota
12 of new capacity to get there. Now, you will build an iota
13 of new capacity -- very important.

14 Okay, let's talk a little bit about the results
15 that came out of this model. I think they are insightful
16 and, since I am giving the talk, it is my opinion that
17 matters -- no, I am kidding. If you do not do anything,
18 this is a picture in a national '66 region bazillion note
19 electric model, with 18,000 and a half generators in it.
20 How much coal do you burn by type? And keep in mind, I have
21 continuation of CARE-like regulation in here, so SO_x is
22 regulated, NO_x is regulated, Mercury is regulated, CO₂ is
23 not. I want to look at the margin at CO₂ regulation because
24 the charter is what does CO₂ regulation really do at the
25 margin and how is it going to affect things like asthma.

1 You burn quite a bit of coal. We are burning about 25
2 quads of coal a day minus a little, we do not know what we
3 are burning today. We have got a little recession on our
4 hands. Power gen is down 10 percent. There is a forecast
5 that I did not make, and no one else did. Power gen is way
6 lower than we thought it was going to be this year. Anyway,
7 and you burn some sub-Bituminous coal -- you are still
8 burning a lot of this Bituminous stuff in the Inter-Eastern
9 connect. That is interesting. What fraction of the U.S.
10 generation fleet is coal? Do you know? A little more than
11 half -- it is about 450 gigawatts of coal for an 850
12 gigawatt peak. That is a lot of coal. That is a lot of
13 coal. Okay, what portion of California's input is coal? It
14 is pretty high, actually. We do not like to think so, but
15 LADWP brings a little bit of coal in, don't they? That is
16 why we have that AB 32 structured the way it is, it has to
17 do coal accounting on imports. So we actually -- we do not
18 have coal in the state, but we are pretty dependent on coal.
19 Okay, next. So this is what happens if we do not do
20 anything. Coal goes up over the next -- and I am sorry, the
21 horizontal axis goes up to 2030 -- this is how much coal we
22 burn in the West -- we do not burn too much more in the near
23 term, we have got quite a bit of capacity here, but when you
24 go to the long-term, you have to start adding coal or you
25 will start adding coal if you do not have coal controls.

1 Now, here is a little interesting insight for you on coal.
2 If you do not have CO₂ regulation, do you think we are going
3 to build a lot of new coal plants? Who thinks we are?
4 Notice my hand is not up? Why not? Have any of you kind of
5 gone to your little Office Depot catalogue and checked out
6 the cost of a coal plant lately? It is \$3,000 a kilowatt.
7 So Eric Markal from Puget, I will never forget this, about
8 four years ago he stood up and he was teasing me, he was at
9 the conference, and he said, "Well, there were about a 4,500
10 megawatt utility, we're thinking about building 1,000
11 megawatt coal plant, so that will increase our capacity by,
12 what, 15 percent, \$3 billion. Hey, Nesbitt, you want to
13 take that to our Board? We're worth \$3 billion. That is
14 our total market cap. Nesbitt, you want to take that to the
15 Board? And if you do, you'll never see their faces again."
16 These babies are huge relative to the companies that we are
17 asking to invest in them. Coal is not going to happen on a
18 pure economic basis. CapEx matters. So gas burn is going
19 up anyway, it has to. How about nukes? What is the latest
20 cost of a nuclear power plant? I know the latest one I have
21 seen. \$9 billion Somalians* [110:18] for a thousand
22 megawatt plant. Now, that is not even in the Office Depot
23 catalogue, it is so expensive -- \$9 billion. What utilities
24 in this country can support the CWP risk, Construction Work
25 in Progress, if it has got a \$9 billion power plant? Not

1 too many. That is very interesting. The CapEx on these
2 base load plants has gone off the charts. Now, we can
3 debate and, certainly in a forecasting sense, we must debate
4 whether or not they are going to come back to earth. But
5 right now, they are in infinity minus just a little bit.

6 MEMBER OF AUDIENCE: There are some in the
7 pipeline, nuclear projects.

8 DR. NESBITT: Seven billion dollar nuclear project
9 in the pipeline in Entergy. If you were at Entergy, would
10 you build it if your market cap was \$16 billion?

11 MEMBER OF AUDIENCE: I would build coal.

12 DR. NESBITT: If you are Entergy, there is another
13 -- we will talk about Entergy in a minute. Next slide, I am
14 sorry. So here is gas consumption in the WECC, or total
15 U.S., and this is very interesting. If you have no CO₂
16 controls, how can gas consumption stay low? Anybody tell me
17 a scenario where gas consumption can stay low for power gen?
18 And do not say renewables.

19 MEMBER OF AUDIENCE: And efficiency.

20 DR. NESBITT: Maybe, but do not say renewables.
21 Why? What do renewables compete with? Commissioner Boyd,
22 the answer has not changed -- they compete with coal, they
23 do not compete with gas. That is the point. That is the
24 beauty of renewables, they compete with coal. Next. And
25 that is the WECC, a little bit of reduction in gas

1 consumption and it goes up in the long term. Next. We
2 will come back to that. There is the gas prices that come
3 out of my gas model, those things are beautiful, you can
4 make a book on that. Next. And the basis differentials --
5 next slide, please -- oh, I did not put them in here -- next
6 slide, please. This just tells you how great the model is,
7 everybody knows that. Next slide. What is -- the red line
8 is Henry Hub; I have subtracted all those other lines
9 through Henry Hub and what do you see? Everything goes up
10 compared to Henry Hub. I hate to say this in California, I
11 am a life long Californian since I dropped the IQ of both
12 states -- California is going to be the most expensive gas
13 in the world. Pacific Northwest is going to be the most
14 expensive gas in the world long-term -- has to be. I hate
15 it when that happens, don't you? Where is our supplies?
16 Ain't too close, are they? Where is our demands? They are
17 big. We care about clean air. We have to care about clean
18 air in California because we have an intrinsically dirty air
19 in our air basins. Commissioner Boyd was right, the reason
20 we have clean air is, 30 years ago, we decided we wanted it
21 and we spent a lot of money getting it. I do not see that
22 turning around. I like to look at the San Gabriel
23 Mountains, even though I do not like to go to L.A. too
24 often. It is very interesting. So the basis differentials
25 are climbing relative to Henry Hub. Why is that? What is

1 the low water point for gas price in the U.S.? The
2 supplies for LNG comes in the long-term. Where is the
3 shale? Pretty darn close to Henry Hub economically.
4 Fayetteville, Bossier, Barnett, Marcellus, they are
5 connected to Henry Hub. They are in the Mid-Continent, they
6 are in the Eastern Interconnect, they are in Texas, to
7 answer the questions earlier on. Next.

8 Power prices. What is going to happen to power
9 prices even if you do not have carbon regulation? They have
10 got to go up. Why? You have got to build some capacity.
11 We have got some power plants that are going to leave the
12 system -- 60-year-old power plants are not too safe. You do
13 not want to go up on the top of that water cooler when they
14 turn on the pump because it might pull it down. Next.

15 Okay, now, let's look at Waxman-Markey, it is very
16 interesting. We want to overlay Waxman-Markey with offsets
17 on this, so next. Here is what happens to natural gas.
18 This is an integrated model and it is the lower line. In
19 the near term, if you have CO₂ with offsets, you get about a
20 \$.30 higher gas price at Henry Hub. But then the difference
21 at Henry Hub drops. Why is that? You are going to have a
22 lot higher gas consumption here. You are going to have a
23 lot higher LNG imports, too. And you are going to have a
24 lot higher shale production. If we have the gas, we will
25 use it, wouldn't you think? Next.

1 COMMISSIONER BOYD: Is that LNG in California,
2 also?

3 DR. NESBITT: My own views? You will see LNG in
4 Oregon and you will see LNG at Costa Azul. Yeah.
5 Commissioner Boyd, we are going to be the highest gas price
6 in the world, yeah.

7 COMMISSIONER BOYD: I will be retiring and moving
8 to Nevada first.

9 DR. NESBITT: We do not need it up there, we just
10 burn things. Next. Now, if we have the offset -- no, go
11 back one, please -- this is very interesting. If we have
12 the Waxman-Markey type cap, which is not that severe with
13 offsets, we get a dramatic reduction in coal burn. So it is
14 true. When you have a CO₂ cap, you will reduce coal. It is
15 the biggest producer of CO₂. It has to leave the system in
16 order to comply with the cap -- it has to. You cannot run
17 the coal fleet we have today and hit the cap because Waxman
18 and Markey and their staff are kind of smart. They kind of
19 looked at how much running the coal fleet would imply, and
20 they dropped it. That is the whole point of CO₂ regulation
21 is to make sure that the aggregate amount of CO₂ goes down.
22 Next. CO₂ in the WECC. We see a lot of reduction in CO₂ in
23 the WECC, and you see a big discontinuity in the year 2012.
24 One of the other things you see in the Waxman-Markey bill,
25 and I have not emphasized it here, is it calls for a lot

1 more renewables to come in to the system a lot earlier on,
2 like in 2012, and we have simulated that here. So the RPS
3 is accelerated under the Waxman-Markey Bill relative to the
4 no control Bill. And I think that is a reasonable thing to
5 assume -- next -- since they say they are going to do it.

6 Man oh man, does gas consumption go up. We are
7 burning about six quads right now? You are looking at a lot
8 of increase in natural gas in the United States if you have
9 that. That is what it takes to hit the cap. Next. And in
10 the WECC, too. Notice the acceleration does not start for
11 three or four years, but it does accelerate. Next. Here is
12 the price that comes out of the model endogenously. Jim,
13 you are right. Out of my model, it comes out endogenously,
14 none of the exogenous stuff. And what is the price of
15 carbon? What does it take to clear this market? And the
16 answer is about \$30 a ton until 2018, and then it has to get
17 to about \$80 a ton after that. You get the low hanging
18 fruit early, but there ain't no low hanging fruit long-term.
19 Next. Okay, now let's do an even more constraints scenario,
20 let's pull off the offsets so that we have to get a 58
21 percent reduction in CO₂ output by 2030. The old Lieberman-
22 Warner Bill was like this. Next. You do not get that much
23 difference in price. This is a very interesting insight.
24 Everybody raise your right hand and repeat after me: The
25 Earth is an Éclair, and almost everywhere you drill, there

1 is natural gas. It just does not happen to be in North
2 America. We laugh about that, but if we look around the
3 world, there is a lot of methane out there and it is very
4 close to the water in a lot of places. In places like
5 Russia, it is not, but they are pretty close to Europe. So
6 you do not get a huge pop in gas price, if you believe that,
7 when you increase gas demand. That is a very profound
8 point. We should debate that. There is a lot of gas in the
9 world pretty darn close to the water. Next. Next. We will
10 pass the price difference. And you get an even more
11 precipitous coal drop-off if you eliminate the offsets. Of
12 course you do. That is the whole point. Next. And you get
13 a much more precipitous coal drop-off in the WECC. Next.
14 And you get an even bigger pop in North American natural gas
15 consumption. Next. And keep in mind, one of the things I
16 have here is I have a federal RPS, which is -- it is not the
17 strictest RPS, but it is pretty strict. It gets to 20
18 percent on a megawatt hour basis, what, in 10 years. That
19 is a lot of renewables. Next. Gas consumption has to
20 increase markedly with or without offsets. There is really
21 no alternative. The benefits of gas and renewables are
22 strongly synergistic, they do go hand in hand, and we will
23 talk about this in the risks section. Why? Renewables are
24 intermittent. What are you going to back renewables up
25 with? Nuclear? No. Coal? No, you cannot buy the offsets.

1 Oil? Right. It is gas. It is black start gas.

2 Renewables and gas go hand in hand. It is a good thing,

3 they are both clean. Next. And how high -- as the rate of

4 carbon price goes up, it goes up another ten bucks in the

5 intermediate term, and then it goes up another five bucks in

6 the long-term, ninety bucks a ton in the long-term. Is this

7 reasonable? I think I can convince you that it is. Next.

8 Okay, anybody want to do some stoichiometry? Everybody

9 knows what it is? One more, quick. We are going to go

10 really fast hear. I am running thin on time. Next. Okay,

11 if you had yourself a gas plant and you pay \$7 for gas that

12 was at 10,000 heat rate plant, \$3.00 per megawatt hour

13 operating cost, you would pay \$73.00 if there were no

14 environmental costs; if you had a coal steam turbine, you

15 would pay \$2.50 for the goals at a 10,000 heat rate unit, \$9

16 of operating costs, that is \$34. Next. We put the

17 stoichiometry on it, okay, if \$73.00, we know in the top

18 line there is about 117 pounds of CO₂ per million Btu of gas,

19 that is stoichiometry right off the EIA website. We know in

20 the lower one there is about 205 pounds of CO₂ per million

21 Btu of coal, that is just stoichiometry. With 10,000 heat

22 rate units, these little equations here tell you what the

23 dispatch costs of your unit is as a function of your carbon

24 price. Go to the next chart. They cross. What do you have

25 to do if you are going to hit a carbon cap? It must be the

1 case that the carbon price has to rise to the point where
2 the coal plant will not dispatch, and the gas plant will,
3 i.e., the carbon price has to rise to the crossover point.
4 The crossover point is \$88 a ton. That is what it takes if
5 all you had doing the work for you was CO₂, that is what it
6 would take to push a coal plant out of the stack and pull a
7 gas plan into the stack. Now, you have SO_x, NO_x, and Mercury
8 helping you out, and that is why you are only getting \$40 to
9 \$50 a ton. These numbers are very reasonable. You are
10 looking at \$30-\$50 a ton under Waxman-Markey. Next.

11 What if gas price goes to \$8.50? You are looking
12 at \$120 a ton. Very sensitive to gas price. And if you
13 have a cap, it does not matter how gas price -- how high gas
14 price goes. The CO₂ price must rise until you get the trade-
15 off, otherwise you do not hit the cap. So the carbon price
16 is a function of the gas price. Next. What if gas price
17 drops? Next. Gas price drops to \$5.50, we are at \$50 a ton
18 carbon price. God, that makes you feel pretty good,
19 somewhere between \$50 and \$100 a ton, depending on SO_x, NO_x,
20 and Mercury, that is what we are looking at. That is what
21 we are looking at. That is what it takes to push coal to
22 the margin. Next. Well, let's talk about this, go back.
23 Who among you thinks it is a smart idea -- and my hands are
24 both down -- to run scenarios for CO₂ price? This is the
25 biggest waste of time you can do because the CO₂ price is an

1 endogenous function of the fuel cost, not exogenous. You
2 cannot do that. Boy, that shut down my presentation, that
3 statement, didn't it? Next. They are all wrong. Why run
4 scenarios you know are wrong? Here is a little example I
5 always give my customers. Let's do three Physics
6 experiments. We will use the speed of light of 90 miles an
7 hour, 900 miles an hour, and 9 million miles an hour. Let's
8 do that. Whoa, what's the matter with you guys? Three
9 speeds of light and I have got three scenarios. What's the
10 matter with you guys? You do not want to be doing that?
11 Next. Safety valve just a tax. Next.

12 Renewables are very interesting and I will talk --
13 how much time do I have left?

14 MR. TAVERES: About 20 minutes.

15 DR. NESBITT: Twenty minutes left. Oh, I have got
16 a lot to say, now. Kidding. Renewables are very
17 interesting because they interact very directly with the CO₂
18 tax. When we think about what a CO₂ tax does, or a CO₂ cap
19 does, it raises the wholesale and retail price of
20 electricity as it internalizes the otherwise external cost
21 of carbon, right? What does that do for renewables, or the
22 value of renewable energy credits? It renders them more
23 economically competitive, doesn't it? Now, that is
24 interesting. It is very interesting. So if you say, man,
25 if we are going to have \$100 per ton of CO₂ tax, we might not

1 have to subsidize renewables. And the value of renewable
2 energy credits has got to drop. So important. So your
3 renewables and your renewable energy credits have to be
4 endogenous in your model. God, I hate it when that happens
5 -- I actually like it when that happens. Next. Let's talk
6 about that.

7 So what have we done with renewables? We cannot
8 talk about carbon without renewables. Or renewables is the
9 number of renewables that are designated as qualified vis a
10 v s the credit. Some debate whether hydroelectric is
11 qualified, but certainly the big qualifying types of
12 renewables will be wind, the main category, solar of various
13 types, biomass of various types, geothermal of various
14 types, and others. There are kind of five that I carry in
15 my mind. I want to talk a little about wind and I want to
16 talk a little about solar because they are important ones as
17 part of these impending RECS and these impending and perhaps
18 renewable portfolio standards, and we have not even gotten
19 to conservation yet. Next. A lot of states now have their
20 own RPS standards, I do not know that anybody is trading
21 RECS very actively, other than voluntarily right now, I
22 could be wrong. But the states are mandating, we would like
23 to have X amount of megawatts or megawatt hours, generally
24 megawatt hours, generated by renewables, and we would like
25 to have that be a given fraction of the total number of

1 megawatt hours that we generate. This is typically the way
2 these are put together. This is about a year old, but these
3 are the credits that were out there by about a year ago.
4 Next. Let's talk a little bit about how you get there with
5 the wind component of that portfolio. It is very very
6 interest, wind. Next.

7 Now what do we know about wind? We know it ruins
8 your golf game -- not my golf game, actually it does not
9 affect it very much, the score, at least. We know around
10 the world, what is the best load factor on a wind turbine?
11 40. You know, if you go up to the Golden Gate Bridge, does
12 the wind always blow out there? About 35 percent of the
13 time, you just happened to be there when it is blowing.
14 Very interesting. So they do nothing 70 percent of the
15 time. It is a difficult technology. So what we did is we
16 decided to go out and gather wind patterns everywhere around
17 the Continent. The other thing we found, and you have seen
18 this especially in California in the last summer, the
19 generation pattern is fairly random, but there is one
20 exception. What is the one exception? It is the one you do
21 not want to hear, right? Wind does not blow on the hottest
22 day. It actually does blow. It blows up and down. We have
23 temperature inversions on the hottest day. Texas found this
24 in spades last summer, and it does get hot in Texas. No
25 wind. Remember the heat storm we had in California a summer

1 and a half ago, it got to 115°? Utilization on the wind
2 turbines that day was 3 percent. We know. It is not a
3 political statement, it is just a weatherological statement.
4 We have got to do something about that. And what is it that
5 we have to do? We have to back up the capacity. We want
6 the energy that the wind turbines general because it is
7 clean, because we paid for it. But unfortunately, we do not
8 get them at time of peak. God, I hate it when that happens.
9 Next.

10 Okay, so how do you model these things? I know
11 how everybody models it and I get weary of it, I have to
12 reach for the Roloids. If you have got a megawatt of wind
13 turbine and it runs 30 percent of the time, there is a red
14 line 30 percent of the time to the top of that chart, and
15 there is no red line 70 percent of the time to the top of
16 that chart. A lot of people say, well, on average, we are
17 going to get .3 megawatts. No you ain't. It is more
18 systematic than that. You cannot really de-rate these wind
19 turbines and model them. You have to model the stochastic.
20 Next. One way to do that is look at these generation
21 patterns as you observe chronological patterns by hour,
22 really, and run them out across a month and then you want to
23 map them in to the time when the loads actually occur. And
24 that makes a lot of sense, doesn't it? So you say, all
25 right, the wind is blowing various hours in the month of

1 January, I am going to map those into the demands for
2 January, and they are blowing various hours in February, I
3 am going to map them into the February demands, March,
4 April, well, if I do that, I can generate what I like to
5 call a wind duration generation curve. You ought to do that
6 if you are going to get the impact of wind right. And the
7 wind generation duration curve in the summer looks kind of
8 like that green block over there. You do not get much wind
9 at the time of peak, you get quite a bit of time of off-
10 peak, and you want it. Everybody see why this is? And all
11 the wind that you put in has a different wind generation
12 duration curve; you need to stick that into your model and
13 offset the load that your thermal clients are going to be
14 serving during those hours because that is the function of
15 renewables, is to provide energy on a real time basis when
16 it occurs, and then the thermal units have to make up the
17 difference, the whole point, you are just replacing thermal
18 units. The thermal units go to the margin. Next.

19 And so the wind duration generation curve for each
20 month that we have put this together in the 66 regions, and
21 we have posited a wind piece of the portfolio and stuck it
22 into the model. And what happens when you do that? It is
23 very interesting. Next. Next. You will take -- and this
24 is a monthly load duration curve, that will be the red curve
25 behind, and the discrete version of that is the blue curve.

1 You are going to know off some load because your wind is
2 going to be contributing to load, to serving load, to
3 different degrees at different points in time, so you end up
4 with a grey curve for your thermal plants to serve. Next.
5 One other thing that you see with wind, I will not go too
6 much farther, you see this everywhere in the United States,
7 you see it everywhere in Europe, if you look at the diurnal
8 pattern of wind, wind velocity is lowest at 2:00 in the
9 afternoon and it is highest in the middle of the night. You
10 do not know that because you are sleeping, unless you are
11 working graveyard like I used to do as a kid and saw it.
12 And so you have to have the diurnal pattern in there, too.
13 You do not really want this during the summer. But what you
14 see when you put wind into your system is that your load
15 duration curve, if you will, in a given month was red
16 without wind, it is black with wind. That is not bad. You
17 get a more peaky demand that your thermal generators have to
18 serve. What does that mean? Less coal. More what? More
19 gas. How can it be otherwise? You have got a back-up
20 capacity -- what does it do to the value of capacity? It
21 raises it. You need that peak-load capacity big time. You
22 need thermal capacity that can come on at time of peak, when
23 it is 115° here in Sacramento. So you are getting the
24 energy contribution from your wind, you are tending to get
25 it at time of off-peak during peak months, but you are

1 getting it. Next.

2 Solar. This is a little better news. Solar costs

3 you, what? Five times what wind costs to install? But

4 solar energy is correlated pretty strongly with time and

5 peak. I do not know about you guys, but when it is 115°

6 here and I look up, I generally see the sun. It is true in

7 Texas, it is true in California, you have a nice correlation

8 between solar PV and solar central station with peak. That

9 is an interesting little property. Next. So if you go out

10 and look, you have to think seasonally. I do not know about

11 you guys, but where I live, when I go out in July, the sun

12 is a lot hotter than when I go out in January. So you have

13 solar insulation curves that vary by month -- we know what

14 those are, this is not political, this is physical, you can

15 go out and measure those things. And you have to do that

16 and you have to generate -- next page, next, please, sorry

17 -- a solar generation duration curve. Now, these are

18 interesting. These tend to be much more strongly correlated

19 with the need at time of peak. They tend to decrease the

20 value of capacity, they tend to contribute at time of peak

21 during the peak month. During the off-peak months, they

22 still tend to contribute at time of peak. Hey, what the

23 heck? So when you craft a renewables portfolio and stick it

24 into the system, this is the kind of contribution you get by

25 hour, by month. Next. So these are embedded into those

1 previous results that I showed you. What does this do for
2 gas? It is going to help, right? Unless you have
3 thunderstorms. They get those in Texas, right, Ken? They
4 get lots of those, and they happen 2:00 or 3:00 in the
5 afternoon when it is 250,000° Fahrenheit. It is like the
6 center of the sun. So you need back-up because of the
7 stochastic of sun. They actually do help gas. You need to
8 have black star capability just in case you have localized
9 thunderstorms, cloudiness, blah, blah, blah, that tends to
10 cut your solar insulation curve at time of peak. Next.

11 Biomass is an interesting one. Does Biomass run
12 24/7 360, 58760? Where I was born, I grew up right next to
13 a meat packing plant, whew, man, we had biomass 365. But
14 you know, the alfalfa crop kind of came in, in the summer,
15 and the farmers were down at the bar all winter. Biomass
16 loads and biomass contribution tends to be seasonal. And so
17 they are a lot like hydro guys. They have got to decide
18 when to burn the carbonaceous material to make energy. So
19 they are kind of quasi-peakers, as well, biomass is, energy
20 limited typically. Okay? The generations do have some
21 degree of flexibility to dispatch those plants into the peak
22 hours and they will, they do, these are not big plants.
23 Okay, and when you go survey where the biomass is and so
24 forth, you can find, you know, you might generate for 180
25 days and then the other 180 days you are down with the

1 farmers. Okay? Next.

2 Geothermal is very interesting. On a big

3 bankruptcy case I did for Calpine on Geothermal, it was a

4 big deal. Geothermal tends to be highly site specific, it

5 tends to be base loaded, you have got to pump water down the

6 hole because the water comes out of the hole and never goes

7 back down, so you have got to replenish your resource. But

8 it is more of a base load energy source, site limited, you

9 have got to understand that, as well. Next. Why do you do

10 all this? Because, as you are looking for your thermal

11 plants or, more importantly, the profitabilities of your

12 renewable plants, which are elevated in a CO₂ world, you are

13 getting the retail price of electricity and you do not have

14 to buy any credits of any type because you do not make

15 anything Gronk-y. This matters to you a lot. You have to

16 know when your megawatt hours are going on the grid and how

17 much money you are going to get for them; if those megawatt

18 hours are bid up in terms of price, you get the money. So

19 the interplay between your renewable portfolio standard and

20 your CO₂ pricing is very very very strong because your CO₂

21 pricing is going to elevate the price. Now, CO₂ pricing --

22 this is a little quiz question for you -- does it elevate

23 the price more at time of peak, or time of off-peak? If you

24 have CO₂ capping, do you see more price elevation at time of

25 peak, or time of off-peak? Who votes for time of peak? You

1 guys are not going to vote. Who votes for time of off-
2 peak? When do you stop running your coal plants? It ain't
3 at time of peak, you need all the megawatts, right? So when
4 you start constraining the amount of carbon you can put out,
5 when do your coal plants stop running? Easter Sunday, 2:00
6 a.m. That is when they do not run. July 17th, 2:00 p.m.,
7 they run. You have got to have them to meet the peak; the
8 system is sized to meet the peak. That is why you do this,
9 because this interplay of carbon and renewables really
10 interact a lot. And they both interact to drive coal to the
11 margin and elevate the gas burn. Next.

12 Tradable RECs. What are these crazy things? Who
13 came up with this? Tradable RECs are an interesting idea,
14 in fact, a great idea. And here is the way they work. If
15 we look at the lower right, if we build a renewable -- a
16 qualified renewable and generate a megawatt hour with it, it
17 generates a megawatt hour of physical electricity and it
18 generates a megawatt hour of paper, an allowance. That
19 paper then goes over to the thermal generators. And suppose
20 we say to the thermal generators, "You must have a quarter
21 of a piece of paper for every megawatt hour you generate."
22 And that is what this little example shows. "So we will
23 force you to surrender .25 megawatt hours of RECs for every
24 megawatt hour you generate." If you do that, you will have
25 a 20 percent renewable portfolio standard. You must buy the

1 piece of paper in order to generate thermally. That is the
2 idea. And what does that do? That sets up a market for
3 these RECs. These RECs are sold by the owner of the wind
4 turbine, or they are sold by the owner of the solar energy
5 pv, or whatever, into this exchange. And if the thermal
6 generator wants to generate, he or she has to buy them. And
7 there is a market established. The money goes back to the
8 renewable generator, right? He or she, for that megawatt
9 hour, gets money for that REC. There is a market
10 established. It is an economically efficient way, on paper,
11 to mandate the 20 percent renewable portfolio standard, and
12 all you have to do is mandate at the level of the thermal
13 plants how many RECs you need per megawatt hour of output.
14 So it is not clear to me that, with CO₂ and/or tradable RECs,
15 that you need deep subsidies for renewables. That is a
16 really interesting -- we have not even talked about
17 conservation, which is demand reduction. Next.

18 The last thing, I will leave you with a quiz
19 question. Keep going about 20 slides deep. I will ask the
20 question and then we will answer at the second. Keep going,
21 more, more, more, until you get to the part about storage.
22 Right there. I will ask the question and we will answer it
23 later because I see the hook out here. I feel like an
24 Oakland A's starter, pulled too early. No. If you had --
25 let's suppose that you could reach up into heaven and you

1 could make a perfect capacitor, and what does a capacitor
2 do? It charges and it discharges, perfectly, and it is free
3 -- a perfect capacitor. What would that do? Oh, infinite
4 capacity of perfect -- perfect electric storage. People are
5 really spending the money to get this right now, I will tell
6 you that. What would it do? Very interesting question.
7 Everybody says, "Ah, man, it would be a boon to renewables,
8 it would be a boon...." No, it would not. Go down. All the
9 way to the very last slide, then I will turn it over to Jim.
10 Keep going. This is natural gas. The perfect capacitor
11 would eliminate the need for peaking. You would run base
12 load and then you would dispatch your entire system through
13 your capacitor. It would really hurt renewables because
14 where would you put your capacitor if you were an
15 entrepreneur? You would put it at end use, wouldn't you?
16 You would want 100 percent load factor on your capacitor.
17 You would not want a 30 percent load factor on your
18 capacitor. This is natural gas -- last thing. Natural gas.
19 And we do the same thing with crude oil, we do the same
20 thing in products. We have a highly timed varying demand,
21 that is the red curve, and what is the production of natural
22 gas in the United States? Every single day of the year? It
23 is 65 Bcf a day. The peak goes to 90, the off-peak goes to
24 45. This is what storage does. It allows you to run your
25 facility's base load. This is not rocket science. Storage

1 allows you to run your facilities base load. As I leave, I
2 will tell you a story about this. This is something to keep
3 in the back of your mind. Base load is gold. I grew up in
4 a mining town. My dad was a -- he managed a mine. Every
5 night he would come home and there was a company phone, it
6 was a closed circuit company phone, and he would say, "You
7 hear that sound, Dale? You hear that phone?" I would say,
8 "No, dad, I don't hear the phone." He said, "Isn't that the
9 most beautiful sound in the world? We are at 100 percent
10 load factor, my friend. That is what I am paid to do." And
11 if you just sit back and think what you want to do with
12 capital that is invested in the energy system, you want 100
13 percent load factor operation. What is the quintessential
14 100 percent load factor thing? Crude oil refinery? That
15 shale refinery, if it drops to 90 percent, he is a
16 McDonald's employee. The load factor matters. That is it.
17 I will end with that. Gas burn is going up.

18 MR. TAVARES: Are there any questions for Dale?

19 COMMISSIONER BOYD: I am speechless. But Dale and
20 I agree that humor is needed in these sorry times once in a
21 while. So thank you very much. Folks in the audience,
22 questions? Comments? Challenges? Speechless.

23 MR. TAVARES: Thank you very much, Dale. Our next
24 speaker is Mr. James A. Osten. He is a principal with
25 IHSGlobal Insight. Mr. Osten has been a North American

1 energy economist since 1973. He has been involved in
2 numerous international consultant assignments in Europe,
3 Latin America, Indonesia, and South Africa. He has been
4 responsible for forecasts in publications covering natural
5 gas and LNG. Some of the publications include *Modeling*
6 *Natural Gas for North America*, and *Natural Gas Markets and*
7 *the Long-Term U.S. Energy Outlook*. He has performed
8 detailed pricing and marketing analysis for LNG terminals
9 use in modeling data for pricing points, supply and demand,
10 to illuminate market strategies. He developed Global
11 Insight's gas prices forecasting and analysis system used in
12 studies of pricing natural gas transportation, testimony on
13 behalf of parkland expansions, and detailed analysis of fuel
14 cost for major electric utilities. Mr. Osten?

15 MR. OSTEN: Thank you, Ruben. I think Dale ran
16 over a little bit, leaving me last in line between you and
17 lunch, so I will try to be succinct.

18 I am here representing some of my HIS colleagues.
19 I have had the opportunity to have the same desk for the
20 last little while and I had my Zip Code changed, my Area
21 Code changed on my phone, my company name changed about five
22 times on my business card, and now I am part of IHS, which
23 is a great company. It also includes CERA, Cambridge Energy
24 Research Associates. ISH, with a wealth of data on wells
25 and petroleum information, and Global Insight is where,

1 well, it was Herolds and James and a number of other
2 companies. The first thing I want to do is tell you a
3 little about a study that CERA did called "Rising to the
4 Challenge," a multi-client study on the natural gas market.
5 And then I want to give you a very quick tour of Global
6 Insight's economic forecast, one comment about the world oil
7 market, and then a bit about natural gas. Let me start off
8 with "Rising to the Challenge." Do I control these slides
9 or -- okay.

10 The California Connection -- I do want to
11 summarize what "Rising to the Challenge" has said for
12 California. This study was led by Robert Ineson, Sr.,
13 Director of North American Natural Gas. Now, using the IHS
14 supply capabilities, the IHS has well-by-well data,
15 representing nearly a million wells, data going back to 1859
16 -- I think that is Titusville -- production costs are
17 analyzed for over 120 plays. If you look at the Rocky
18 Mountains, for example, the Rocky Mountains is represented
19 with 60 plays, 12 basins, and 7 sub-regions. And then the
20 information on supply is integrated with the demand
21 information in the GPCM, or Brooks model. There are over
22 4,847 nodes connecting the 118 supply regions and about 120
23 demand regions of well. Just a quick tour of the GPCM, its
24 objective function is to maximize consumer producer surplus
25 minus transportation and storage costs, so it is focused

1 more on short-term fundamentals. It does put in capacity
2 in an exogenous manner. For example, future California
3 pipeline expansions, it does include the Ruby pipeline and
4 expansions on Kern River. There is a seven-step process to
5 all of this, which I am happy to talk to you about over
6 lunch, but I wanted to show you a little of the output from
7 the model. Parameters, play level parameters, reserves, the
8 decline rates, significant wells, number of wells, some of
9 the new plays. New plays are a very interesting area of
10 research. We hear about the Haynesville, the Marcellus, and
11 other areas where shale plays are expanding. Not much is
12 known in terms of actual wells and actual production
13 history, and much has to be surmised. You will hear a wide
14 range of numbers about these shale plays, and I think IHS
15 has a role in the future of trying to sort out the actual
16 information from the guesses.

17 This slide, the illustration of play to region
18 consolidation, you are looking at defining states, regions,
19 basins, plays, different shrinkage numbers for each of
20 these, different types of production, coal bed methane,
21 associated gas, interesting plays, new ones that are
22 developing, a way of getting that information. The new
23 plays, a great deal of time was spent looking at the
24 geology, equivalent geology, old plays that have similar
25 geology, old plays that have had similar costs. Costs are

1 done in the Que\$or software that IHS has. Supply cost, of
2 course, has to be associated with productive capacity to get
3 to a supply curve, or an integrated supply analysis. That
4 information is integrated within GPCM and adjusted to
5 produce the study results. So this presentation was brought
6 to you by the GPCM and IHS data. Enough with the
7 commercial.

8 Rising to the Challenge, California Risks. I do
9 want to focus on risks. I felt the main purpose of being
10 here today, for me, is to talk a bit about risk and a bit
11 about volatility. What we are saying for California is that
12 California faces diversion of natural gas supplies to
13 premium East Coast regions. It is going to be exacerbated
14 by the decline in Canadian exports. The Rex East pipeline
15 is example 1. And there is also Southeast demand growth,
16 and that has implications for the dynamics of California.
17 Within the North American market, most supply growth is west
18 of the Mississippi. The demand growth is east of the
19 Mississippi. And supply is being diverted away from
20 California. But demand centers are around the coast, the
21 supply centers are shifting from Gulf to the inland shale
22 plays, and therefore the West to East flows are covering
23 shorter distances as shale expands. You see a long list of
24 pipelines being built from the shale regions, or LNG
25 terminals, to Transco Station 85, as an example, and those

1 are shorter pipelines than, say, Rex East. Our past
2 expectation was that Rockies would lead production growth
3 and that is switching towards more of the shale production
4 growth and the essence of the future dynamics.

5 Within the producing regions, there is a
6 competition for market share in consuming regions. And
7 many, Alberta, Rocky Mountains, Mid-Continent, the shale
8 regions, the Gulf Coast, there is a portion that goes East
9 and a portion that goes West, and this is where some of the
10 implications are for California. The Rocky Mountains look
11 to the East. The demand centers with the premium prices are
12 currently on the East Coast. The Rex East Pipeline is going
13 to replace declining Canadian exports with Rocky Mountain
14 gas. As I mentioned, the Ruby Pipeline, Kern River
15 expansions will add some supply to the West. Generally,
16 Rockies gas will flow eastward to the extent of pipeline
17 capacity, with the residual supply serving the West.
18 Canadian supply is declining. We do have in the forecast
19 Canadian production falling, while demand rises with the oil
20 sands. But the West Coast holds about 2-3 Bcf of supply,
21 somewhat higher in the summer. Our net exports from Canada
22 fall to 6.1 Bcf per day in 2010. I want to show you
23 pictures that illustrate that change. The upper left-hand
24 slide, you can see the flow to the East, and that is the
25 total East, rising from pre-Rex East of about 2-3 Bcf a day

1 to the 4-4.5 Bcf per day post-Rex East, whereas the
2 supplies going West, or the Pacific Northwest on the
3 Northwest Pipeline, are in Kern River to Nevada and
4 California, is running between -- was running about 3-3.5
5 Bcf a day, and will be below 3 Bcf a day over the next year.
6 Similarly, when we look at the Canadian gas, while it peaked
7 over 3 Bcf a day in the past, we have it at just a little
8 over 2 Bcf a day with some summer peaks going forward in
9 2009 to 2010. So that is illustrating some of the risks
10 that California faces from changes in the North American gas
11 market.

12 In other regions, the Mid-Continent gas will tend
13 to flow to the Midwest because of the layout of the pipeline
14 grid. The shale plays will move to the Southeast. The
15 southern states, with their large local demand, will absorb
16 the Gulf Coast supply. The Northbound flow from the
17 southern states is about 12 Bcf a day and will not grow.
18 And we have slow growth in LNG imports concentrated in the
19 East Coast terminals. The Southwest gas, the San Juan,
20 Sommel* [154:29], and the Permian and some LNG will be a
21 major source of supply for California going forward.

22 Well, in that environment, competing for gas,
23 let's look at little at the economic determinants and
24 economic outlook. As we know, we are in the worst global
25 recession in post-war era. If you are looking at risk,

1 there are certainly many risks that are apparent now, but
2 more could arise later. Globalization, the fact that we
3 have very pro-cyclical policies, imply that risk will come
4 from many different sources. The point I would make on the
5 economic outlook, point 1, is that we are in a two-speed
6 world; the brick nations, Brazil, Russia, India, and China,
7 are a very important part, a growing part, of the world
8 economy. The next time you are in one of the airport
9 terminals and you look in the bookstore, in the
10 international, the editor of Newsweek International, has
11 just published a book saying that this century is going to
12 belong to the Second World, the brick-type countries, and
13 the enormous changes in the way the world will work in the
14 future. And there is a lot of truth to that. But in a two-
15 speed world economy, a lot of the growth -- most of the
16 growth -- and in some respects, commodity growth, commodity
17 demand, and commodity pricing, will be driven to a growing
18 extent outside of the U.S. So the risk comes from the
19 international.

20 Oil producers are another area where there has
21 been substantial economic growth. And oil producers with
22 their high dependence on the oil market, are also a source
23 of geo-political risks. And then we have the Euro Block,
24 which is a part of this OECD. The Euro Block is using -- is
25 pursuing a path of recovery that involves much less fiscal

1 and monetary stimulus and has been undertaken in the U.S.
2 And there is certainly some experiments going on there that
3 could create risk for us, especially in the area of LNG,
4 depending on the shape of the economic recovery.

5 When we look at the U.S. alone, in terms of the
6 economic forecasts and how it may affect demand, we are in
7 the midst of five quarters of economic decline. We expect
8 GDP to turn positive by the fourth quarter of this year, and
9 to get smaller growth in 2010. The recession started in
10 December of 2007, it was exacerbated during the banking and
11 credit crises of September 2008. The financial crises are
12 substantially different. Studies have shown, looking at the
13 history, that the extent and depth of the recession is much
14 worse when it involves the financial institutions, and
15 primarily focused on the financial institutions. When we
16 look at what it means for growth for different sectors of
17 the U.S. economy, the first point I would make here is that
18 we actually have a three-year hiatus of growth, the slow
19 growth of 2008, the negative growth of '09, the slow growth
20 in 2010, and we actually will have lost more than three
21 years of normal growth over this period. Secondly, there
22 are tremendous trade pressures developing in terms of the
23 declines in exports and imports. This does not show the
24 cyclical sectors, but clearly the recovery from the
25 recession is going to be timed to the recovery in the

1 housing and the auto sectors, which is at least a year and
2 a half, or two years away. So we surprisingly still have a
3 fairly reasonable demand for natural gas, even in the
4 environment where the economy has stopped growing.

5 I want to turn now to talk a little bit about the
6 oil market. In this two-speed world, two things are
7 happening that is related, in part, to the slow growth in
8 OECD nations. OECD nations have had negative demand in oil
9 for 14 quarters and, up until the last two quarters, that
10 centrally have been covered, we had world growth in oil
11 demand because of the non-OECD countries. And that is
12 something that we will resume again, given this two-speed
13 world. So, again, that is putting the commodity pressures
14 on the demand side outside of the U.S. But the real point
15 of what is happening is the use of subsidies in some of
16 these countries. Now, when you add up what consumers would
17 pay at market prices with what they actually pay for their
18 energy, you get a total of somewhere around \$300 billion of
19 effective subsidy of energy purchases worldwide. And when
20 you are talking about a commodity like oil, that has
21 notoriously low price elasticities. Did anybody in this
22 room stop driving when the price of gasoline went to \$4.50 a
23 gallon, or \$5.00 a gallon? Anybody? No. No price
24 elasticity. Or very little in the U.S. When the price of
25 oil went to \$147 and people were paying their \$.10 a gallon

1 in Venezuela, or their \$.15 a gallon in Asia, they did not
2 stop driving. So the whole effect of price increases and
3 bringing the market into balance, to bring supply and demand
4 in balance, falls upon the American consumer, the Canadian
5 consumer, and some of the European consumers. It means that
6 we are much more vulnerable to the price shocks, and we are
7 the ones that have to absorb the price shocks. And I would
8 submit that this is a very important point that we are
9 getting price shocks and volatility in our commodity prices
10 because we are the ones in the world who absorb them. If
11 you combine that with the fact that we are in the slow
12 growing part of the world, and the people with the subsidies
13 and the people who are non-absorbers, as it were, are in the
14 fast growing part of the world, I would say that the shocks
15 are going to get worse rather than be moderated.

16 My point on natural gas is that there is a
17 somewhat rational explanation for a number of the price
18 shocks that we have seen. Let's start off by putting
19 together data on supply and demand, and inventories, is to
20 look at the 12-month change. I picked the 12-month change
21 for demand in inventories. Commonly, people do look at
22 year-over-year change in inventories, but looking at demand
23 on 12-month moving average. It helps to paint a picture of
24 what is going on in a cyclical sense, that makes it easier
25 to see the pattern of what is happening, what happens when

1 demand -- when you have a demand shock. If you are to do a
2 study and look at the inventory change in any given time
3 period -- a month, a week -- then you are to ask the
4 question, is that inventory change due to demand, or is it
5 due to supply. Running some regressions and doing some
6 tests, I found that 70-80 percent of demand shocks get
7 transmitted into inventory. And I think that is an
8 important point. If we want to blame price volatility on
9 the producer and prices are really explained by inventories,
10 and if 80 percent of a demand shock gets put into
11 inventories, then it is not the supplier who is shocking the
12 market, creating the price volatility, it is the consumer.
13 Consumers do not want to hear that. Consumers do not want
14 to be told that when they drive a car, they pollute because
15 they are emitting CO₂. We as individuals do not want to be
16 told that, when we use electricity, that we are emitting SO_x
17 or NO_x, or CO₂. We like to be told that it is the auto
18 companies' fault, or it is the Utilities' fault. When we
19 buy gas, when we drive the price up, we would like to be
20 told that it is the supplier's fault, but it is just not
21 true.

22 Going on, price follows inventories. This is a
23 little less than inventory and demand, but there clearly is
24 a relationship. When inventories are at an all-time high
25 relative to normal, prices tend to be at an all-time low; if

1 inventories hold 500 Bcf above Euroco* [164:00] levels, we
2 are going to have low prices for a long time. I do not want
3 to give you a lot of numbers, but I would point out a few
4 numbers here. On the top of the chart, when a price
5 forecast for 2009, most recent one, is \$3.85, that is a huge
6 reduction from the 2008 price. For the Rig count, I am
7 looking for a Rig count that will average about 700 gas rigs
8 for 2009. Now, on the first half of this year, the rig
9 count started up well over 1,000. To average 700 through
10 the year, we are going to have to get down to the 550-type
11 range, which implies a continuing decline. Yesterday's
12 number was 685, so we are going on a continuing slide on
13 production probably through October or November, if not
14 through the winter months. When we look at this lead-lag
15 cycles, not only does demand fall -- demand and price have
16 leads and lags -- as the price goes down, we see the Rig
17 count fall in a much delayed pattern, and we have seen
18 production level off, but it still is not clear that
19 production has decreased, so there is a certainly a lot of
20 lags on how supply is adjusting to this price decline. So
21 our bottom line on natural gas is that demand began
22 declining mid last year, and production is just starting to
23 decline, so we have continued price pressures through 2010.
24 The demand decline may continue to the end of 2009, even
25 2010. Prices are reacting to the weak economy, the weak

1 demand, and to high inventories. The Rig count crash is
2 too late to balance the market this year, this summer. And
3 the drilling slump may lead to production declines in 2010
4 to 2010, just when demand is recovering.

5 One final thought, looking at a history of
6 forecasts, in the spring of 2007, summer of 2007, we did a
7 forecast at Global Insight, and our economic assumption
8 about the Manufacturing Production Index is shown here in
9 the upper blue line. Taking the Manufacturing Production
10 Index that we have at the present time, it is significantly
11 lower, and it is almost like a permanent shift down in
12 output, that is closure of Ethylene plants, closing steel
13 mills, closing other major energy consuming entities, the
14 big decline in the auto sector. And it does have the effect
15 of lowering natural gas demand. We do see natural gas
16 demand in the industrial sector recovering to some extent,
17 but it only recovers to about 90 percent of what it was in
18 the 2002 base year, which was not a great year to begin
19 with. What it does mean to me is that base load demand is
20 not going to recover. And natural gas markets are going to
21 have much more weather sensitive demand, as Dale mentioned.
22 And with the combination of a growing utility use of natural
23 gas to generate electricity, which is also highly weather
24 sensitive, there certainly are huge risks in the natural gas
25 market going forward. We looked at gas going to premium

1 markets away from California, and you are looking at a
2 two-speed world where the really -- the Brazils, the
3 Russias, the Indias, the Chinas -- are running some of the
4 commodity prices, the pressures on commodity prices. We
5 have seen the subsidies, the \$300 billion that can put the
6 absorption of price risk on the OECD. We have seen a lot of
7 leads and lags and how markets adjust in putting pressures
8 on prices. And we have seen a big increase, potentially
9 even bigger increase, in weather sensitivity for natural gas
10 and electricity. And I think those are some of the risks
11 that you are going to have to deal with. Thank you.

12 COMMISSIONER BOYD: Thank you. Any questions,
13 comments from folks in the audience? Ruben. Thank you very
14 much.

15 MR. TAVARES: Okay, Jim, thank you very much. I
16 guess we are opened up for public comments. Anybody who
17 might have any public comments, either here present, or out
18 there, is welcome. Any comments now? I guess we do not
19 have any comments from the public.

20 COMMISSIONER BOYD: You run a tight ship, Ruben.
21 You are right on time.

22 MR. TAVARES: Yes, we are. So those are the
23 presentations that we have this morning. This afternoon, we
24 are going to have another two presentations and a panel
25 discussion. So, it is up to you.

1 COMMISSIONER BOYD: Okay, it is time to break
2 for lunch. We will break for one hour and be back according
3 to that clock, which I do not think is exactly right, well
4 anyway, in roughly an hour. Thank you.

5 [Off the record at 11:59 a.m.]

6 [Back on the record at 1:13 p.m.]

7 MR. TAVARES: Okay. Well, we are back. Our next
8 speaker is actually going to make a presentation from afar.
9 He is David Hoppock. He actually is from the Climate Change
10 Policy Partnership at Duke University. David holds a
11 Masters in Public Affairs degree from the University of
12 Texas of Austin. He received his Bachelors of Science in
13 Civil and Environmental Engineering from the University of
14 California at Berkeley. So, Commissioner Boyd, you will
15 like him. He is a Research Analyst now for the Climate
16 Change Policy Partnership at Duke University. His work
17 focuses on Energy Efficiency Policy and Natural Gas Markets
18 under Federal Climate Policy. He is going to be presenting
19 the results of one of the studies that Peter Puglia this
20 morning described. So David? Are you there?

21 MR. HOPPOCK: Yeah, can you hear us?

22 MR. TAVARES: Absolutely. David, go ahead.

23 MR. HOPPOCK: Okay. Thank you for having us. I
24 am also here with Eric Williams, who is the Co-Director of
25 the Climate Change Policy Partnership. I wanted to start

1 real quick with a little about who we are and what we do.
2 So we work on low carbon economy infrastructure and policy
3 issues, so some examples of our work include CTFs* [1:40],
4 efficiency offsets, and transportation. We work with the
5 Nicholas School and a couple of other groups at Duke
6 University, and we have three corporate partners, Duke
7 Energy, Conoco Phillips, and MeadWestvaco. I am not able to
8 switch the slide, so could someone go to the next slide for
9 me?

10 MS. KOROSEC: David, can you try using the up and
11 down arrows to switch the slides?

12 MR. HOPPOCK: I am. And I did page down, as well.

13 MS. KOROSEC: You did page up, page down. Okay,
14 can you try exiting out of full screen, and then going back
15 into full screen?

16 MR. HOPPOCK: Okay. Before it gave me a little
17 icon saying full screen.

18 MS. KOROSEC: Full screen, there you go, and try
19 now.

20 MR. HOPPOCK: Okay, let me try again. Okay. It
21 is working now. Thanks. All right, so the reason we did
22 this modeling project for the other vehicle was to discuss
23 concerns that natural gas prices would rise under climate
24 change legislation because of increasing natural demand
25 primarily from fuel switching, from coal to nature gas in

1 the electricity sector as a way for the electricity sector
2 to reduce their emissions. This increase in demand would,
3 of course, cause natural gas prices to increase which is a
4 big concern for a lot of industrial uses who are very
5 dependent on natural gas prices, and have a harder time
6 passing through prices than utilities do. So our goal was
7 to present a range of forecasts given different technology
8 development scenarios. And please stop me if you have any
9 questions. It was kind of hard to hear people earlier, so
10 please state your questions loud.

11 The climate policy we used is based on S2191,
12 Leiberman-Warner. We chose this one because EIA developed
13 this scenario specifically for NEMS* [4:06] and we begin our
14 modeling with the 2008 version of NEMS*. We had our own
15 version. And the point was to include a cap and trade
16 mechanism in our modeling effort. We revised certain inputs
17 for all [inaudible] [4:25] of our scenarios, and these are
18 revisions to the 2008 version of NEMS, again, it has changed
19 a bit in 2009. So we increased the unconventional natural
20 gas reserves to reflect increasing unconventional natural
21 gas reserves, so we were working on this last summer and
22 that is when we started to get a lot of reports about the
23 Haynesville shale, the Marcellus shale, and others. So we
24 basically added the Haynesville shale to the unconventional
25 resource base. We restricted LNG imports because of

1 uncertainty about the U.S.'s ability to compete with
2 countries in East Asia and Europe on cost; on LNG, we did
3 not want there to be too much LNG supply available to the
4 model. We also added the ability to retrofit existing coal
5 plants with post-combustion capture technology, so the
6 ability to add TPS doing generation technology. This is
7 code from the National Energy Technology Laboratory. I am
8 going to let Eric speak a little bit about this.

9 MR. WILLIAMS: Yeah, we think that carbon capture
10 is the route to post-motion capture technology, it is an
11 important technology, especially in modeling, you know,
12 capturing scenarios. The ability to maintain, I think,
13 whole capacity by using, you know, its retrofit is an
14 important option to have available, too. We have another
15 project on carbon capture and what, well, the modeling that
16 we do on that other project, we need to have this option
17 also.

18 MR. HOPPOCK: And finally, the medium power plant
19 construction costs, the overnight construction costs, better
20 reflect what we thought were better numbers representing
21 actual prices that we found in the literature, and if people
22 want it later on in the presentation, maybe in Q&A, I have a
23 slide that shows this.

24 So the next slide shows our scenarios. We had a
25 total of 10 scenarios, the business as usual scenario, which

1 had the same technology assumptions as the referenced
2 scenario, just without carbon gas. So I would like to start
3 by looking at the cost going across the natural gas
4 extraction scenarios. So we have a high natural gas
5 extraction technology scenario, basically meaning we are
6 getting better at getting natural gas out of the ground
7 quicker than the referenced scenario, and then we have a low
8 natural gas extraction technology scenario. So we are still
9 improving natural gas extractions, just not at the rate of
10 the referenced scenario. And looking at the left column,
11 these are the electricity sector technology assumptions, so
12 we have high electricity sector technology development, so
13 fewer generation technologies developed quicker, meaning
14 maybe some cheaper to build, and we have our referenced
15 case, and then we have our low electricity sector technology
16 development scenario where fewer technologies improve at a
17 slower rate than the referenced scenario. We then included
18 two additional scenarios, kind of as a "what if," if certain
19 key technologies are not available for a time in the future.
20 So in Scenario 9, it has the low electricity sector
21 technology assumption and it restricts new integrated
22 gasification combined cycle coal plant with carbon capture
23 storage and new nuclear plants. So it does not allow the
24 model to build them until after 2019, so the model's
25 historic building of it is 2020, and Scenario 9B is the

1 same, except without the retrofit options throughout the
2 modeling period, so the retrofit add-on -- unfortunately you
3 cannot really turn it on and off in a certain year, so you
4 either have to include it, or not include it. Just a
5 reminder that, you know, things have changed since we
6 conducted our modeling. So, for example, the model assumes
7 the real [inaudible] [9:16] at 2.4 percent. Obviously, that
8 is not going to happen this year. We also likely
9 underestimated unconventional natural gas resources, so the
10 2009 version, then, includes both the Haynesville shale and
11 the Marcellus shale, our model does not include the
12 Marcellus shale. In addition, there have been other reports
13 saying basically what everybody has been saying today, that
14 there is a lot of shale gas. There was a Navigant report
15 that came out last summer, it says we have a lot of shale
16 gas, 88 years worth is the current assumption level, and
17 then Cambridge Energy Research Associates came out with a
18 report a few months ago saying that natural gas supplies are
19 no longer supply constrained in the short-term, being that
20 the price will largely be determined by how much it costs to
21 get it out of the ground, of course that does not cross
22 targets* [10:16]. And then there are other questions about
23 how much it costs to build a plant because the prices of
24 commodities, things like steel and copper have definitely
25 come down since 2008. So to begin with our natural gas

1 sold, this figure shows delivered natural gas prices for
2 electricity generators, so how much electricity generators
3 pay, including the costs of carbon, so looking at the
4 figures, the bottom line from about 2010 on, and this is the
5 usual case without [inaudible] [10:58], so obviously with a
6 cap, prices are higher, and our highest prices are our most
7 restricted technology scenarios, so Scenario 9B has the
8 highest prices, and our lowest natural gas prices are the
9 most optimistic, the electricity sector development
10 scenario. The one thing we noted was that the electricity
11 sector development seemed to have a greater impact on future
12 natural gas prices than natural gas sector technology
13 development.

14 This table shows the percent change in natural gas
15 demand from the referenced scenario and, for the reference
16 scenario, it shows economy-wide natural gas demand for this
17 peak per year, that is the gray row. So for our scenarios,
18 there really is not much of a change in overall natural gas
19 demand. And for only one of our scenarios, we have added a
20 trade where you find natural gas technology development and
21 low electricity sector technology development, is there any
22 real increase in overall natural gas demand? Interestingly,
23 for our restricted scenarios, so 8, 9, and 9B, where the
24 harder to build plant carbon capture storage, you do not see
25 a jump in overall natural gas demand. It is more or less

1 the same as the reference scenario.

2 So to summarize, delivered natural gas prices
3 steadily increase with the carbon cap, largely because of
4 the price of carbon, and prices are highly dependent on
5 electricity sector technology development. So we get good
6 at things like IGCC, natural gas prices are lower, and
7 natural gas demand is stable for our scenario.

8 So next, looking at the electricity sector goals,
9 this is the average retail electricity price, so industrial,
10 commercial, residential. Again, the bottom line is business
11 as usual, with no carbon tax, and including a cap raises the
12 price of electricity. So, again, our most restrictive
13 technology scenarios may have the highest electricity price
14 and the most optimistic electricity sector technology
15 development scenarios have the lowest electricity price.
16 And these more or less err on the allowance prices, so the
17 models determine allowing prices endogenously. For six out
18 of nine of our scenarios, the allowance prices are quite
19 similar. They generally start at about \$20 in 2012, about
20 \$80 in 2030, these are real 2006 dollars. For Scenario 9B
21 where there is no ability to retrofit existing capacity, we
22 have significantly higher allowance prices, and then, for
23 our two high electricity sector technology development, we
24 have placed the lower allowance prices which more or less
25 mirror, again, average electricity price.

1 So looking at the change in average retail
2 electricity prices in a table form and these are 2006 spent,
3 real 2006 spent, per kilowatt hour. You have a pretty big
4 increase in electricity prices, so electricity prices
5 increase about 50 percent for the referenced scenario, and
6 where we restrict technology development, we have even
7 larger increases. So Scenarios 8, 9 and 9B, the low
8 electricity sector technology development, were 20-25
9 percent higher, again, than that. So there are fairly large
10 jumps in electricity prices, as to be expected with the
11 current gap. This is total electricity generation, so the
12 top line, again, is no carbon capture; so I would say the
13 take home message from this figure is that consumers respond
14 to higher electricity prices and demand either grows very
15 little, or grows flat without a carbon tax. So, again, the
16 highest electricity sector development scenarios for
17 technology has proven quickly that it does increase a bit,
18 so we are very conservative on what it should be in the
19 sector technology zone, demand stays more or less constant
20 for our modeling material in 2030.

21 Next, looking at coal electricity generation, the
22 top line, again, is business as usual. We see a relative
23 uniform decrease for all our scenarios, so [inaudible]
24 [16:45], the carbon cap, the [inaudible] [16:48],
25 electricity generation, but for none of the scenarios could

1 we really see a precipitous drop and it stayed fairly
2 consistent across the scenarios, regardless of how well
3 technology and GTS developed. Contrasting this with natural
4 gas, electricity generation. There is a bit more spread
5 here. I would say there are general spreads or a bit of an
6 increase. We have one scenario that is pretty significant
7 increase relative to other scenarios, and that is where we
8 have high natural gas sector technology development and low
9 electricity sector technology, and the low scenario is high
10 electricity sector technology development and low natural
11 gas sector technology development.

12 Next, looking at renewables in electricity
13 generation, so for six of our nine scenarios with a carbon
14 cap, renewable generation increases significantly. It has
15 more than doubled, so as compared to gauge without a carbon
16 cap, and then for the low electricity sector technology
17 development, we [inaudible] [18:09], but not as much. And
18 interestingly, for areas where we have the science renewable
19 generation [inaudible] [18:19] lower natural gas generation,
20 and vice versa. So this is another way of looking at the
21 data. So this is electricity generation by source for the
22 entire country using 2020 units of terawatt hours for all 10
23 scenarios, so I will just explain the different colors. The
24 bottom, the light blue kind of aqua is nuclear generation,
25 the darker blue kind of purple is coal, the gray is natural

1 gas, and the black is coal. The main thing to note about
2 this slide is that a carbon cap starts discrete total
3 electricity demand relative to -- without a carbon tax. So
4 there is not a whole lot of differences between those in
5 2020. So looking ahead to 2030, we do see a spare amount,
6 more variability. One thing that we thought was interesting
7 was that coal generation for the low electricity sector
8 technology scenarios, so scenarios 8, 9 and 9B, the three on
9 the right, we actually had more coal generation for those
10 scenarios than we do for our other scenarios. The other
11 thing we noted is the kind of substitution between renewable
12 and natural gas generation, depending on technology
13 development. So where we have high electricity sector
14 technology development, we have more renewables than natural
15 gas, and where we have low electricity sector technology
16 development, we had more natural gas on those renewables,
17 indicating that renewables in natural gas are kind of
18 substituting for one another. This draft also shows that.
19 So this cumulative natural gas global generation, so
20 nationwide, all the generation by natural gas. So summing
21 it up from 2008 to 2030, a lot of blue -- the light blue is
22 natural gas, purple is billable generation, so the first
23 thing I would note is that the sum of the two columns is
24 fairly constant across the nine scenarios with the cap, but
25 for the different scenarios, sometimes we have more natural

1 gas generation than renewables, and vice versa, again
2 indicating that, for our scenarios, natural gas and
3 renewables are substitutes for one another more so than for
4 coal generation.

5 So next, looking at the capacity factors, these
6 are average national capacity factors for coal and natural
7 gas, so our business as usual scenario, the capacity factor
8 increases relative to that. I am sorry, I should have said
9 this earlier, the solid lines are coal capacity factors, and
10 the dash lines are natural gas capacity factors. So we have
11 a big sort of increase in coal capacity factors with the
12 carbon cap, but for every scenario, coal capacity factors
13 are at least double the natural gas capacity factors. So to
14 summarize, coal generation increases, with that increase
15 relatively constant across all of our scenarios. Taken
16 separately, the two scenarios, we have large variability in
17 renewable and natural gas generation, but when we throw them
18 together, that total is fairly constant across our
19 scenarios. For scenarios with high electricity sector
20 development, coal generation, natural gas generation, and
21 for the opposite, a natural gas generation, we see renewable
22 generation. And when we restrict coal generation technology
23 to carbon capture and storage, we do not -- we are getting
24 at least three full generations together, but we do
25 significantly increase prices. So those technologies are

1 increasing prices and delivered fuel prices. So on to our
2 discussion of our results. So for our modeling period for
3 our scenarios, coal remains primary base load generation
4 stored, natural gas not a substitute for coal generation
5 under a carbon cap for our scenarios. The evidence for this
6 are the capacity factors for coal that are approximately
7 double that of natural gas, and for all of our scenarios
8 through 2030, coal input prices are lower than natural gas,
9 and I have a slide that I can show that demonstrates that.
10 What are substitutes are renewables and natural gas and the
11 ability to retrofit is critical to contain cost. In
12 conclusion, all [inaudible] [23:59] are concerned about
13 natural gas prices under carbon cap, the ability to
14 implement TPS* is very important, so we would suggest pre-
15 funding for research development of pilot scale and full
16 scale demonstrations of TPS* technology and allow the
17 pipelines and whatnot to actually be built, and we would
18 also suggest the same kind of support for renewable
19 generation, specifically improving the technology, because
20 renewable generation can increase demand for natural gas for
21 electricity generation. So with that, I would like to open
22 it up to questions.

23 COMMISSIONER BOYD: Thank you. This is
24 Commissioner Boyd. A question about carbon captures and the
25 storage of 9GCC, I know your conclusion recommends funding

1 research, this agency is pretty deep into funding
2 research, working with NETL managing one of the seven
3 regional carbon capture and storage demonstrations. Since a
4 lot of people are highly dependent on carbon capture and
5 storage, and yet I know personally that we are still deep in
6 the research arena of this, I know it can be a little bit
7 tricky to come up with any accurate cost representations of
8 IGCC or carbon capture and storage. How do you deal with
9 that?

10 MR. WILLIAMS: Uhm, we did our best in looking at
11 the literature that is out there for, you know, all these
12 bottoms are quite speculative, and one of the -- and it is
13 certainly an uncertainty, as well as the amount of carbon
14 capture and its roots that the NIMS Model chose to develop
15 in price signals, you know, there is a question as to
16 whether the pipeline storage infrastructure would be in
17 place to be able to actually ship and store that CO₂, so it
18 is definitely, you know, there are a lot of uncertainties
19 around the cap and, in theory, going back and re-running a
20 few of the scenarios with the latest version of the stimulus
21 package, and with Waxman-Markey, rather than Lieberman-
22 Warner cap, and, you know, in the process we may also do
23 scenario review with the different assumptions about the
24 cost of IECP and the cost of retrofit to see what -- try to
25 do activities around this.

1 COMMISSIONER BOYD: Okay, thank you. I think --
2 we appreciate what you have done and hearing about it today,
3 and I think we would really be interested in the results of
4 any additional work that you outlined that you may carry on.
5 Another quick question is just about your assumed cost of
6 nuclear. I do not know how much of this morning you were
7 able to listen to, and how much you have looked at that, but
8 that is one of the things that we studied quite a bit in the
9 last several years as to whether there is any future role
10 for nuclear in California, and among the issues that arise
11 for us are the seemingly really expensive aspects of
12 developing a nuclear facility, and I think that was
13 emphasized by one of the speakers this morning. Do you
14 think that when you did this work that the cost data used
15 for nuclear was pretty well in line with what the thinking
16 is with regard to cost?

17 MR. WILLIAMS: Well, I did not -- I am sorry, I
18 was not able to sit in on the study earlier, but we are
19 assuming about \$4,900 a kilowatt for the cost and to run
20 these scenarios. And that was based on Cambridge Energy
21 Research Associates, they have a power plant construction
22 cost index and we were able to derive nuclear cost index
23 from that, and then apply it to some earlier EIA cost
24 assumptions, and so arrived at a considerably higher cost
25 assumption than EIA and, you know, based on literature, we

1 felt that it was a reasonable cost assumption, and that
2 our [inaudible] [29:52] to evaluate any agreement.

3 MR. HOPPOCK: That was one of the main differences
4 between EIA's analysis of Lieberman-Warner and ours. In
5 their model runs, they built new nuclear capacity and, for
6 our construction costs, the model chose to not-build any
7 nuclear [inaudible] [30:23] 2030, for our runs. So I think
8 that cost number makes a big difference on the results you
9 end up with.

10 COMMISSIONER BOYD: Okay, thank you. Ruben, any
11 questions from folks in the audience or on the Web?

12 MR. TAVARES: Any more questions, comments to this
13 presentation? Okay, I guess we do not have any. David and
14 Eric, thank you very much for your presentation. Okay.

15 MR. HOPPOCK: Thank you.

16 MR. TAVARES: Okay, next we have Dr. Kenneth
17 Medlock. He is a Baker Fellow of Energy and Resource
18 Economics at the Baker Institute and also an Adjunct
19 Professor of Economics at Rice University. He leads Energy
20 Forum's National Gas Program and teaches courses in
21 Introductory and Advanced Energy Economics. Dr. Medlock has
22 most recently worked on the impact of climate change policy
23 on the global energy market, the impact of shale in the
24 North American and global gas markets, the efficiency of
25 national oil companies, the causes or consequences of

1 changes in oil prices, and the future of Russian and
2 Caspian natural gas and the role of Bolivia and the South
3 American energy balance. His research is published in
4 academic journals, book chapters, and industry periodicals.
5 With Ron Soligo, he won the International Association of
6 Energy Economics 2001 Award for best paper in the year of
7 the Energy Journal. Dr. Medlock also served as the lead
8 modeler and the modelings of [inaudible] [32:43] for the
9 National Petroleum Council, a study of the long-term natural
10 gas markets in North America. He also contributed to the
11 2006 National Petroleum Council Global Oil and Gas Study and
12 the title is *Facing the Hard Truths*. Dr. Medlock.

13 DR. MEDLOCK: Let me begin by saying thank you for
14 inviting me to talk. I think the day has been fairly
15 interesting and it sure gives you a lot to think about.
16 What I am going to try to do through the course of this
17 presentation, and this was really at the request of Ruben, I
18 am not only going to present the reference case of the Rice
19 World Gas Trade Model, but I am going to talk about sort of
20 how we derive some of the inputs into the model, so you can
21 understand some of the uncertainties that we deal with a
22 little bit better. And I think that is a good launch point
23 for, a) the panel discussion that will follow this, but, b)
24 really just coming to grips with, you know, why do ex post
25 we typically look back at forecasts and think, "My God, how

1 could we have been so wrong?" So I think it is a very
2 important thing to really understand. And it really raises
3 a broader question, why do we even bother? And I will share
4 in a minute thoughts on that, but forecasting is a very
5 valuable exercise if for no other reason than going to the
6 exercise itself, because it helps you to understand a lot of
7 the things that actually influence market outcomes. And, at
8 the end of the day, that is really what we are most
9 interested in, is variable influences, rather than a point
10 estimate.

11 So whenever we talk about the Rice World Gas Trade
12 Model, it is always fun to show this picture because it kind
13 of puts things into perspective. This picture is a
14 composite of satellite photographs on clear nights from
15 around the world. You can see the continents, you can see
16 all the little white dots, those are the places where the
17 lights are on. Those are what we think of as demand syncs.
18 Those are the major load centers in the world. It is where
19 we need power, it is where we ultimately need natural gas.
20 You can see the entire eastern half of the United States,
21 you can see California pretty well lit, you can see all of
22 Western Europe, you can see all of Japan. There is one
23 little thing I want to point you to, for those of you who
24 know your geography, you can pick out South Korea very
25 quickly, it is the big bright spot just above the southern

1 tip of Japan. Well, if you look at that map, it looks
2 like South Korea is an island, doesn't it? North Korea is
3 dark. It really points to a very important reason why we
4 actually do what we do. We are primarily engaged in
5 understanding the cost of geo-politics, what sort of costs
6 do those import on markets. And so what we is we try to
7 understand those costs and, in effect, quantify those costs
8 through various scenarios that we run with the model. The
9 other thing that is on the map are the big bright blobs of
10 color. The brighter the color, so as we go all the way to
11 red, real bright red, the more intensely endowed the region
12 is with natural gas resource. Now, this picture really only
13 has conventional gas resources on it, so the shales and
14 whatnot that we have heard a lot about are not portrayed
15 here, but, even with the very large shale assessments that
16 we have heard talked up to roughly 84900 tcf, give or take,
17 it still pales in comparison when you look at the big bright
18 red spot in the middle of Russia. So what we have to think
19 about when we think about modeling a global gas market is
20 how do we connect the big bright red spots where all the
21 lights are on. That is really, at the end of the day, what
22 we are interested in doing. And as you can sort of come to
23 understand very quickly by looking at the map, that process
24 is going to be riveted with all sorts of interesting geo-
25 political type stories, as well as substantial costs, just

1 physical costs of developing infrastructure. And just to
2 reiterate something, actually, that Darryl mentioned during
3 his presentation, there is a lot of resource near the water.
4 That is the other thing that should jump out off this map at
5 you. Big bright red spots in the Middle East. Look at West
6 Africa. Look at North Africa. A lot of those prices are
7 already positioned in the export LNG, but given the resource
8 endowments in a lot of these regions, they could easily
9 expand.

10 So we have developed, using the Market Builder
11 software from Altos Management Partners, we have an academic
12 license to its use to do precisely the kinds of studies that
13 have been talked about. We have developed the Rice World
14 Gas Trade Model. I am sure a lot of you, if you have heard
15 Dale talk, have heard him give his pitch about the model.
16 He presented some stuff using the Altos World Gas Trade
17 Model and, like I said, they have got it tied to their power
18 model, which is a pretty powerful tool. But the model is
19 interesting because, just to be blunt, I think it is the
20 only software on the market that actually treats the
21 development of the depletable resource in a textbook
22 fashion. It does not assume supply curves, it actually uses
23 the cost of capital. And it forces you to develop resource
24 into reserves so they can be extracted in a profitable
25 manner. Now, having said that, it does sort of open the

1 door for another layer of complexity. How do you cost
2 resources when you have perhaps never even drilled a well in
3 a particular region? I mean, that is a very difficult thing
4 to grapple with. One of the things that we have actually
5 done is we started with the National Petroleum Council data
6 that came out of the 2003 study, where F&D costs and cost
7 curves were developed for resource basins in North America.
8 We mapped those costs into geologic characteristics for the
9 basins within North America. It created an econometric
10 relationship, in effect, and applied that to the basins
11 around the world. And the data for the basins around the
12 world with regard to technical recoverable resource, and
13 field size, and depth distributions, all that good stuff, is
14 available from USGS, so it enabled us to construct a cost
15 curve for those prices where we have very little
16 information. But the model is interesting, it is non-
17 stochastic, so it does not allow you to sort of put
18 probability distributions around any of the cases that you
19 run, in fact, that would be inherently very difficult
20 because every bit of data that you load in has its own
21 density function associated with it. So, in other words,
22 how do I know in which sort of probability distribution
23 about a variable I am in? I have no idea. We typically
24 center on the means and we run scenarios, it is a sort of
25 common practice, if you will.

1 So how do we actually think about projections
2 when there is a lot of uncertainty? Well, I already said
3 this, but when we think about forecasting, it is no the
4 point estimate that is of the most interest, at least it
5 should not be; if that is the reason you are forecasting,
6 then a) you are always willing to be wrong, and b) you are
7 going to make a lot of bad decisions. Really what you want
8 to understand is the sensitivity around that particular
9 point estimate. If there is a wide range of sensitivities,
10 so there is a potentially huge range of outcomes, it tells
11 you that any decision you make around that sort of mean
12 point estimate is inherently filled with lots of risk. If
13 there is not a lot of range around that sort of point
14 estimate, that tells you, well, I can sort of take this mean
15 at face value and contingency plan around it. And that is a
16 very important thing to really understand and to think about
17 when you are making policy or you are planning long-term
18 capital investments. Corporate planners go through this
19 process once a year, at least. And they grapple with all
20 the uncertainties and understanding all the uncertainties.
21 Policy makers do the same thing. So everybody is sort of
22 tackling this issue in a similar fashion. I guess the magic
23 is in the interpretation, if you will. So really
24 understanding those sources of uncertainty is really what
25 the most important aspect of any sort of real modeling

1 exercise is. Once you understand those uncertainties, you
2 can, like I said, contingency plan. You can sort of
3 construct the worst case scenarios and see what sort of
4 costs those actually bear. You can construct very
5 optimistic scenarios and see what sort of costs they bear.
6 I will say this. The one problem with constructing a lot of
7 different scenarios is -- especially when you are in sort of
8 the arena of policy -- a policy maker might become attached
9 to a particular scenario that maybe promotes something that
10 he or she is in favor of. It happens in corporate circles,
11 as well, quite frankly. I have seen it really influence
12 decision makers when a particular project team really likes
13 an outcome because it favors their particular project. So
14 it can be sort of interesting to try to grapple with those
15 things. But at the end of the day, it is more important to
16 understand what drives you away from the mean, so to speak.

17 The other thing that I want to point out when we
18 start thinking about projections is there is a difference
19 between the long run and the short run. And a lot of times,
20 that difference is not really well understood. Long run
21 forecasts are really heavily influenced by technology
22 assumptions, assumptions regarding resource assessments and
23 long-term costs of recovery, projections regarding economic
24 growth, so 20 years ago, if somebody had been able to look
25 into their crystal ball and sort of envision what has been

1 going on in China, that would have been great. A lot of
2 people did not. It almost seemed to hit the market like a
3 bang in the late '90s that China was suddenly eight years
4 into it, this massive importer of oil and gas resources.
5 So, economic growth is a really important thing to really
6 understand, as well. Also structural frameworks are
7 important when you are doing long-term modeling because they
8 give you a way to deal with these uncertainties. In the
9 short-run, you are really, in terms of uncertainty, driven
10 by demand side factors. You know, weather uncertainties --
11 you know, is it going to be really cold this winter, or is
12 it going to be mild? Is there going to be a really active
13 hurricane season? These sorts of things, you really have no
14 way of really predicting, but you can certainly do
15 sensitivities around a particular case under varying sets of
16 assumptions with regard to these kinds of things.

17 I was actually reminded of something when I was
18 putting this presentation together. Back in the '70s, I
19 guess it was, there was a lot of effort by the U.S.
20 Government to really develop long-term macro-economic
21 models. And these models have a lot of value when you sort
22 of think about the long-term; they perform very very poorly
23 when you think about the short-term. And so they came under
24 a lot of criticism, most notably in the economics literature
25 by Econometricians such as Chris Sims. Basically what was

1 shown is that if you move away from the structural
2 frameworks when you are looking at short-term modeling, you
3 typically do better with pure time series analysis, so
4 econometric approaches. But if you sort of venture into the
5 long-term, you need those structural models to understand
6 how structural aspects of the market, if they change, drive
7 the mean, so to speak. So it is kind of important when you
8 are thinking about policy, when you are thinking about
9 planning, to understand the difference between the short
10 term and the long term, and employ the appropriate tool.

11 Within the Rice World Gas Trade Model, just real
12 quick, I am going to kind of run through these slides very
13 quickly because they are available out on the table if
14 anybody is interested. And there is a lot of stuff
15 available on our website, as well as in a book that was
16 published three years ago, now, in a study we did joint with
17 a group at Stanford. But there is over 140 regions
18 represented globally, so all the big bright red spots you
19 saw, some of them are sub-divided, and then some areas that
20 are not on that map because they represent unconventional
21 resources. And they are divided into various tranches, so
22 you have associated and unassociated gas reserves, and this
23 is kind of a pet peeve of mine, but people often misuse the
24 word "reserve". We actually look at total gas resource when
25 we model. A lot of that is speculative. And there is

1 generally a distribution built around that parameter
2 estimate. But it is not a reserve until it is actually
3 demonstrated, or what we call "proved." But we also -- so
4 what we do is we break things up into the proved category,
5 what is known as growth to known, so that is just growth in
6 existing fields, we use estimates from the USGS, actually,
7 to obtain those numbers, which are also published on their
8 website, and undiscovered resource, which is categorized
9 typically as what some people call "yet to find." So it is
10 resource that we think geologically should exist, we do not
11 necessarily know if it does. Cost of supply estimates, as I
12 mentioned earlier, are econometrically derived. We looked at
13 the North American data and then extrapolated that data out
14 onto the rest of the world. Now, we have gone back through
15 the process of trial and error, and where we noticed things
16 were happening that we know would never happen, or simply
17 are not happening, we have been able to revise our cost
18 estimates for some particular basins. And we have been able
19 to augment, quite frankly, as time has passed, and we
20 started this project in 2004, with data that has become
21 available, or as has been published because of what is
22 happening in the last five years in the gas markets
23 globally. So it really is a process, it is never done. I
24 am sure you guys know this.

25 We also account for long run sort of depletion

1 costs, the idea that there is this rush to drill
2 phenomenon, so within a given year, if gas prices are high
3 and there is this sort of rush to go out and prove up as
4 much resource, and develop as much resource as you possibly
5 can, costs will escalate, and we have actually seen this,
6 and I have got a slide here I am just going to show you
7 that, you know, as price rises, costs tend to follow. And
8 well, here, I will just jump to it, but we actually tried to
9 account for that in the modeling framework, as well. This
10 is actually another huge source of uncertainty when you
11 really start thinking about modeling gas markets, is what is
12 that sort of F&D cost? What is the appropriate F&D cost for
13 any basin? And what is the appropriate benchmark? So if
14 you think about the National Petroleum Council Study, which
15 is where we started, that was released in '03, looking at
16 long-term natural gas markets, the dataset that was used to
17 develop F&D costs curves for the basins in North America
18 basically span from '96 to roughly '99, okay? Well, if you
19 look at this graph, you see that '96 to '99, look at that
20 red line and look at that blue line, those are the EIA --
21 you know what the EIA is -- it is a well cost index they
22 publish; the Bureau of Economic Analysis, the BEA, the CLEMS
23 database, that is Capital, Labor, Energy and Materials. It
24 is a database they publish and it is industry specific, it
25 is broken down by an NAICS code. So you can actually

1 extract oil and gas activities in the mining sector, and
2 you see those are very similar. The BEA Index is a little
3 bit more all-encompassing than the EIA Index focuses on well
4 costs, specifically. But you see back between '96 and '99,
5 those costs are relatively low, especially when you look at
6 where they are today. So if we apply those costs face
7 value, we are going to come out with a long-term gas price
8 forecast that is probably around \$3.00. So the question to
9 ask yourself, well, is that appropriate? It is probably not
10 appropriate. Because if I convert these to real, everything
11 on this graph is just nominal. You will actually see that
12 that course, that period in time corresponds with a trough.
13 It is not that surprising. The price of oil dipped to
14 \$8.83, I think, in October of '98, so that is not that long
15 ago, is it? Hmmm. But costs were very low, price was very
16 low, and what we have seen since 2000 is really -- well, up
17 until the middle of last summer, an exorable climb both in
18 cost and price. So if you start to think about forecasting,
19 do I use 2008 costs? Anybody want to hazard a guess? I
20 would suggest probably not because you are going to
21 overstate the costs of development and then you are going to
22 end up with really high gas prices. Do I use 1998 costs?
23 Probably not. Right? So what you have to actually come to
24 grips with is, what is your view of, say, maybe the oil
25 market going forward, if you are just going to focus on the

1 gas market? And think about the relationship between F&D
2 cost and commodity prices, in general, so you can think
3 about what your view of commodity prices are, in general, if
4 you would like, and then start to build scenarios in that
5 way. What that will allow you to do is actually change your
6 F&D costs consistent with a general view of a commodity
7 basket. And then that will give you different outcomes, of
8 course. When you start thinking about natural gas prices
9 and projects that might get developed and sort of the
10 regional implications, what are the flows of trade, all
11 these sorts of things.

12 But this is something that is -- I know it is
13 understood. I have actually seen other people talk about
14 cost indexes that are similar to this. And it is very
15 important to really capture this when you are forecasting
16 because, if you do not, you are really missing a very
17 important driver of what your long-term forecasts will be,
18 right? What is your basis for cost? Very important. Yeah,
19 2007 costs roughly two and a half times what they were in
20 1998 for the exact same project, and nothing else is
21 different. Geologically, it is identical. But it is two
22 and a half times more expensive. That well exceeds the rate
23 of inflation, just in case you are wondering.

24 Within North America, we have a lot of detail,
25 largely because, well, Freedom of Information Act is

1 beautiful, allows you access to a lot of information that
2 you do not necessarily have in other parts of the world.
3 But with regard to supplies, we have 56 regions. I have
4 sort of aggregated up a little bit here just to show you
5 what is in the model, just in the United States. In Canada,
6 there are six, and in Mexico there are two. And I was just
7 looking at this, I think actually the U.S. has expanded a
8 little bit because of the -- and I know Canada is up by two
9 because of the introduction of the new shales, which I will
10 talk about briefly here in a few minutes. But anyway, there
11 is a lot of detail on the supply side. There is actually
12 more detail on the demand side. Now, why? Well, when you
13 start thinking about modeling long-term markets and you are
14 interested in regional trade patterns and the development of
15 basis differentials, you really have to have a decent
16 representation of pipeline networks. And when you do that,
17 it means you have to site sync appropriately, so you need to
18 break demand up so that it is located along systems in the
19 right way, or you are going to get an aberration, right,
20 relative to what really happens with regard to flows on
21 pipelines. So we have taken a lot of care to do that. It
22 turns out that you have to do this also when you think about
23 LNG, in general. I will give you an example. In some of
24 the initial iterations of the model, we had a lot less
25 detail in Europe than we do today. And it really favored

1 Russian gas via pipeline over LNG quite substantially.
2 However, once we got more detail, we were able to actually
3 identify intra-regional bottlenecks, which really helped
4 favor some of the LNG developments that you have seen occur
5 over the past five years in Europe. To those of you not
6 familiar with the European -- by 2011, just given projects
7 that are either opening this year, or under construction,
8 European LNG import capacity will be roughly 40 percent of
9 European demand. So it is a big number for LNG imports.
10 And that is up from -- I think it was 15 percent just five
11 years ago. Things have happened very very rapidly there for
12 lots of reasons we do not have to discuss, but energy
13 security is a primary driver. But these regional
14 constraints are really important to understand. So
15 incorporating those actually promotes development
16 opportunities for alternatives, and so that is where LNG
17 really gets a boost, especially in Europe, at least as we
18 have noticed it.

19 Demand is modeled in the U.S. in a much more
20 disaggregated way than it is for the rest of the world
21 simply because we have better data. We model it for power
22 generation, industrial, residential, and commercial use.
23 Industrial use, we have actually -- in the past, we have
24 done this, but we ended up rolling it up because we found it
25 did not make that much of a difference, but we used to break

1 it out a little bit more finely. The rest of the world
2 data is not nearly as easy to come by. And in a lot of
3 cases it is suspect, especially in the less developed
4 countries. We find that aggregated data looks better than
5 when they try to break it down by sector, largely because
6 definitions change over time, and data collection agencies
7 change over time. The IEA does a real good job of trying to
8 grapple with this, but it is a difficult thing. But we
9 basically model rest of world demand in two broadly defined
10 sectors -- power gen and then direct use. And so when we do
11 this, we have to really lean on economic literature, you
12 know, what is the effect of economic development on energy
13 demand? And I am going to go through this, a couple of
14 these things, in a minute. What is the effect of relative
15 price movements on the share of fuels? So basically the
16 idea is, if the gas price is increasing relative to the
17 other prices, what should happen to the gas share? You
18 might think it should fall and, in general, that is true,
19 but the process we use actually allows for a variable of
20 elasticity. So if gas share is very very low, the
21 elasticity relative to the price elasticity is going to be
22 very high, and that reflects -- there is no capital, there
23 is no gas using capital installed, right? So it is going to
24 be very difficult to sort of get that ball rolling. But if
25 gas share is very high, that price elasticity is going to be

1 very very low because you are basically wed to using gas
2 at that point. We also allow for introduction of new
3 technologies in varying ways. We focus primarily on coal
4 gasification and alternative technologies. They are allowed
5 to phase in. We do not just assume they are available at a
6 particular point in time and drop them in, you actually have
7 to have significant investments made to bring these new
8 technologies online.

9 Economic growth. I mention this as a really
10 important driver for understanding sort of long-term
11 forecasting. And let me explain this picture real quickly.
12 All the little blue dots are points specific to the United
13 States, going back to 1790. Okay? So you see a per capita
14 income along the X axis, so the horizontal axis, and you see
15 a per capita GDP growth rate on the vertical axis. And one
16 of the things you notice, which should jump out at you
17 anyway, is that scatter seems to tighten tremendously around
18 \$12-15,000, okay? So this is the historical experience of
19 the United States. If you plotted the U.K. experience, it
20 looks really similar, and the reason I only use these two
21 countries is these are the only two countries that I can get
22 data going back to 1790 for. So what we did is we used this
23 to construct a reference growth path. The reference growth
24 path is the sort of brownish red line that goes through
25 there. Before you hit \$6,000 a head, the average growth

1 rate is about 1.2 percent a year. So there is this idea
2 of a population growth trap. It is hard to sort of get
3 going, basically. Once you get going, you really get going.
4 You can see there is actually a paucity of data points
5 between \$6,000 and \$12,000; that is because growth rates
6 tend to accelerate through that range, and you sort of leap
7 through that very quickly. And this is all in real terms
8 and \$2,000 terms, so you would have to inflation adjust if
9 you want to put in 2009 terms. Then, once you sort of get
10 past that \$12,000 range, the growth rate tends to settle
11 down around 2.1 percent or so -- this is in per capita
12 terms, mind you
13 -- and they are fairly stable. So why do this? Well, there
14 is this whole stream of literature that focuses on what we
15 call "convergence." The idea here is that countries will
16 converge, and originally it was to a common GDP per capita,
17 so a common level of development, and then it sort of
18 evolved because the data did not really bear that out, to
19 something more like a conditional convergence idea because
20 they converged to a common growth rate, which, at the end of
21 the day when you look at the literature on economic growth
22 models, is roughly the growth rate of innovation. So what
23 we decided to do was look at the experience of developed
24 countries like the U.S. and the U.K., figure out what this
25 referenced growth path would be, and then fit data for -- I

1 think it was 70 different countries -- around this
2 referenced growth path, their historical experience which
3 usually only runs from 1971 to roughly 2006, to see how
4 their growth rates actually converged to this line. We
5 actually found that growth rates do tend to converge at this
6 line, so take China, for example, in PPP terms, they are
7 around -- they are on the low side of \$5,000 a head, growth
8 rates are very high. What we will actually have in the
9 model is a continuance of that growth rate, although it will
10 slightly decline until it gets in that \$6-12 window, and
11 then it will sort of go up a little bit more, and then, once
12 you get to \$15,000 or so, Chinese growth starts to look a
13 lot like U.S. growth. It is very hard -- and this is per
14 capita -- take \$15,000 and multiply it by 1.3 billion people
15 and try to add 10 percent to that. Structurally, that is
16 going to be very very difficult to do. So looking at things
17 in this fashion really helps us to put a structural
18 framework around the idea of economic development. And,
19 again, this is really critical when you think about long-
20 term forecasting and you think about patterns of trade, and
21 you think about what could emerge with regards to
22 competition for resources.

23 General trends that are apparent in the literature
24 that -- and I cite a paper that I was involved in, but there
25 are multiple studies looking at this issue -- what is the

1 relationship between Energy use and GDP -- you actually
2 find across the literature evidence for declining energy
3 intensity beyond a certain point. The idea there is that,
4 as individuals gain a certain level of wealth, they start to
5 demand financial services, things that are a little bit less
6 energy intensive, and so those become engines of growth in
7 most countries and, to the extent they are less energy
8 intensive, as their share of the total economy grows, energy
9 intensity follows. Now, this does not mean energy demand
10 falls, that is a really important thing to understand, it
11 just means that it grows a little bit more slowly relative
12 to income. So what you have is an income elasticity that
13 declines as the level of development rises. Now, the one
14 thing that that highlights, actually, and this is an
15 important point, is that for a more developed country where
16 the income elasticity tends to be lower, the price effects
17 are going to dominate outcomes, because if you just take a
18 given price elasticity and you have 3 percent growth, let's
19 say, in income in a developed country, that is going to give
20 you, oh, roughly if income elasticity is .15, .45 percent
21 growth in energy use. A less developed country, same amount
22 of growth, say 3 percent growth rate, income elasticity say
23 .75, you are going to have 2.25 percent growth in energy
24 demand. So energy demand is going to grow faster even
25 though GDP growth is identical in the two cases. Now, given

1 that, if price were to go up by a particular amount in
2 both places and price elasticity, let's just say
3 hypothetically, is constant, the price is going to have a
4 bigger impact on the outcome in the developed country than
5 it will in the less developed country. I think this is a
6 point that was made, I think, two presentations ago. It was
7 alluded to, anyway.

8 Now, it is not so simple because the share of gas
9 and primary energy really does influence how responsive you
10 can be, because it is an indicator of how capital -- of the
11 types of capital that are deployed throughout the economy.
12 So if you are 70 percent gas, you have got a lot of gas
13 using capital installed and it is going to be very difficult
14 to move away from gas if gas prices spike, right? So your
15 price elasticity is going to be very low. If you are at 10
16 percent gas, it is actually easier to rotate away from gas
17 in the generation stack, so you have got a lot of other
18 options. And so that is actually captured here, too.

19 Just a snapshot of over 300 regions. I already
20 said basically '02 bullets. Pipelines, nothing is assumed.
21 The only thing we assume is that there is an option to build
22 something between two points. There are capital costs
23 associated with developing any piece of infrastructure in
24 the model. And we have to lay that on top of, of course,
25 what exists, right? So there has been a lot of care taken

1 in understanding what capacities these are of existing
2 pipelines around the world, not just in North America, and
3 modeling those appropriately. Coming up with capital costs
4 is always challenging, the same issues that I talked about
5 with regard to F&D costs face the steel industry, as well,
6 therefore they affect pipeline development costs, too. And
7 so what we have done is, while we have actually looked at a
8 sample of 100 projects over a window of time between 2002
9 and 2005, we think that is roughly representative of where
10 long-term costs ought to settle. This is a value judgment,
11 quite frankly, but it puts you roughly at the mean between
12 the '98 low and the 2007-2008 high, if you will. And we
13 came up with an algorithm to assign capital costs for
14 pipeline projects that do not exist, but possibly could.
15 Variable costs in the U.S., we used FERC filed rates
16 elsewhere in the world if we do not have published data on a
17 particular project, and some data does exist, although it is
18 very scant. We actually use rate of return recovery to
19 calculate a terraphrate* [65:35] appropriate for that piece
20 of infrastructure.

21 So, again, there is a lot that goes into just
22 building a model, right? And without a doubt, anyone in
23 this room could say, "Well, I don't agree with that
24 assumption." Well, that is great. In fact, we revisit our
25 assumptions all the time. As more data comes available, it

1 really demands that we look at what is loaded into any
2 given model, and reassess and reevaluate, and we do that.
3 However, you have to start somewhere and that is actually
4 part of the beauty of the determinist model like this, is
5 you can run various scenarios, you can change inputs, and
6 you can understand, well, maybe you do not agree with my
7 assessment about the capital costs to build, you know,
8 pipeline infrastructure, all right, let's change that to
9 what you think it is. What sort of impact does that have?
10 If it has very little impact, well, then we could probably
11 agree that, all right, we disagree on this input, but it
12 probably does not make that big a difference in the grand
13 scheme of things. And those are the kinds of things that
14 are important to really understand, you know, what are the
15 sensitivities of these particular assumptions?

16 On the LNG side, and this has been a really fun
17 one to follow, we actually use a hub and spoke network, we
18 have played around with sort of modeling things on a
19 contractual basis, you know, point to point specific with
20 some diversion flexibility. And a lot of what we do at the
21 Baker Institute, because we have this broad energy forum,
22 and it is composed of members from industry -- all walks of
23 industry, not just oil and gas, it is also renewables and
24 banking industry, consulting industry -- and they actually
25 give us feedback regarding our assumptions to try to ground

1 what we do. And when we first started this process, a lot
2 of people wanted to go the contract route because, back in
3 2004, 2005, that was sort of the consensus thinking, that is
4 what LNG was, that is what it is going to be. So we
5 starting building that in and then we started thinking,
6 well, what if there is diversion flexibility? Then you
7 really started to move to a different world where, you know,
8 spot trading is more of a reality and what do you do then?
9 So we started to go to the hub and spoke route. In 2006, we
10 had another meeting, our Annual Energy Forum meeting, vetted
11 this with industry, and they all agreed the hub and spoke
12 approach was best. So it went from contracts to hub and
13 spoke, and now we are getting a lot of feedback that we
14 ought to have contracts in the model, so it has almost gone
15 full circle. It makes you wonder what is going to happen in
16 another two years. So maybe the answer is a combination of
17 the two. We will certainly take it under advisement, but
18 from the preliminary work we did, where we had contracts
19 with a little bit of diversion flexibility, say 15 percent
20 of volume, that was sufficient, actually, to drive price
21 arbitrage across regions, and it does not really make a
22 difference how you do it. So, as the market thickens, there
23 will be more liquidity, there will be more opportunity to
24 trade, and that is really one of the key principal points of
25 a lot of what we have done.

1 There are other things that you have to assume.

2 You have to assume what is a reasonable required return on

3 investments. And this is just a blanket perimeter, this is

4 something you have to apply to all investments, so if you

5 are talking about pipelines where you get regulated rates of

6 return, you are probably going to have a different required

7 rate of return to move forward with a pipe than you will

8 with an upstream development. So we have to take all that

9 under advisement and account for that. You also, since this

10 is a global model, you have to account for risk premium in

11 doing business across different countries. And that is

12 something we have taken a great deal of effort to do, I will

13 not really go into all the details here, but there is a lot

14 of information. As I have pointed out in this last bullet

15 in the book, *The Geopolitics of Natural Gas*, which is a

16 Cambridge University book, press book, and it was the result

17 of a joint study that we did with Stanford's Center for

18 Sustainable Development. Our reference case, which is what

19 I am about to go through here with regard to modeling

20 results is not necessarily our view of the world. You have

21 to remember why we do this, right? We are academics. So

22 you can take the model if you have a different interest, and

23 you can change the assumptions and do different things and

24 come up with your own view of the world, but basically what

25 we do is we let commercial considerations drive all the

1 outcomes in our reference case. And then we layer over
2 the top of that geopolitical constraints, or other sorts of
3 constraints that might arise, and that enables us to, on a
4 one-off basis, quantify the effect of that constraint. A
5 good example, there is lots of gas resource in East Siberia
6 and stretching over to the coast, the Sakhalin Islands, for
7 examples. It is not that far from the Korean Peninsula, it
8 is also not that far from Japan, it is not that far from
9 China, and, quite frankly, all the load in China is on the
10 coast. So why don't pipelines get developed? Well, that is
11 a good question. If you run this model, commercial
12 considerations only, it builds very extensive pipeline that
13 works in East Asia. It is sort of like saying, what if
14 everybody else in the world goes along the same way that
15 U.S. and Canada do? That is another way to think about it,
16 right? And then you can go and you can say, all right,
17 well, we know that geopolitically this is probably rife with
18 all sorts of problems, so let's just restrict it from every
19 happening, or we can raise the required rate of return for a
20 project, maybe there is some rent seeking by one of the
21 parties, or something like that. What happens? Well, it
22 turns out it has global implications because if you have a
23 lot of pipelines in Asia, you need less LNG, right? And so
24 it changes the way gas actually flows globally. But
25 definitely, when you introduce that constraint, the price

1 effects are largest at the point at which the constraint
2 is introduced, so South Korean prices, when you introduce
3 that constraint, almost double, for example. So this is
4 basically what we use the model for, this sort of an
5 exercise.

6 So I am going to go through the reference case
7 anyway, just because it is fun to talk about. This is a
8 real quick example of a lot of the stuff that we have done;
9 again, a lot of this has an academic focus, a lot of it has
10 been published either in working paper form, currently on
11 the Web, or it is actually in press. I will not read them
12 all. Oh, I will say one thing, the last two studies we did,
13 we looked at options for Russian gas, which had gotten a lot
14 of attention, as you might imagine, by a lot of people in
15 Europe, in particular, but also the study we did looking at
16 potential oil for Turkey to develop an international gas
17 hub, one of the things that really came out of that work was
18 the importance of Iraq to the energy security long-term of
19 Europe, which is not something that many people had really
20 thought about before. So we actually presented this paper
21 at a conference in Istanbul last summer and there were lots
22 of representatives from Botas, which is the Turkish National
23 Pipeline Company. They were way ahead of us, as you might
24 imagine. Reps from Botas have been actively negotiating
25 with the Kurds, in particular, for access to some of the gas

1 fields that are in Northern Iraq to export to Europe, at
2 the end of the day. This is something that has been going
3 on for years, this is not brand new. It just turns out that
4 Western companies shy away from Iraq right now, with good
5 reason, there is not any really well established rule of law
6 with regard to mineral resources yet, and so on and so
7 forth; but it sort of opens your eyes that, at the end of
8 the day, if things really do sort of get moving in the right
9 direction there, the role that Iraq could have actually in
10 serving European needs and, for that matter, as you see in
11 the first sub-bullet under Options for Russian Gas, really
12 offsetting the need for Russian gas in Europe. It is
13 actually quite an interesting finding. We have also been
14 looking at the effect of carbon constraints. I will comment
15 on that at the end of my follow-up, because there has been a
16 lot of discussion about it already. One of the really
17 interesting things in the study we did is, if you have
18 carbon constraints, we do actually find that it drives up
19 the gas demand, specifically in the power generation sector.
20 There is a little bit of an offset in industry because
21 industrial demand dips because you have higher prices and
22 basically you have migration of industry offshore, gas using
23 industry offshore where carbon constraints are not binding.
24 But it encourages shale development, which is happening
25 right now anyway, but it also encourages more LNG. The

1 U.S., as large as it is, if it gets into the LNG market in
2 any sort of similar way that it has gotten into the oil
3 market, it really changes the nature of things
4 geopolitically. It turns out the biggest winner, and this
5 is a very controversial thing to say, but the biggest winner
6 as a result of a really binding cap and trade type or
7 carbon-type policy, is Iran because they are sitting on a
8 massive amount of resource and nowhere to put it.

9 So some of the reference case results, you can see
10 this is an aggregation of all the demands. You see
11 substantial -- or, yeah, this is supply, sorry -- demands
12 are next -- you see substantial growth from some of the
13 Middle Eastern countries here, so basically all the grays to
14 whites are the Middle East, you can see a lot of this. Most
15 of that growth is driven by LNG development. And this goes
16 out to 2040 in this particular slide. Russia remains very
17 very important for the global gas market balance, although
18 its share in the global gas market declines, and that is
19 just a natural phenomenon resulting from growth in the
20 Middle East and other parts of the world. Australia becomes
21 increasingly important, especially for Asia, it is not just
22 Northwest shelf and northern territory development, so
23 Browse basin and Carnarvon basin is all offshore, LNG
24 developments. It is also all coal bed methane that they
25 found recently in Southeast Australia. It turns out,

1 actually, down the road, the question was asked, does
2 California get in the LNG business. We actually find, down
3 the road, that it does, but just so you know, that
4 development does not occur until you get well into the 2030s
5 in our reference case runs. The U.S., I mean, it scales,
6 sort of hides a lot of what is going on here, there is
7 substantial growth in the U.S. supply picture, as well as
8 other North America -- especially through about 2030, but
9 then things really begin to flatten out because you run into
10 resource constraints, especially in your conventional
11 resources where things are in pretty steady decline from now
12 forward. And shale can only keep up for so long. So at
13 some point, the U.S. really does have to turn outward to
14 meet its gas needs. The strongest demand growth is in the
15 Middle East and, quite frankly, that is driven by the fact
16 that it takes a lot of resource to make a lot of resource,
17 and I do not know if you guys are aware of this, but the
18 mining business is one of the most energy intensive
19 businesses in the world, so that is a reflection of a lot of
20 what you see there, as well as just general economic
21 development in those countries as their resources are
22 exported a little bit more widely. The strongest growth,
23 though, is in developing Asia, as you might suspect.

24 With regard to global gas trade, right now, a
25 large majority of gas is traded across international

1 borders, is traded via pipeline. That will, however,
2 according to reference case, change by 2029, LNG will become
3 the dominant form of international trade. I know I told you
4 earlier not to focus on point estimates, and then I tell you
5 2029, so write that down in your books, right? But again,
6 right, this number does move depending on the kind of
7 scenario we run. But the general point is, LNG becomes
8 increasingly important in the global gas balance, that is
9 the takeaway from this. LNG exports -- you can see
10 Australia, as I mentioned before, very very strong growth,
11 good resource base, small population. Enough said. That is
12 why it ends up doing what it does. That is very important
13 for the Asian market. You can see here the Middle East,
14 which collectively is the largest single region of LNG
15 exports, down the road. Other -- Africa actually grows
16 quite strongly, but then begins to basically level off. You
17 can see out here in the very long run growth from Russia,
18 and a lot of that is Barents Sea development, the Arctic
19 Russia developments. LNG imports, same thing. I mentioned
20 a minute ago, the U.S. eventually has to turn outward and
21 you look at this sort of dark blue ledge here in the middle
22 -- I am going to blow up the U.S. here in just a minute, but
23 you can see here this dark blue ledge really starts to grow
24 in the late 2020s. Other regions, you can see the Chinese
25 get really big into LNG, and various things in other Asian

1 countries, as well. So a lot of the trade in LNG still
2 does occur in the Pacific Basin, that does not actually
3 change. More trade occurs in the Atlantic than it has in
4 the past, but the Pacific, because of the way consumers are
5 located around the world, it really has to rely on LNG.
6 What is the price outlook? I have actually shown two here,
7 this is Henry Hub from 2005 forward, and NBP which is
8 National Balancing Point in the U.K. We see longer term,
9 basically what happens in the model is a transportation
10 differential arises between the two. What happens in the
11 modeling framework is, if anything were to drive you away
12 from that equilibrium, trade would occur to immediately
13 correct it. Now, this is an annual model, so there could be
14 seasonal aberrations, if you will, that arise around this.
15 But you can see long-term prices at the hub are, you know,
16 between \$650 and \$720 or \$730, roughly, in the reference
17 case.

18 So a little bit of a focus here. This is
19 basically what happens with U.S. demand through 2030. You
20 can see most of the growth is driven by the power gen
21 sector. The reference case does not have any carbon
22 constraints layered over the top of it, but that is an
23 important thing to remember because, right now, to us, it is
24 still a scenario, there is not any legislation that has
25 actually been passed, so sort of think of that as a scenario

1 on top of the reference case. Now, once the legislation
2 is introduced, that will change. But I have a note there,
3 you see that the power sector average annual growth is about
4 1.3 percent a year, going out to 2030, you layer in that
5 carbon constraint and that thing jumps to just over 3
6 percent a year. When you have compound growth on top of the
7 roughly 6 tcf demand, that number gets really big, okay, by
8 2030. So with that in mind, the result is not that
9 different from what Dale actually showed you earlier in his
10 presentation. It is a little bit lower than what he showed,
11 but it is not that different.

12 On the supply side, a lot of what drives the
13 outcome in North America is shale, a massive resource that
14 we have always known was there, we just did not really have
15 the technical know-how to develop it in a cost-effective
16 manner. I will tell you a little story because this is a
17 fun one when you talk about the endogeneity of supply to
18 tell, when we did the natural petroleum count study, you
19 know, 3, the resource assessment for the Fort Worth Basin,
20 which is where the Barnett shale sits, was 6 tcf. Okay?
21 Back in the early 2000s, gas prices were creeping up, some
22 developers thought, oh, it is a marginal play, but it is one
23 that I could get into and it is starting to look like it
24 will be profitable, so let's do it. They got in there, they
25 realized, wow, there is more here than I thought. And they

1 figured out ways to actually go in and fracture rock, and
2 increase recoverability from a particular well, and lo and
3 behold, you have the Barnett, which is now the largest
4 single producing play in North America, it is over 4 tcf a
5 year. That is a big number from a single region just west
6 of the Fort Worth. So technology has played a huge role in
7 really driving -- and price, for that matter. If prices had
8 stayed in the \$2 to \$2.50 range like they were in the '90s,
9 we would not be talking about shale right now. This is a
10 very important thing to remember. And that is why the
11 approach is as important as the data you use, right?
12 Because if you can go after what is generally deemed to be
13 technologically feasible, and there are costs associated
14 with those technological developments, you are going to
15 typically get a better long-term answer than you will if you
16 just load it in supply curves.

17 Now, these estimates -- you see this range between
18 125 and 840 tcf's, so this is across multiple studies. And
19 the low end is dated, admittedly, and the EIA has updated it
20 in their 2009 outlook, their shale estimates, so it is
21 higher than that now. But that range is fraught with
22 uncertainty, too, just to be perfectly blunt. And there
23 typically, when we talk about these big ranges, we are
24 talking about technically recoverable resources. Those are
25 not reserves, right? A lot of this will simply, at a \$7.00

1 price, not be recoverable because you are not going to
2 make any money on it, you will not even break even.
3 Technology can change that, to some extent, by lowering cost
4 of development, but talk about uncertainty. There is a lot
5 going on in the front of fracturing. A colleague of mine at
6 Rice University, Andy Barron, he is doing a lot of work in
7 the field of Nanotechnology and Rice does a lot of down hole
8 reservoir stuff using nanotech. Propants, which are in the
9 fracking fluid, basically hold the spaces open in the rock,
10 more or less, they have developed a ceramic-like nanotech
11 propanant that is lighter than ceramic, and therefore -- and
12 harder -- and therefore, when you force all that water down
13 under all that pressure, you actually get -- I think it is
14 between 50 and 60 percent increase in the fracturing area
15 when you actually inject, and so that raises recoverability
16 from a particular development. They have actually -- this
17 has gone beyond the laboratory phase, they have actually
18 recently bought a manufacturing facility and they have got
19 venture capital to start producing the stuff, so this could
20 have a really big impact down the road on shale in terms of
21 lowering its cost. So thinks like that are always going on,
22 and that is the one thing that you always have to kind of
23 keep your ear to the ground on, what is coming next. Right?
24 We like to talk about technology and developments, well,
25 there is a lot of down hole technology that has been

1 developed over the years that keeps fossil fuels in our
2 cars and natural gas running through our pipes. So it is
3 important to keep an eye to that, as well.

4 COMMISSIONER BOYD: Does that fracking fluid
5 ultimately solidify? Or does it remain a solution always?

6 DR. MEDLOCK: Well, the water is actually pumped
7 back out and that is one of the issues in a lot of cases,
8 yeah, with the gas, right. So it is what you do, you know,
9 disposal is one of the big issues in terms of water
10 contamination because, right now, companies do not have to
11 divulge what they are using in their fluids, so if they are
12 using a chemical that might be environmentally detrimental,
13 that could be bad, well, they do not actually have to tell
14 you. My stance and my colleagues' stance at Rice on this
15 has always been the industry needs to get out in front of
16 this before it becomes a bear that cannot wrestle, and
17 actually show that what they are doing does not cause any
18 environmental damage.

19 COMMISSIONER BOYD: Yeah, I am reading an article
20 about the cattlemen and the water supplies.

21 DR. MEDLOCK: Exactly. So you know, that is going
22 to be interesting to watch. I am going to point that out in
23 a few minutes, actually, so good leading question. Other
24 shale plays in North America, up in Canada, there has been a
25 lot of interest in the Horn River, in particular, which is

1 the northern-most in sort of Northeast B.C. That is the
2 one that is tied to the potential at the Kitimat facility.
3 Just as a data point, no matter what scenario we have run,
4 the Kitimat facility never develops as an export facility.
5 And I talked to a guy, actually, who used to be involved in
6 that, and evidently that has been proposed as an export
7 facility before, I think back in the '70s, was it? And then
8 it switched to an import, and now it is back to an export,
9 so it is this great piece of land and they just do not know
10 what to do with it, I think. Anyway...

11 This is a picture of the assessments. You can see
12 total shale gas from North America, this includes Canada, it
13 is 472 cf, this is our mean assessment in our model. These
14 have recently increased largely because of new data that has
15 become available for Haynesville and Marcellus. Haynesville
16 and Marcellus were a little bit lower, but the increase
17 added to an incremental 115 tcf's, so that is a big number
18 now. It has not all cost the same. That is a very
19 important point. These resources typically have what you
20 refer to in a lot of cases as core and non-core areas. The
21 core areas are sort of like the sweet spots and these are
22 the lowest cost areas, the shale is the thickest, most
23 thermogenically* mature, there is a lot of nice sort of
24 things about the shales in those areas that may not be true
25 if you sort of move to the edges of the play. So you cannot

1 just lay a single cost estimate over the top of the whole
2 thing, you are going to over-produce, in effect. And,
3 again, technology, as I mentioned a minute ago, is a huge ex
4 factor in shale because this is a brand new thing. Now,
5 when I say "brand new," you are going to have to take it
6 with a grain of salt. They have been producing gas from the
7 shale formation, which is the Marcellus, for over 100 years,
8 they just have been using old vertical well technologies,
9 low-flow rates, but the flow rates were very steady, they
10 just always came, right? Well, now we are going down there
11 with this horizontal drilling technology and fracturing the
12 shale, we are increasing the amount we get from a well, and
13 that is going to lower the cost because recoverability
14 factors go up. So that is just the first step, I think, in
15 the technology revolution that is shale. So we will see
16 where it goes.

17 This is a picture of the U.S. production out to
18 2030. The big red bit at the top is shale. You can see
19 Alaska there at the bottom coming on, and it actually really
20 becomes a commercial venture around 2020, 2021, 2022, so the
21 early 2020s. So as that moves forward, and there has been a
22 lot of stuff in the press lately about the Alaska pipeline
23 with Exxon signing on with TransCanada, and that is going to
24 be a fun one to watch, but one of the lessons I have
25 learned, and I am still relatively young, but the Alaska gas

1 pipeline project has always been the project that is
2 always 10 years away, right? So in the 1992 MPC study, the
3 powers that be said, oh, we will have Alaska gas in 2001,
4 2002. Well, that came and went, right? The '99 study, all
5 right, 2010. Came and went. 2003 study, 2014. Well, 2014
6 is going to come and go. Right now, a lot of the people
7 that are actually involved in the development are talking
8 about 2018, 2019. I am pessimistic just because I think
9 history has told a pessimistic story, but we will see.

10 Now, one of the things I want to point out here,
11 that I think is actually an important thing when you talk
12 about how modeling can help policy makers grapple with very
13 complex issues, is what is the role of the OCS, the role of
14 shale, and the role of Alaska in balancing the North
15 American gas market? We have actually done a study where we
16 opened the OCS for natural gas development, and one of the
17 things it did, on top of all of this, is push that Alaskan
18 ledge out by a decade. Okay? So it is sort of like a net
19 benefit trade, right? You steer away from developing
20 Alaska, which appeases some environmentalists who are
21 against Alaskan development, and the trade is you develop
22 the stuff that is closer to home, which is in the outer
23 Continental Shelf region. Now, again, there is a lot of
24 uncertainty about how much resource is out there, so it
25 could be shorter time period, or it could be much longer,

1 hell, we just do not know. A lot of the stated
2 assessments for OCS are based on data that is over 30 years
3 old, so we have got to actually do an assessment to really
4 know.

5 COMMISSIONER BOYD: I am surprised to think there
6 is a trade-off between the environmental concern about
7 pulling that gas back out of the ground in Alaska because of
8 OCS.

9 DR. MEDLOCK: That is a different issue, but you
10 are right.

11 COMMISSIONER BOYD: It is the economics of the
12 pipeline, more, isn't it?

13 DR. MEDLOCK: Well, I would agree with that. As a
14 matter of fact, as a position I took when Governor Palin
15 actually withdrew the rights that, I guess it was Murkowski
16 granted on the pipeline project, well, when gas is \$14 in
17 MCF, that looks a lot easier to do, so I think price was in
18 her favor. A lot of the developers up there have long
19 argued for a subsidy simply because they know that if gas
20 prices are in the \$4 to \$5 range, it is going to be
21 difficult to make money off that, because it is a very
22 expensive project. But those are in the economics in what
23 you see here, so as price rises, that begins to become at
24 the margin competitive, and so Alaska does actually develop
25 in the early 2020s of the model -- unless you do some things

1 with the OCS.

2 Shale supply, this is just sort of a snapshot in
3 the reference case of what is happening with all the shale
4 basins that are loaded into the model. You see the
5 Barnetts, the big orange one in the middle? It basically,
6 according to the reference case model output, it is going to
7 basically hold serve from now on, you are not going to see a
8 lot more growth out of the Barnett, but it is not really
9 going to decline, either. Where you are going to see a lot
10 of strong growth is in the Marcellus, and the Haynesville,
11 and the Fayetteville, and unfortunately for California,
12 those are not real well situated to directly serve
13 California's needs; however, it does reduce the need to
14 export Rockies gas east. So the market is a continental
15 market, and by displacement, these shales do actually serve
16 the California market. I am going to show you the
17 implications for that because they are actually quite
18 different, for basis, quite different than what Dale
19 actually showed a bit earlier.

20 COMMISSIONER BOYD: I am waiting for the British
21 Columbia shale gas and California.

22 DR. MEDLOCK: Yeah, that actually comes on
23 -- here is -- the Horn River is that purple one right at the
24 top. Now, one of the things that happens with Canadian
25 shale is it basically comes on to support tar sands

1 development and maintain export levels into the lower 48.
2 It does not have a lot of market to move into because it is
3 a) basis disadvantaged, and b) it is a long way away from
4 the major load center. So really all you are doing is
5 offsetting declines in the conventional resource base in
6 Canada. So, you know, absent some -- I hate to say it, but
7 absent some subsidy or some real strong government push to
8 move this gas south, it will come on, but it is going to
9 come on more slowly than its lower 48 counterparts because
10 it is farther from market.

11 So what about LNG? All this shale coming on, a
12 lot of discussion about, you know, the U.S. becoming the
13 market of last resort. Do we go back through the experience
14 of the '70s where there was this rush to build these LNG
15 facilities, and they ended up mothballing two of them? No.
16 This is actually a picture of what happens with U.S. LNG
17 imports. You can see 2008 is pretty bad, it was pretty bad
18 last year. In 2009, there is a bit of a recovery up through
19 2011, but from 2011 to the early 2020s, you actually see
20 really really low utilization rates on all this new capacity
21 that has been built. Does that mean we mothball facilities?
22 No. Because I can tell you, the way a lot of these facility
23 owners and capacity holders are thinking about these things
24 now; you can see it to some extent in the way they are
25 actually filing for certification of re-export gas. It is a

1 real option to them. An LNG re-gas facility represents
2 roughly 10 percent of the value chain in an LNG development,
3 so it is a small percentage of the cost, and it gives you an
4 outlet when you do not have one, otherwise. So these are
5 sunk costs, they are there, they are going to continue to be
6 used, just at really low load factors. A lot of them will
7 turn into storage, quite frankly. That will be the primary
8 service they serve. Now, you get out past 2020, you really
9 start to see this thing creep up. And, again, that speaks
10 to declines in conventional resource basins in North
11 America, not necessarily shale, right? Shale becomes an
12 increasing proportion of total production. It just cannot
13 offset the natural decline that we are seeing, especially
14 the Gulf of Mexico, with regard to gas production.

15 So a quick comment because, you know, I like to
16 talk about annual vs. seasonal. This is data straight from
17 the Department of Energy. You see 2006, which is the grey,
18 2007, 2008 by month. You can see this sort of pattern that
19 seemed to emerge in '06 and '07 of an increase in imports of
20 LNG to the U.S. in the summertime. Now, the reason that
21 happens, typically, is there is no where to put gas, even if
22 it is contracted in Europe because you run out of storage
23 real fast. That makes the U.S. market vital, the U.S.
24 storage market vital for balancing the Atlantic basin.
25 Okay? So this gas comes here, ultimately pushes gas into

1 storage. Does that mean you would draw from storage and
2 serve Europe? No, it is a displacement argument, right?
3 You fill up storage more rapidly and I expect that to be
4 more the norm, so it sort of calls into question using sort
5 of five-year averages, if you will, for storage levels
6 anymore because the convenience yield on storage is
7 different now. There is a structural change that has
8 happened. And so I think that is something a lot of people
9 are going to have to re-think, and I think they will over
10 the coming years as you see this really emerge more and
11 more. 2008 is an aberration. And I say that because, if you
12 look at what happened in Asia, a record number of cargos,
13 especially in the summer months last year, were pulled out
14 of the Atlantic Basin, into the Pacific Basin, you see a lot
15 of nukes off in Japan and what do they use when they do not
16 have nukes? They use gas. They were paying upwards of \$20
17 in mcf for a cargo of LNG on a spot basis in Japan. So
18 those nukes are being reactivated. As they are reactivated,
19 that displaces that gas that was needed, puts it back in the
20 water in the Atlantic Basin, and it has got to go somewhere.
21 If there is no load in Europe, it is going to end up in the
22 U.S., and it is going to end up in storage, and you are
23 going to see patterns that look more like 2007 than 2008
24 going forward.

25 So some of the basis differentials. And this is a

1 point I was alluding to a minute ago. The bottom one may
2 be the easiest one to follow. This is just two ways of
3 portraying the same picture, basically, what you are looking
4 at here. But you can see the green on the bottom is the
5 basis at O pal, and we actually see it strengthening
6 relative to where it was the past couple of years because
7 you have got some pipeline capacity that opens. But it
8 pretty much holds steady, right? And that number right
9 there tells you a lot about what happens to California basis
10 on the model. That gas does not get pulled east as heavily
11 as it would if shale was not in play. Okay? That means it
12 is pushing West. And that means, if you look at this orange
13 line, that is the SoCal border basis, if you look at the --
14 where is PG&E -- the red line, that is the PG&E basis, all
15 right? Now, I cut this off at 2030 because it is just
16 easier on the eye. Where this picture gets consistent with
17 what Dale showed you earlier is after 2030, okay? Because
18 conventional resources decline so heavily, those are
19 primarily in the Eastern part of the United -- east of the
20 Rockies, right, that you do begin to pull a little bit
21 harder on Rockies gas towards the east, and that really does
22 put a lot of pressure on basis locations in the West. And
23 that is where, as I alluded to earlier, you start to see a
24 desire for LNG to come to the West Coast, and that is where
25 the model actually begins to develop it, is after 2030, when

1 that basis really starts to decline. Again, the reason
2 that basis number never stays the way it is, it is not
3 necessarily because the Rockies are going bananas, it has
4 more to do with -- it is a displacement argument. You have
5 got relatively moderate demand growth in the reference case,
6 and you have got a lot of shale. It means the Rockies gas
7 does not need to move east very hard, and so it does not.

8 Uncertainty. How much time do I have, Ruben? Ten
9 minutes? Okay. So a lot of this stuff, I have hinted at
10 already. But it is fun to talk about because it is the
11 basis for scenario analysis, quite frankly. And I hate to
12 say it, but when you think about investment behavior, one of
13 the biggest uncertainties that faces the market is policy.
14 What is going to happen? Right? Arguably, you know, the
15 specter of carbon policy has loomed over the coal sector for
16 a while now, right? What are we going to do? I think that
17 ship has kind of sailed now, but it is just -- and there is
18 a huge literature on this, the idea of investment under
19 uncertainty -- if you have uncertainty, it puts an option
20 value to waiting and so you wait. Right? Try to gain more
21 information about what is coming. And this is not unique to
22 energy markets, either, it is actually true of any market
23 you will look at.

24 Climate policy is really important. One of the
25 things that is sort of in the latest round of the

1 President's new budget is the idea of changing the
2 expensing rules for upstream developments, what are known as
3 IDC, or Intangible Drilling Costs, typically you are going
4 to expense those in the year they are incurred. They are
5 talking about removing those. I will tell you something
6 interesting -- because I think it is interesting just to let
7 you know things always come full circle -- I found a paper
8 when I was looking at this, that was written in 1982 about
9 the very same thing. So it tells you that, even though it
10 may not go through this go-around, you can almost guarantee
11 it is going to come back up again at some point. Right now,
12 I think the climate is very positive for it actually
13 happening because the government is in need of revenue very
14 very badly because of all the money that has been flowing
15 out. So they are looking for ways to raise tax revenue and
16 this is effectively one of those ways. Now, will it just
17 crush the independence? That is a question of debate. I
18 think it is going to hurt them at the margin, for sure,
19 because they do not necessarily have the scale to deal with
20 an increased tax burden. How much the majors come in and
21 sort of pick up the slack is a question of debate, it really
22 has to do with the scale of the projects the independents
23 are involved in, and the majors are not interested in doing
24 small projects, they just do not do it. Right? They are
25 interested in capturing economies of scale and they go for

1 the big elephants. There is also an issue of tax
2 incidents, so if you actually change an expensing rule, how
3 much of the burden actually falls on the producer, and how
4 much ultimately gets passed on to the consumer? It is
5 probably somewhere between -- well, it is definitely
6 somewhere between zero and 100 percent, but it is probably
7 more likely somewhere between 25 and 50 from some of the
8 preliminary stuff I have seen with regard to how much
9 actually gets passed on to consumers. So the majority of
10 the burden will actually fall on the producer.

11 Other uncertainties which I have talked about,
12 upstream costs, uncertainty in assessments, fuel price
13 relationships are incredibly important to understand. I
14 recently published a paper with some colleagues at the
15 *Energy Journal* looking at this issue, in particular. We
16 actually identified technologies, a really crucial
17 determinative relationship between crude oil products and
18 natural gas. So the introduction of combined cycle
19 technology, for example, in the '90s helped really shift the
20 way that relationship looks -- long-term relationship looks.
21 Economic growth and development -- there are all kinds of
22 sector-specific issues we could sort of talk about on the
23 demand side, and NIMBY issues also matter. That is where
24 policy sort of gets in the way. I have alluded to the
25 project where we looked at developments in South Korea and

1 Northeast Asia. You can sort of view that as a kind of
2 NIMBY issue by proxy, if you will. It prevents the
3 development of a piece of infrastructure that has an
4 implication for cost. The thing, though, you consider and
5 lay all these uncertainties out -- and I am sure I have not
6 exhausted the list, right -- the thing that is really
7 important is, if you have a framework, a structural
8 framework, you can put all of these pieces into, you have a
9 way to deal with those uncertainties, and that is the value
10 in forecasting, that is the value in generating outlooks
11 because you can understand any influences of changes and
12 particular variables on an outcome.

13 I am kind of out of time. I do not know if I can
14 go through some things -- this is all in the packet, so...
15 One thing that I just want to point out, there are a lot of
16 studies that have been done, we have seen a couple discussed
17 here, looking at the effect of carbon constraints on energy
18 markets. Talk about uncertainty? This is a collection of
19 all the price paths out to 2050 from all those modeling
20 efforts for carbon, so you guess where the price is going to
21 be. This is what people look at. They say, "My God, any of
22 these could happen." It depends on what you assume about
23 technology, what you assume about the use of offsets, what
24 you assume about how binding constraint might be, whether or
25 not you can bank credits, all sorts of things come into

1 play, all right? Huge amount of uncertainty about what is
2 going to happen.

3 COMMISSIONER BOYD: The thing I keep hearing is,
4 first, there is what might be the price of carbon, and then
5 there is the discussion of what price of carbon does it take
6 to influence the change that allegedly is desired by
7 legislation, regulation --

8 DR. MEDLOCK: Exactly, and we have been involved
9 in looking at a study looking at how carbon prices will
10 affect gas markets, and in doing so, we have to broaden our
11 scope a little bit, the thing about the energy market, more
12 generally. And Bill is exactly right, carbon prices need to
13 be endogenous and so we are modeling them as such. We
14 actually find, given the capital cost assumptions we have
15 got embedded in the model which are, at this point, DOE
16 assumptions, we have got some input from industry that
17 indicate prices are going to be -- costs are going to be
18 higher than this, but to encourage the kind of innovation
19 and investment, really, in these sort of new innovative
20 carbon-free type technology, so things with ccs and so on
21 and so forth, you need carbon prices to be between \$100 and
22 \$140 a ton. And if it is any lower than that, you are not
23 going to get the investment necessary and you are going to
24 end up just really, well, having a penchant on the margins.
25 So you kind of have to bite the bullet. I mean, if you are

1 sitting on Capitol Hill and you see your constituency
2 suffering because carbon constraints are becoming really
3 binding, you might be tempted to argue for, you know, a new
4 allotment of allowances. Well, that is not going to get you
5 there because then they keep carbon prices too low and you
6 are not going to see the kind of innovation that you need to
7 see, and to really affect the kind of change that you need
8 to affect. So it is going to be a contentious one, I think,
9 to watch. The affect on natural gas demand, when you look
10 across these scenarios, is huge. This is just the core
11 scenarios, so it is very small subset of what I just showed
12 you. There is a 15 tcf difference by 2030 across the
13 scenarios regarding natural gas. And as was pointed out in
14 the previous presentation, most of that difference is driven
15 by your technology assumptions. This is why scenario
16 analysis is valuable, right? If you can identify the
17 technology that will be most effective in instituting a
18 change, if you are going to have policy that is directed at
19 really trying to get there, then you can identify that
20 technology, you can design the appropriate sort of set of
21 subsidies, or incentives, or whatever you want to do to try
22 to effect that change; if not, you are just sort of throwing
23 darts in the dark. Right? You do not know where you are
24 going to be. All right, and I will just end with that. I
25 will just open it to questions, I guess?

1 COMMISSIONER BOYD: Thank you. Fascinating. I
2 have blurted out my questions during your presentation.

3 DR. MEDLOCK: That is okay, it makes it more fun.
4 I like the give and take.

5 MS. KOROSK: We have a question online.

6 MR. DEEVER: He is not on the phone, so maybe I
7 can just read it to you?

8 DR. MEDLOCK: Sure, that is fine.

9 COMMISSIONER BOYD: This is a question that came
10 in online, correct?

11 MR. DEEVER: Yes. The question is, what happens
12 to the price forecasts if the Alaska pipeline is not built?

13 DR. MEDLOCK: Ah. Well, the natural gas price in
14 North America does rise, but it is not this catastrophic
15 event because, if you constrain the system -- and that is
16 effectively what you are doing -- you push on a lot of
17 different margins, and so you do see a price increase, but
18 in a long-term setting, it is on the order of \$.15 to \$.25.
19 It is not a big number. And, again, that is because you
20 push on other margins. There are other basins you can
21 produce from, there is LNG you can draw from, and this is a
22 really important point about modeling gas markets on a
23 global setting -- the core analysis that was used in the NPC
24 study, the NEMS model, they basically make assumptions
25 regarding LNG imports. Right? When you do that, you

1 inherently run into a constraint with regard to how the
2 system can respond, and you will get much bigger price
3 impacts when you have domestic constraints levied on top of
4 that, and that can be a little misleading, quite frankly.

5 COMMISSIONER BOYD: C'mon forward.

6 MR. BRATHWAITE: I am Leon Brathwaite. I work
7 here at the Commission. Ken, your presentation really
8 touched on my issue here and, anyway, you know, we
9 government types, we hear the word "speculation" and we all
10 are expecting bad things, okay. I would like, if you can,
11 to just if you can elaborate a little bit on the role of
12 speculation in markets and especially, in particular, in the
13 market that we are asking about, which is natural gas
14 markets. I would appreciate if you would give some insights
15 on that.

16 DR. MEDLOCK: Absolutely. I will begin my answer
17 by saying that is a different presentation. The answer to
18 that question is sufficiently complex that I am actually
19 working on a much longer piece related to that issue. And
20 it really centers on understanding what happened to energy
21 commodity prices over the last eight years. Speculation, in
22 my opinion, undoubtedly played a role in what we saw happen.
23 And speculation can take the form -- take a number of
24 different forms, but you have to preface everything you say,
25 after you say that, with markets have to be tight in the

1 first place. If they are not, then if speculation begins
2 to drive price up, you will encourage a reduction in demand,
3 and an increase in supply, storage will build, and then the
4 whole thing -- the bubble pops very quickly. If markets are
5 tight, though, so in effect you have a very vertical demand
6 curve, and if supply constraints -- so you have a vertical
7 supply curve -- you have got an infinite number of price
8 realizations at which the market can clear, in effect. And
9 so, as you sort of get into that situation where price
10 starts to get bid up, because maybe there is speculation
11 that, you know, peak oil is here, or Chinese demand is going
12 to grow out of control, or we are not going to be able to
13 keep up with it on the supply side, or you name it, there
14 are lots of things that were sort of bandied about, private
15 corporations are not investing enough, you know, all these
16 things. Then when you start to see price creek up and you
17 do not see that storage build, then that adds fuel to the
18 fire. And that is something that we actually saw from 2005
19 through roughly 2008. Now, the drop in price coincided --
20 there were a number of reasons why it dropped -- the banks
21 got in trouble and they started to unwind a lot of the
22 positions. As a matter of fact, I have a nice graphic that
23 I got from the CFDC, data from the CFDC that shows the
24 amount of open interests in WTI contract. It typically was
25 a lagging indicator of price up until about 2006. And so,

1 if you are looking at that date in 2007, which is when a
2 lot of people first started looking at it, you know, open
3 interest is a lagging indicator, how can it be driving
4 anything? Well, from 2006 to 2008, it was a major leading
5 indicator of price, so something structurally was different
6 about that period. Now, how much it drove price, I cannot
7 answer that question. And the work I am doing is not
8 complete yet. But it definitely played a role, and I
9 actually believe that some of the rules with regard to
10 trading, and trading institutions that were changed in the
11 early 2000s played a major role in what we saw in the last
12 six years. And hopefully that is something that will be
13 addressed by members of Congress in the very short term, or
14 else we are going to see some pretty radical spikes because,
15 one of the things that happened the last part of 2008, the
16 world economy slipped into a recession and you saw flight
17 back to the dollar, the dollar strengthened, right? That
18 means people were unwinding positions in commodities, and
19 they were going to the dollar first as a safe haven, right?
20 Well, things started to calm down and what are we seeing
21 this year? The dollar has been steadily weakening. Where
22 are people going as a hedge against inflation? Oh, right
23 back into commodities again. You have got to ask yourself,
24 what is really driving? You see price go in April from
25 roughly \$45 a barrel, today it is about \$70. Demand is

1 lower than it was last year, why -- I mean, the market has
2 to balance, right? So do not get me wrong there, but there
3 is a huge amount of spare capacity globally right now.
4 Saudi Arabia is sitting on roughly 4 million barrels of
5 spare capacity. So if they wanted to, they could inflict
6 massive change in the global market overnight. Usually when
7 you have that much spare capacity sitting on the market,
8 that is a buffer, but for some reason that is not doing
9 anything right now. So I would not be surprised if, by the
10 end of the summer, we did not hit the mid-80's again. It
11 would not surprise me in the least. But the bubble will
12 pop. I have got some colleagues who actually called it
13 "sucker rally." Take it for what you will. But, again,
14 that is a lot of presentation. I have a lot of stuff on
15 this, but...

16 MR. BRATHWAITE: One follow-up question, please.
17 I understand your point about the movement in prices that we
18 are seeing right now, that we have seen in the last few
19 years, but do you think, without speculation, we can have
20 properly functioning markets?

21 DR. MEDLOCK: Absolutely. We did up until 2002.

22 MR. BRATHWAITE: Okay.

23 DR. MEDLOCK: One of the accounting rules of
24 change was -- and this is largely -- I will say it -- it was
25 largely an Enron phenomenon. If you were speculating in

1 over-the-counter markets, you could not go into the NYMEX
2 and hedge against those speculative plays ad infinitum; now
3 you can. And it is still called a "hedge," therefore there
4 is not a position limit put on you. In 2000, you could not
5 do that. That is one of the biggest differences. So that
6 is one of the accounting rules I am talking about.

7 COMMISSIONER BOYD: You could have gone all day
8 without saying the word "Enron."

9 DR. MEDLOCK: I know. I paused.

10 COMMISSIONER BOYD: But, so be it.

11 DR. MEDLOCK: But Ken Ley and his friends sort of
12 led the charge on that bit of regulations, so -- changing
13 it, anyway.

14 COMMISSIONER BOYD: Any other questions? Yes.

15 MR. MAGALETTI: My name is Mike Magaletti and I
16 also work for the Energy Commission. Since we are on the
17 topic of speculation, could you give us a short description
18 of the United States Gas Fund which is an Exchange traded
19 fund, and the United States Oil Fund, and what you know
20 about their positions? These are beasts that are just
21 showing up on the radar in the last six months.

22 DR. MEDLOCK: I am trying to remember, yeah, I do
23 not know much about those, to tell you the truth. Somebody
24 in the audience might be able to elaborate. I think the Oil
25 Fund, didn't that have -- it had an enormous position,

1 didn't it. I think I remember reading something about
2 that.

3 MR. MAGALETTI: I have not been following the Oil
4 Fund, but the Gas Fund seems to be acquiring a substantial
5 position in the two prompt months. Somebody was telling me
6 25 percent; at one time there was a rumor of 75 percent.

7 DR. MEDLOCK: That 25 percent is equivalent to the
8 share I heard about in the oil market. But I do not know.
9 I honestly do not know, so I cannot answer that question.
10 Sorry.

11 DR. NESBITT: Dale Nesbitt. On that, I know just
12 enough to be dangerous, so I will give you a dangerous
13 answer. The Gas Fund, if you look at the forward curve
14 right now, it is about as contango as it has ever been. And
15 if it is me, these funds are very quiet, as I understand it,
16 they do not say much, they do not do much, but if you are
17 \$3.00 today and \$7.00 next year, you might go long on gas
18 and make a lot of money doing that. The oil curve was
19 extremely contained going until 60 days ago, and then the
20 front end of the curve came up, and so you will see
21 investment strategy changes in those two funds. That is the
22 dangerous part -- if I am wrong, I am wrong. But I think
23 that is what has happened. That is what I understand.

24 COMMISSIONER BOYD: Okay, thank you very much.

25 DR. MEDLOCK: Sure.

1 MR. TAVARES: Well, thank you, Ken. Are there
2 any more questions? Well, welcome, Commissioner Byron. We
3 had a good discussion today, but we are going to continue
4 the discussion. Before we proceed, I just wanted to make a
5 point here that the written comments to any of the papers
6 that we published, or the comments that you heard today, are
7 due here at the Commission on July 8th, so if you want to
8 provide some comments, please send it to us. Commissioners,
9 we are scheduled for a short break here, if you do not mind,
10 and then after that we will have a panel discussion.

11 COMMISSIONER BOYD: Make it a little shorter than
12 your agenda shows up, though. Let's call it a ten-minute
13 break. It will be longer, they always are, so that is why I
14 am trying to call it a ten-minute break, as you assemble
15 your panel.

16 MR. TAVARES: Okay, sounds good. Thank you.

17 [Off the record at 3:02 p.m.]

18 [Back on the record at 3:21 p.m.]

19 MR. TAVARES: Our last event here is the panel
20 discussion. Ross Miller, staff from the Commission, will be
21 moderating this panel. We are going to be talking about,
22 you know, different questions that we posed in our notice of
23 the workshop. And the panel participants are Dr. Dale
24 Nesbitt, Dr. Ken Medlock, and James Osten. So Ross, go
25 ahead.

1 MR. MILLER: Good afternoon. Just as initiating
2 discussion, you will notice on the agenda, when this was
3 posted, this was listed as "Handling Uncertainty in a
4 Natural Gas Market." I think we have had ample
5 demonstration in the presentations today that there is an
6 acknowledgement of uncertainty, and there is some pretty
7 sophisticated handling of it. With the papers and
8 presentations, we have seen many examples. And I think they
9 have maybe gone beyond the questions that were posed in the
10 workshop notice, which by comparison may seem a trifle
11 naïve. The first one was: Do natural gas market
12 participants acknowledge uncertainty in the gas price
13 forecasts? They certainly do. I think it would have
14 probably been an equally important question to ask whether
15 the users of these forecasts do because the consequences to
16 them of not understanding the uncertainty, especially if
17 they are using a single point, date specific forecast, that
18 they select, or that is provided for them, can subject them
19 to some fairly significant vulnerabilities. So the other
20 question we had in the workshop notice was, given the
21 tremendous uncertainty associated with trying to quantify
22 the major key drivers or input variables that lead to
23 resulting price forecasts, is it even feasible or useful to
24 attempt to produce single-point forecasts? And that is the
25 only question in the bulletin, but I do not want to confine

1 the debate to that because the answer, as we already have
2 heard, is likely to be, no, or a very conditional yes if, or
3 yet, but.... The follow-up of that question was, anticipating
4 perhaps that it is not quite feasible, how should
5 uncertainties be incorporated into the natural gas market
6 assessment?

7 I am going to take a little aside right now just
8 to paraphrase in very broad terms what I thought we heard
9 today. We have heard a lot about the very very complex
10 relationships between key drivers and outputs in natural gas
11 market assessments, whether it is the demand, the supply, or
12 the price; certainly about things as specific as locational
13 predictions of where those things are going to occur, and
14 certainly date-specific point estimates of any of those
15 things. Everyone has been pretty clear about the need to
16 have a good understanding of these relationships to really
17 gain useful insights from any of these assessments. I think
18 they have all admitted that there is a great amount of
19 uncertainty about these key drivers, and that necessarily
20 makes the outcomes uncertain that we would like to see in
21 terms of price, or demand, or supply. And on top of
22 everything else, given those assessments, there actually --
23 unless you are physically constrained by historical capital
24 investments, as some of the presenters have talked about,
25 there really are quite a few options available to people to

1 deal with these uncertainties, different actions they can
2 take to protect themselves against the risks these
3 uncertainties pose, or vulnerabilities. And that is what
4 makes decision-making so difficult, you have got a very
5 complex set of interactions, you have got a lot of
6 uncertainty, not all of it, if any of it, very well
7 characterized, but you have many different things you can
8 do. So that is where, to me, and I think I heard some of
9 the presenters say outright, that is really where the
10 benefit of modeling comes in, is to help you understand all
11 of that and not necessarily make a single prediction of
12 where the future is going to be. And I think a follow-up
13 for decision-makers, or policy-makers, is if you accept the
14 notion that it is not really feasible to make accurate point
15 forecasts, but we have to make decisions, and we know we
16 have to make policies, so the real question is, how do we
17 fashion policies that do not rely on such forecasts since we
18 know they are not likely to be accurate? So with that as
19 background, I would first ask if any of the panelists would
20 like to add something to that, or elaborate from what they
21 said earlier today, given those questions, or what they
22 heard some of the other panelists say this afternoon? Dale?

23 DR. NESBITT: I do not have any elaboration on it.

24 MR. OSTEN: Yes, I have two slides that deal with
25 the role of future price volatility because it is an

1 underlying issue, and I do not necessarily have to handle
2 that now, but I would like about two or three minutes to do
3 it at some point. Yeah, if you just go to the first slide,
4 let me give you a very short background. There was an
5 article written in the *Financial Times* on July 27, 2008, and
6 it says, "The usual suspects are financial investors driving
7 up the cost of commodities." And there are two questions
8 here, the first one is, "Do the futures markets themselves,
9 because they allow speculation, result in more price
10 volatility?" And the second question is always what to do
11 about it. And the two examples that I thought were very
12 interesting, both the role of futures market vs. non-futures
13 market, was what happened in 2008 with the price of
14 commodities without a futures market, which went up a lot,
15 vs. the price of commodities with a futures market. Now, in
16 this slide on the top are seven commodities, including rice,
17 iron, ore, and steel, various alloys, non-Exchange traded
18 commodities with very high increases, whereas the ones we
19 thought we know, gas, oil, and others, had somewhat smaller
20 changes in price. So you could make the case that having a
21 futures market and regulating the futures market does not
22 necessarily increase price volatility, it could decrease
23 price volatility. The second example has to do with the
24 onion futures market. In 1958, the Congress of the U.S.
25 debated furiously price speculation in onions futures, and

1 they passed an act that prohibited the trading of onion
2 futures. The act was passed in August of 1958. In November
3 of '59, the ban came into effect. And I will let you judge
4 for yourself which period had the most price volatility, the
5 one where they had a futures market, or the one without. I
6 think it is clear that the period without futures market had
7 the highest volatility. The second example comes from
8 Berlin wheat futures prices, they were very upset with the
9 price volatility and they banned the wheat futures in
10 January of 1897. A year later, they had a huge price
11 [inaudible] [9:37]. After the re-introduced the futures in
12 January of 1900, prices seemed a bit more stable. So there
13 are three examples comparing the futures market and no
14 futures market. So you can make the case that it is really
15 more market, the supply and demand, that is creating the
16 price volatility, not the speculators or existence of the
17 futures market. In some ways, the futures market moderate
18 the volatility, then the question is what to do about it,
19 and I think you have to address the supply and demand. One
20 thing that you are doing here in California, which I admire
21 greatly, is the focus on the smart meters, and then being
22 able to give the right signals to the market, and being able
23 to control the demand side. I think that in and of itself
24 is much more effective than it would be regulating the
25 futures market.

1 DR. MEDLOCK: Can I -- I just want to make a
2 couple statements, actually. Having a futures market or the
3 absence of a futures market are sort of two ends of the
4 spectrum. I do not think that anybody said here really
5 suggests there should be no futures market because,
6 undoubtedly, there is a huge financial urge from this. The
7 role of futures is very valid, it brings a lot of liquidity,
8 it brings the ability to deal with risk, and we have lots of
9 very positive things associated with the existence of a
10 futures market. Really, what we are talking about when we
11 talk about the role of speculation is the role of regulation
12 within a futures market. So how does the futures market
13 function, not whether or not it exists. So those are sort
14 of different issues. So to say that you look at a commodity
15 price with and without a futures market, and you come to
16 some conclusion to say that means speculation does not
17 matter, that really does not follow because what really
18 matters is how the futures market actually functions with
19 regard to kinds of regulations in place, and that is really
20 what has drawn a lot of the criticism with regard to the
21 role of the speculator, not the existence of futures
22 themselves.

23 DR. NESBITT: Along those lines, I was dumb enough
24 last year to sit around and read some economics and I got to
25 the theorems on the economics of uncertainty, and what they

1 said was, that we have complete -- and we are going to
2 define what "complete" is -- forward markets in everything.
3 It is nirvana, it is perfect. Decision-makers and corporate
4 decision-makers and personal utility-makers can be risk
5 neutral because they can throw off all their risks in the
6 perfect complete forward markets, and the frictionless
7 forward costs less. So this is very interesting. That is
8 the way Enron -- I hate to say "Enron" -- that is what they
9 thought they were striving for. You know, they read those
10 things and they said, "We have complete frictionless forward
11 markets, you can trade anything you want, including your
12 children, kidneys, whatever," they did a little of that.
13 Then it is going to be perfect. You can have people that
14 are able to be -- all companies can be in a risk neutral
15 fashion, they can just look at the mean values, they can put
16 some uncertainties on it, and everything is great. Now,
17 what is the problem? And this is the one that, when I lie
18 down at night, I have to take lots and lots of lots of Pepto
19 Bismol. Where are we headed as policy-makers these days?
20 We are running markets incomplete. This is cancer on
21 [inaudible] [13:15], I think. "We won't let you trade
22 certain derivative products because those are bad." "We
23 won't let you make certain speculative trades because those
24 are bad." I personally do not believe that. I believe more
25 trading is better across the board, more speculative

1 trading, more stupid trading, more smart trading, more
2 every trading is better. And there is one more reason for
3 that, too, and that is what is called price discovery. I
4 will not tell the oil company, but it was about in 1980, I
5 went to an oil company and I said, "What in the world is
6 going on here? You guys are setting up a trading business?
7 I mean, God, don't you make more money on one oil project in
8 Sumatra than you do on this?" He said, "You'd think so.
9 The reason we're doing it is not because we want to hedge,
10 or speculate, it's because we want to discover the price.
11 We want to know what the price is. We want to see it, smell
12 it, taste it, touch it. We've gotta know what that price
13 is." I go, "Well, why?" "Because every two-bit customer
14 comes to us and wants a discount relative to the price. We
15 are discounting their confidence away." And the example
16 that he used was, well, you know, you go down to buy a gold
17 ring, do you have to guess the price? No, you know what it
18 is. Just go read the paper. But if you did not know what
19 the price was, if it was not discoverable, and
20 discoverability comes out of trading and speculation, and
21 everything else, you can go buy your wife, your girlfriend,
22 or whatever, a gold ring and you know exactly what the price
23 of gold is on that day. The price is discoverable. There
24 is just a huge amount of economic efficiency benefit in
25 that. So I am one who believes in economic fairness -- more

1 trading is better, not less. I think we are on the wrong
2 policy track when we start restricting trading of certain
3 commodities. I think Ken has one really good point, and
4 that is the conditions of trading. And I think what you
5 said, Ken, and if you did not say this, correct me, is there
6 had to be some reserve requirements, that is really what you
7 are talking about is reserve requirements so Dale Nesbitt
8 cannot go out and trade goldmines in South Africa because I
9 really do not have the reserves to deliver. But subject to
10 that, I do not --

11 DR. MEDLOCK: That is what it amounts to, yeah.

12 DR. NESBITT: Yeah, I do not see why -- I just do
13 not see all the speculative frenzy that we got into, I just
14 do not see it. But trading is good, more trading is better.

15 MR. MILLER: Would you go so far as to say trading
16 makes discoverable the interactions of all the other
17 physical uncertainties?

18 DR. NESBITT: Well --

19 MR. MILLER: That somehow the market can put a
20 price -- can internalize all those aspects and come up with
21 the price that, once in the future you actually realize all
22 those outcomes, that ends up being the price?

23 Dr. NESBITT: No. You know, I do not know the
24 answer whether more trading gives you less volatility or
25 more. What the theorem says is that, if you have perfect

1 frictionless forward markets that are completely free
2 entry and exit by everybody, then the decision-makers can be
3 expected value decision-makers, they only need to know the
4 means, they do not need to know the spreads. Now, it does
5 not say whether the spreads are bigger or smaller in these
6 probability distributions over pricing, it says they need
7 less information to make decisions. Now, that is an
8 interesting thought. I do not know whether the existence of
9 futures markets renders volatility, smaller or larger. And
10 when most people talk about policy, they are just talking
11 about the spot pricing, anyway. I do not know the answer.
12 Are there theorems on that? I have not seen them.

13 DR. MEDLOCK: Yeah, in general, the existence of a
14 futures market, it results -- if you just think about the
15 probability distribution of the expected price, it is going
16 to be wider, because if you have a completely regulated
17 market, you know the price. Right? The trouble with that
18 is, though, in a completely regulated market, you have
19 seven-step changes because you realize that you are on the
20 wrong path. And that can lead to huge adjustment costs,
21 which is really where the benefits of, you know, liquidity
22 come in.

23 DR. NESBITT: Absolutely.

24 DR. MEDLOCK: The one thing -- the role of price
25 discovered, that is exactly right, and you hit on the head

1 of what we are talking about when we talk about position
2 limits, is basically reserve margins. One interesting
3 point, I do not know if many people in this room know, I can
4 name five major oil and gas producers that did no hedging
5 whatsoever. So that tells you something about the presence
6 of the physical in the financial market.

7 PROFESSOR BOYD: Is that a good or a bad?

8 DR. MEDLOCK: Well, it has worked out really good
9 for them. That is why I do not do it. I mean, to think
10 about it, trading at the end of the day is a zero sum gain,
11 so if I am a major oil producer, and I understand that in
12 some periods I am going to make money, in other periods I am
13 going to lose money, why do I want to invest a massive
14 amount of capital to develop this infrastructure when I know
15 it is not going to bear any fruit for me at the end of the
16 day? That is the question that they ask themselves, and
17 they just decided not to do it.

18 DR. NESBITT: To add to that, I think the fruit
19 that it bears is the informational fruit, not the physical
20 fruit, or not the -- that is what you are saying -- there is
21 informational fruit to be borne at low costs, that is the
22 price discovery. I think that is what you said.

23 DR. MEDLOCK: Well, the -- the five companies I am
24 talking about, they are free-riding, basically, without
25 regard.

1 DR. NESBITT: Yeah.

2 PROFESSOR BOYD: That is what I was thinking, let
3 somebody else do it.

4 DR. MEDLOCK: Exactly.

5 PROFESSOR BOYD: All right, Ross, get yourself out
6 of that one.

7 MR. MILLER: I cannot, really, I do not know how I
8 got myself into it.

9 PROFESSOR BOYD: Do you want to try your point
10 price --

11 MR. MILLER: Let me go the opposite direction. I
12 could not help but notice in all the opportunities to ask
13 questions during the day, no one asked the Energy Commission
14 to come up with a point forecast of natural gas prices, so
15 one gentleman did during the break, and I do not know if
16 that is telling, but just as a matter of history, the
17 Commission has in the past adopted a price forecast for
18 natural gas to be used by others for various purposes. In
19 the last cycle, we did not do that, we took a different
20 approach, much more similar to what we have heard here
21 today. That is not to say that people would not like to
22 have one. Of course, they would like to have one that is
23 accurate, and what we would like is for people who might use
24 whatever forecasts, or range of forecasts we would come up
25 with, is to use it intelligently and, as I added that other

1 question earlier, that they understood the uncertainty and
2 risks to their purposes inherent in those forecasts. Just
3 to make sure that that is not the same as saying we do not
4 think the Commission should do anything, quite the contrary.
5 The level of sophistication of assessments we have seen here
6 today is really a lot of something, a lot of expertise, a
7 lot of thinking, and a lot of insight. And I think that is
8 what we need more of, and we need -- I will call them the
9 "users of the forecasts" -- to also get reflective about the
10 limitations in insights from these assessments, and how they
11 affect what they are specifically trying to do with it. Dr.
12 Nesbitt was talking earlier about providing ranges of
13 forecasts, which we have done in the past, how that might be
14 done. We have seen examples of -- we can have six or eight
15 experts come in and all give us a forecast, and we will end
16 up with a range. I did not really notice any of them doing
17 that today. We did not ask them here for that purpose, we
18 asked them more for the analysis and the insights about the
19 relationships and interactions. Nevertheless, I think if we
20 were to ask for a range of numbers that users of forecasts
21 might have some confidence in using if they understood the
22 risks relevant to their specific purpose. We could either
23 come up with that, or point people in that general
24 direction, or to the people with the expertise.

25 DR. NESBITT: Yeah. I like the idea of being

1 first order probabilistic. But let me give you two
2 caveats. One of them is, it was told, and actually both of
3 them were told to me by my thesis advisor, the first one I
4 remember I was blabbing about probability one day, and he
5 looked at me and he said, "Hey, Dale, what is a
6 probabilistic model of ignorance?" That is ignorance, too.
7 Do not use probabilities just to cover over your ignorance.
8 And boy, is it easy to do that. If you have ever built a
9 Monte Carlo model, you have done that, you have just gussied
10 up ignorance with fanciness. Okay, so we have got to be
11 really careful when we generate these probability
12 distributions or high mediums and lows on price and we know
13 what we are talking about, maybe it is a 20/50, 80 percent
14 like the USGS does. I think that kind of thing is really
15 valuable. The second thing he told me, and I have never
16 forgotten this, and nobody should ever forget it, please
17 raise your right hand and repeat after me, "Information only
18 has value if it changes a decision that you would otherwise
19 make differently." And the example that I always used is
20 cigarette smoking. Tobacco research has zero value to Dale
21 Nesbitt. I have never smoked a cigarette in my life, I
22 never will smoke a cigarette in my life. It does not really
23 matter to me whether they cause cancer because I am not
24 going to change any decisions. Now, Starbucks coffee, on
25 the other hand. If I learn that stuff is as bad as my mom

1 told me it was, I am going to change how much I drink.
2 You really think about that, you guys do not have to be
3 worried about uncertainty on things that do not matter. You
4 ought to be worried about uncertainty on things that do
5 matter, things like I think that the briefings today were
6 pretty good, they were focusing on things that I think
7 matter -- demand, supply, pipe, LNG, what is going on in
8 Russia, whether or not you are going to have a lot of
9 displacement out of Asia and on to the West Coast.
10 Uncertainties in those kind of things, you can think about,
11 and I think you can think about those in a focused sort of
12 fashion and use a model to glue them together. Just
13 uncertainty in price. I will give you one other great great
14 -- at least for me -- anecdote that was the lowlight of my
15 career. It was 1982, I remember, and that was the Alaska
16 gas pipeline and they hired a consultant. I could tell you
17 his name, he is still practicing, he came to me and he said,
18 "I'm going to do a Delphi survey. I have 35 probability
19 distributions from 35 of the most esteemed energy experts in
20 the world, and you, Nesbitt. I want your probability
21 distribution of oil price, and I want your probability
22 distribution over gas price." And when I put 35 of these
23 probability distributions on a piece of paper, and then I am
24 going to go tell Northwest Pipe whether they should build
25 the Alaskan gas pipeline. And I remember, this is 1982,

1 remember, real oil price was actually quite high then, it
2 was destined for a big fall. I had probably the lowest
3 probability distribution on oil price and gas price of
4 anybody in the survey. Why? Because I had a model. I did
5 not know what it was going to be and I was still a little
6 high, but I had a model. This was the most misleading study
7 I have ever seen in my life because he told me, "Go ahead."
8 One guy had \$120 -- 1981 dollar mean value -- for his oil
9 price. So the other thing I would caution you against, I
10 saw some of it today, when you see forecasts published on a
11 slide, "Here is Altos, here is Rice University, here is
12 Woodmac," throw it in the can. It is worth zip, zero, nada,
13 it actually has negative value. You know, if I gave you the
14 speeds of light that were calculated through the 19th
15 Century, plotted on a chart, what good would that be? None.
16 That stuff is awful. You have got to get really fundamental
17 about thinking about uncertainty. So my thought is, as you
18 do this, and I think you are prepared to do that, think
19 fundamentally about shale gas, think fundamentally about
20 demand the way Ken was talking about, and then your
21 probability distributions over price derived with a model
22 tend to be pretty good in my experience. You do not get
23 stuck with these point forecasts. So that is my long --
24 think fundamentally about probability, do not just gloss
25 over it.

1 MR. OSTEN: We do, uh, incorporate uncertainty
2 in various ways in our forecasts. I think I would just
3 preface that by saying that our Global Insight and colleague
4 companies probably produce several hundred thousand
5 different forecast items, everything about any particular
6 country in the world, and all of the commodities, cost
7 indices, supplies and demands, and with several hundreds of
8 people working on forecasts, trying to be consistent, trying
9 to have the same time span, is of course a challenge.
10 Everything starts with the world oil price and works through
11 the U.S. macro, and then to the world macro, and then to the
12 other items. And one aspect you get from trying to be
13 comprehensive and trying to feed through is a consistency,
14 or at least some essence of what the relative price is, and
15 the relative values are. And it is not just, say, the price
16 of oil vs. the price of gas, and many of the other things
17 that go into these decisions. When we look at our gas
18 market, we spend a lot of time looking at the coal markets,
19 as well. And relative price of gas to coal has historically
20 been a very important variable for many of our customers.
21 And even in Europe, we have consultants who are doing many
22 studies on coal for a continent that is trying to get away
23 from coal. On probability distributions, I like what Dale
24 and Ken have had to say on these issues. The difficulty I
25 have with probability distributions is that, when we start

1 looking at the standard deviation and the distribution
2 itself, is we tend to go back to historical values. And if
3 you did a probability distribution on Henry Hub in 1995 and
4 looked at the price and it varied between .98 and perhaps
5 \$3.00, and then did a probability distribution of future
6 forecasts, and you get a very different answer than if you
7 did it now, just because the history has changed. So when
8 you look at scenarios, you know, Ken talked a lot about the
9 scenarios that he did, but in the sense of, say, what sort
10 of scenario is consistent with the low price of natural gas,
11 or what type of scenario is consistent with the high price
12 of natural gas, or what scenario is consistent with the
13 cyclical price of natural gas, you get, I think, a better
14 education about what the probability distribution should
15 look like. It used to be that everybody did a best case, a
16 high case and a low case, and I think we have as an industry
17 and a forecasting industry, we have moved more towards
18 scenarios and more towards in-depth statistical analysis
19 with just a simple high and a low. And I think that is what
20 the recommendation -- a focus on relative prices, trying to
21 get some -- education yourself with scenarios about what
22 high, low and cycles could look like, would really help a
23 lot before you get into probability distributions.

24 DR. MEDLOCK: Uh, the only thing I have to add
25 there is a point that was just made, actually, about

1 probability distributions sort of being myopic; they are
2 because they do rely on where you have been, not necessarily
3 on where you are going, and that is really what I was
4 addressing, and this is at its core one of the criticisms of
5 all the macro models that evolved in the '70s, they were not
6 able to capture some of the short term deviations and macro-
7 economic variables that were seen, and so they were poor
8 predictors of the near-term. Longer-term, however, you
9 really do need a structural model because there are things
10 that structurally change about the marketplace. So that was
11 my point about understanding what makes the outcome change,
12 understanding the sources of uncertainty on long-term
13 forecasts. A probability distribution, quite frankly, does
14 not mean a lot in a very complex structural model if for no
15 other reason that a lot of the variables that you put in, a
16 probability distribution would be subjective. And so it is
17 really going to be up to you as the user to define that
18 distribution. So at the end of the day, what have you told
19 yourself? Well, exactly what you thought you would tell
20 yourself. So it is more important to focus on the sources
21 of uncertainty and understanding what they mean than that,
22 when you are looking at things in a long-term setting. For
23 short-term analyses, it has been shown time and time again,
24 pure time series econometrics is hard to beat, just to be
25 blunt, it is hard to beat.

1 MR. MILLER: Nobody wants to take on accurate
2 point forecasts?

3 MR. OSTEN: Well, one thing Global Insight has to
4 go through, and it is a good thing, if you look at the Wall
5 Street Journal or other periodicals that rate forecasters as
6 our macro forecasters go through, I think, about once a
7 quarter to get rated on how they have performed against
8 other forecasters, and I think there are some people trying
9 to do that with price forecasts, as well, we do as a macro
10 forecasting shop, we have a very good track record with
11 forecast accuracy, it is very interesting to look at the
12 track record for the forecasts. And I would recommend we
13 are never going to have an accurate point forecast.
14 Forecasts are always going to be wrong. But you can always
15 have a track record -- track records are sort of [inaudible]
16 [32:53] law or the forecaster. I do a track record on my
17 forecasts, not for public consumption, not necessarily for
18 public consumption, but it is a very useful tool is to try
19 and understand why were we wrong, why did we catch this
20 uptick or downtick. And it is also a very useful exercise
21 to take the models and go back, and we forecast how much can
22 we explain of why prices ran up through July of 2008, and
23 why they collapsed since. What is it in our models that
24 explains this? We have ability to explain. I think Ken hit
25 the point, econometric model that is well-defined and

1 frequently estimated probably would have a little better
2 chance of doing that sort of cycle of prices than a very big
3 blocked or structural model, both have the purposes.

4 MR. MILLER: I have got one question of --

5 DR. NESBITT: Did you want to continue because I
6 am going to change the track record in a minute.

7 MR. MILLER: No, go ahead.

8 DR. NESBITT: There are a couple of very
9 interesting stories about track record. I do not believe in
10 track record, I think it is largely random. There is a
11 famous story, I believe it was Tim Hardaway, he played in
12 the NBA, and there has always been people who believed his
13 hot streaks and cold streaks shooting three points, right?
14 He hit five straight. The next night he comes out, eyes
15 closed, misses nine straight, angry, throws the ball to
16 sidelines at some event. So they built all kinds of models
17 of Tim Hardaway's shooting percentages and, you know what
18 the found? Far and away the most descriptive model for
19 shooting percentages was a binomial distribution with a P of
20 .41. That was the best explanation of his hot streaks, his
21 cold streaks, and everything. I do not believe in track
22 records because there is too much randomness in track
23 records. I believe in due diligence when you are doing the
24 work, and thinking when you are doing the work. So if you
25 believe that there are no hot streaks in the NBA, there are

1 no cold streaks in the NBA, it is just a binomial
2 distribution. There is a lot of that in forecasting, too.
3 As we sat here today, some still have a high estimate of
4 certain things, some of us will have a low estimate of
5 certain things. I think you have got to do it exactly the
6 way Ken did, debate it out, think it through, come up with a
7 partially subjective, maybe an objective, probability
8 distribution, although we Bayesians* do not think there is
9 any such thing as objectivity, and run all of them together,
10 a model of all of them together, and that will give you a
11 pretty good estimate. So if you want another example, like
12 track records, do not work, read a random walk down Wall
13 Street, you would throw all the random guys out and just
14 build models. So it is what you have been doing, you have
15 got to work at it, there is no free lunch in this stuff. It
16 is hard.

17 MR. OSTEN: Well, I believe in track records.
18 Listening to a history of philosophy and the part about the
19 people who were developing models of the solar system,
20 planets circling the sun, there are several iterations of
21 that, but it was really a point, I believe, where the idea
22 of using models to describe a physical process, or a process
23 that could be measured, and then improving upon the models
24 to get better measurement. And the purpose of track record
25 is that if your model is not tracking, it is not tracking

1 the revolution of the earth around the sun, then you start
2 looking for variables that might help you to explain better
3 that revolution, similar when Christ forecast. There are a
4 lot of new variables that have emerged in the last 20 years,
5 and from an international perspective, you mentioned the
6 earthquake in Japan, a big issue in gas markets is the
7 recession in Europe, they are not stimulating their
8 economies, their demands are down, they are displacing
9 Russian gas at the present time, they may fill up their
10 storage early and have a lot of gas to displace to the U.S.
11 and the Atlantic Basin, and it is just examples, this
12 international arena, how do you incorporate all those
13 international aspects into a price forecast for North
14 America? At what point do new variables enter the model?
15 So just tracking the model and looking at how the world is
16 changing can be a very useful exercise.

17 COMMISSIONER BOYD: I am looking back at my notes
18 and it says, "Why do we even bother?" At first, I wrote
19 down, "Because it is there," then I wrote down, "Because
20 they pay us to do this." Anyway....

21 MR. MILLER: Well, I think that comment was about
22 why do we bother to make that point, forecasts. Right? Or
23 reveal one once we got it.

24 COMMISSIONER BOYD: Well, I remember in 2005, the
25 last IEPR that I was deeply engaged in, saying -- and I had

1 bit my tongue when I signed the Hearing Notice here, when
2 you put the question in it, being part of the group that
3 said, "No, no, never, not ever again." You know?
4 Scenarios. But I am also opening to always questioning what
5 you just did, and ask the question again, so you asked the
6 question and here we are again.

7 MR. MILLER: I was just going to make an
8 observation about not seeing any mention about coal
9 gasification in the presentations as a source of gas. I did
10 see IGCC, I think that was excluded from the automatic
11 capacity expansion as being too expensive, as nuclear was,
12 but what I am not sure is if the subject was outside the
13 scope of the studies, or, by consensus, it is not likely to
14 happen.

15 DR. MEDLOCK: No, I can tell you in both the gas
16 modeling work and the trying to understand the effect of
17 binding carbon constraints on energy markets, that work,
18 IGCC and coal gasification is definitely a very real part of
19 what we are doing. And one of the biggest uncertainties
20 about that particular technology is cost. And if you use
21 the cost that the Office of Fossil Energy at the DOE uses,
22 you have a much more favorable view of the world with regard
23 to IVCC than if you use an industry vetted cost, which is
24 much higher. But, again, you have to ask yourself the
25 question, the DOE cost, is that sort of what they think

1 costs will converge to? So a long-run cost? And is the
2 industry vetted cost sort of a myopic view? Are we at a
3 high, and that is what everybody sees right now, so
4 therefore they say it is not feasible? So at the end of the
5 day, what we do is we run models with both sets of costs so
6 you can understand what the influx is. But, yeah, it
7 definitely is a part of what we do and it is technology,
8 quite frankly, that has been changing at the margin for a
9 while, so I fully expect to continue to do so.

10 PROFESSOR BOYD: But it is kind of like, "Future
11 Gen, where are you?"

12 DR. NESBITT: And that question is very relevant
13 in liquids. I mean, there is a lot of change in coal to
14 liquids, gas to liquids, shale -- first job I ever did in
15 1974 was to figure out whether Gulf Oil should bid on shale
16 tracks in Colorado. They did. Lost a lot of money.

17 COMMISSIONER BOYD: Now, you reference gas and
18 liquid, and that is the first time today I have heard that.

19 DR. NESBITT: Let's chat about that. That is a
20 very interesting one. Could I have two minutes to talk
21 about that?

22 MR. MILLER: Sure.

23 DR. NESBITT: I have spent a lot of time looking
24 at that in the last year. Think of yourself -- think of the
25 trap down in the ground with liquids and gas in it, gas and

1 liquids occur together, like Prudhoe Bay. What fraction
2 of the total btu's appear in liquid form? Well, 5, 6 about,
3 only one-sixth is gas, so there ain't that many btu's in a
4 Prudhoe Bay gas cap. And this is one of the big problems
5 with gas to liquid, there ain't that many btu's out there
6 when you start looking at transportation fuels. Okay, and
7 so you take the Prudhoe Bay gas cap, give or take 40 tcf,
8 that is give or take 40 quads, and it is going to cost you
9 about half of that, and we can debate whether it is half to
10 turn it to liquid, so you have got about 20 quads of liquid.
11 Well, that is half a year. We are 20 million barrels a day
12 -- that is 40 quads a year. Gas to liquids is very
13 difficult because of the low btu density and natural gas and
14 oil wells have gas. So you have to look for massive massive
15 massive concentrations of methane, like Ken was talking
16 about. The Uruguay field, the East Siberia field, the
17 Arctic fields, the Qatar North field, these kinds of places.
18 And even there, 2,000 tcf of gas, there is a lot more oil
19 sitting down in the ground, so you lose a little on the
20 btu's. And right now, the gas to liquids technologies tend
21 to be pretty endothermic. You have got to pour a lot of it
22 in it, oh, that means you lose a lot of energy as you move
23 from gas to liquids. There are places -- we have got an oil
24 to oil model -- where you will make gas to liquids, and that
25 is the place where you cannot get the gas out, not near the

1 water, no market for it, arctic, East Siberia, and places
2 like that. Gas to liquids is fairly tough. And one other
3 issue along that -- I have been giving briefings to senior
4 management on this -- everybody needs to hear this. If you
5 have got yourself a -- I think it is a 4,000 pound vehicle,
6 well, a 4,000 pound vehicle, right -- 20 gallon gasoline
7 tank -- gasoline -- if you took the gasoline in that tank
8 and you used it to raise the vehicle off the ground, how
9 high would you get it?

10 UNIDENTIFIED SPEAKER: How are you going to raise
11 it?

12 DR. NESBITT: Just take the thermal energy that is
13 in the gasoline and move it MGH, how high do you get it on
14 MGH? Very interesting question. Any guesses? It is 91
15 miles. Do not sleep with your car in the garage. This is
16 why methane powered vehicles have so much trouble, you
17 cannot get the btu's on the platform. You cannot get the
18 btu's out of the methane and into the liquids very easily.
19 The thermodynamics of going from gas to liquids are hard.
20 The thermodynamics of going from liquids in the auto sector
21 to anything else are really really really hard, they are
22 really hard. I hate this when this happens, but it is
23 really hard. So gas to liquids is tough.

24 COMMISSIONER BOYD: There was a track we did
25 several years ago as a substitute for diesel fuel for a lot

1 of environmental reasons in California, but as we looked
2 into the economics, they just were not there and the
3 economics appeared to be there for the Europeans, so deep
4 into diesel, to take some of that Middle East fuel, but it
5 does not seem to work anywhere else, from my perspective.

6 DR. NESBITT: Let me make one other comment on
7 that. That is exactly right. If you look -- the other
8 thing that makes the Europeans so attractive, it is very
9 interesting, if you look at our distribution costs for
10 refinery to tank, we are about \$40 a barrel, so the retail
11 price here is about \$40 a barrel than the refinery -- you
12 know what it is in Europe? It is \$180 a barrel. And so,
13 when you take \$180 a barrel minus \$40 a barrel, so it is
14 \$140 a barrel, and you add it to our retail price of
15 gasoline, absolutely, gas to liquids and a lot of other
16 fuels makes sense in Europe. They have massive distribution
17 costs in taxation, we know that.

18 COMMISSIONER BOYD: All right, Ross, it is all
19 yours again.

20 MR. MILLER: I have no other questions. I would
21 like to open questions from the audience or the Internet to
22 the panel while we have them here.

23 COMMISSIONER BOYD: Anyone out there want to take
24 advantage of these minds, great minds all sitting together
25 at a table in this rare occasion --

1 MR. MILLER: Three, at least.

2 COMMISSIONER BOYD: And Ross.

3 MR. MILLER: Don't say -- "and Ross." [Laughter]

4 COMMISSIONER BOYD: You invited that.

5 MS. KOROSSEC: All right, the lines are unmuted, so
6 if anyone out there in the ether would like to take
7 advantage of this wonderful opportunity, now is your chance.

8 COMMISSIONER BOYD: Is there anyone out there?

9 MR. MILLER: We have one over here.

10 COMMISSIONER BOYD: Oh, good. I did not see you,
11 Marshall, hiding behind the TV for a while, on my line of
12 study.

13 MR. CLARK: I was just hiding over there.
14 Marshall Clark from the Department of General Services. As
15 a point of information, I buy natural gas for most of the
16 public sector facilities, the large ones here in California.
17 I just had a strange point to make, I really appreciated the
18 information presented here today, and I speak now just as a
19 very practical kind of issue, and that is that the Energy
20 Commission gas price forecast has a lot of use, at least to
21 my customers, and specifically in the case where they are
22 trying to make the decision about whether or not to build an
23 energy project, most typically a co-generation project. And
24 the thing that was most valuable about the Energy Commission
25 forecast, we never really thought that it was accurate as a

1 point forecast, that was how we took it; we understood
2 that it was not that, but the value. And I submit to you
3 something to consider, it was the relationship that there
4 was the gas price forecast that exactly matched up with an
5 electrical forecast, and when you are trying to do an
6 analysis of an energy project, like co-generational
7 projects, knowing that the gas price and the electric price
8 were on the same basis, even if you just took it as the
9 ratio, and you were not talking about \$.50 and \$.15 of kWh,
10 but you knew there was a ratio, and therefore, when you did
11 your analysis of a prospective energy project, you could do
12 the sensitivity, the price sensitivities, but you had the
13 ratios right. And we have -- I am bold and crazy enough to
14 do gas price forecasts, I have no courage whatsoever to do
15 electrical price forecasts, even though theoretically if I
16 know one, I should be able to come close to the other. The
17 Commission did serve a very useful purpose with that
18 particular ratio. There are people out there who need that
19 information, who I suspect cannot derive it any other way.
20 And it is not so much a question, it is just an observation
21 that, while I understand all the constraints with point
22 forecasts and these very deceptive and even get you into a
23 lot of trouble, that particular ratio in the Commission's
24 price forecast was very very useful to at least a certain
25 set of customers.

1 COMMISSIONER BOYD: Thank you, Marshall.

2 DR. MEDLOCK: Let me just add one thing. I think
3 what you just said is actually incredibly true and
4 incredibly valuable. Understanding variable relationships,
5 this is one of the things I was really trying to highlight,
6 is really one of the most beneficial things about
7 forecasting exercises. So understanding fuel price
8 commodity price relationships is incredibly important
9 because it helps you not only, when you are thinking about
10 planning for power projects, but upstream oil and gas
11 developments, if you are going after an oil field that has
12 associated gas that you can actually market, it can actually
13 change the economics, depending on what that oil/gas price
14 ratio looks like. So it has a lot of value. But, there,
15 you are not really restricted to what I would call a "point
16 forecast" because that point can move; as long as that
17 relationship is stable, there is a lot of value on that.
18 And I think that is one of the things you get out of these
19 long-term structural models is you have forces that will
20 drive some degree of stability in a long-run relationship.
21 Yeah, absolutely, I mean, that does not surprise me what you
22 just said.

23 DR. NESBITT: One question you did not ask is the
24 most frequent -- this is one that everybody asks and it has
25 not been asked -- so what good is the NYMEX futures pricing?

1 What good is the NYMEX futures -- isn't that great,
2 shouldn't we all calibrate to it? Well, I will let it go.
3 When I did the bankruptcy a couple years ago, there were
4 three modelers, two of them just used the NYMEX for the
5 first two years, this is right before the big price run-up
6 in natural gas, and then they graphed some half-baked
7 subjective estimate for gas price on the back end of that,
8 and then they ran a power model. This was deplorable. Now,
9 all said, I would like to get the other panelists and
10 anybody in the audience to talk. My empirical research,
11 which is non-scientific, non-academic, and non-publishable,
12 suggest in very worst forecast price a year out is NYMEX.
13 It has been horrible -- you can bet on it. It has been a
14 horrible predictor, and it is not really designed to be a
15 predictor. It is today's idea of what tomorrow's price
16 might be, but it is not tomorrow's price. So I recommend
17 pretty strongly that the NYMEX price is not something to be
18 calibrated to, it is not really something to be plotted, it
19 is something to be bet on if you were a betting person, but
20 policy people are not betting people. You know, to comment
21 a little bit on it, I think the NYMEX forecast is badly
22 misleading.

23 DR. MEDLOCK: Uhm, well, the last thing you said
24 is actually part of the problem, it is not a forecast. The
25 strip on the NYMEX is a -- it is a price, but it is a price

1 of the market for risk, it is not a price in the market
2 for a physical commodity, it is tied to the market for the
3 physical commodity.

4 DR. NESBITT: Right.

5 DR. MEDLOCK: But there actually has been some
6 work done and the name of the author escapes me, but I think
7 it was published in the 2004 -- it was a paper looking at
8 whether or not the NYMEX strip was an unbiased predictor of
9 spot natural gas prices, and it is a horrible predictor. So
10 and this was actually econometrics and I cannot remember the
11 name of the author for some reason, right now. But you
12 could probably Google it and find it in a Google search, but
13 it is out there. And there is evidence to that effect, so...

14 MR. OSTEN: I find a little different information
15 in the NYMEX. I always like to look at it for its
16 seasonality. And seasonality -- I tried the test and I
17 said, "Why are these people betting on the seasonality of
18 the NYMEX? What does it relate to?" And I tried plotting
19 the seasonality against other indicators, and I finally
20 plotted it against total degree days, heating and cooling,
21 and I got a pretty close match. And it tells me that the
22 traders, or those who do any analysis at all, are just
23 looking at normal heating and cooling degree days to do the
24 seasonality. I was interested in that because I happen to
25 have spent a lot of time in Calgary, and when Amaranth was

1 -- a fellow at Amaranth was driving around Calgary in his
2 Jaguar, or Lamborghini, or whatever, and making his billion
3 a year, he bet the bank his company, anything else he could
4 bet, that the spread between March and April, I think, 2007,
5 NYMEX futures, would be wide. And he lost. And he lost the
6 company. And he had court cases and whatever since. I
7 looked at the April/March spread, I looked at what the NYMEX
8 had said before and what it said after, and I tried to look
9 at all the history I could, but what I concluded was that,
10 historically, March/April price differential has essentially
11 been zero, on average. And there was one point, if you
12 remember back when the charts were shown this morning, the
13 end of February 2003, I believe it is, there were one or two
14 days when the price of gas went up to about \$19, and
15 consequently, the March 2003 bid-week* [53:43] price was
16 like \$9.95, and then it fell apart in April and we had
17 normal weather, just like a couple-day phenomenon. And if
18 you looked at that, you said, "Gee, if I had that \$6 billion
19 in the summer of 2002 on the March/April spread, I would
20 have made about \$18 billion." So there was a glimmer of
21 hope for this trader. But that seasonality is interesting.
22 I have tested the seasonality. It bears no resemblance to
23 actual historical seasonality of gas prices. So, anyhow,
24 that is some useful information, at least what people think
25 seasonality is going to be. The other thing I look at is

1 the change from month to month and what it has been on
2 average, how many ups, how many downs, what creates ups,
3 what creates downs, because I have made my living being a
4 forecaster for 35 years and I have a lot of things that I
5 look at. It is very difficult to explain it as anything
6 other than a random lot, but the mean change I see from
7 month to month over about the last decade has been about
8 \$.20, and that is sort of random whether it is up or down.
9 But \$.20 is a fairly substantial amount of money if you are
10 looking at today's gas price. So that is interesting. Then
11 look at the change month to month as you go further out, and
12 you find that it is usually a lot smaller, but people create
13 a strip and they sort of work off whatever happens today,
14 June 16th, 2009, is reflected in the price out in December of
15 2018, just because that is the way the futures market works,
16 as Ken was saying. When you get to December of 2018, what
17 happened today will have no bearing on that price, and that
18 is a source of some embarrassment in the futures market. But
19 there is information there. I have tested it for
20 information and I find information in the futures market,
21 not necessarily what you want to hear, but there is some
22 there.

23 MR. MILLER: Thank you. Anyone else? C'mon up,
24 Leon.

25 COMMISSIONER BOYD: C'mon, Leon.

1 MR. BRATHWAITE: Again, I am Leon Brathwaite.

2 You know, Dale, I know that you are supposed to be an expert
3 here, so I am going to take issue with you. You have just
4 said that NYMEX is a horrible predictor, and that it means
5 nothing. Am I quoting you correct?

6 DR. NESBITT: Pretty close.

7 MR. BRATHWAITE: Okay. Now, so I find it very
8 difficult to understand this statement. Then we must be
9 looking at some of the greatest amount of irrational
10 behavior ever experienced in human nature because people are
11 taking their hard-earned money and betting on the direction
12 of prices, and you are saying that means nothing? I find
13 that hard to believe.

14 DR. NESBITT: I did not say it meant nothing, I
15 said it meant nothing predictively. I said people bet on
16 it. It is something you can bet on. It is something --
17 exactly what Ken said -- if you want to take risks, you know
18 --

19 MR. BRATHWAITE: Well, then you must predict them,
20 right?

21 DR. NESBITT: It is not a good predictor. What I
22 really meant to say was, and I will clarify, was if you look
23 at NYMEX today, and let's just take one year forward, and
24 you look at the price one year forward that actually occurs,
25 and you plot what it said a year out vs. what actually

1 happened, it is deplorable. It is almost no information
2 at all there. So if we are sitting there with today's NYMEX
3 price, which is extremely cantango, it is up around \$7.00, I
4 have not looked at it, that is a pretty bad predictor based
5 on historical data of what the price will actually be a year
6 out. Leon, you can go bet your entire paycheck on it. You
7 can go along if you want to, but that is not a predictor of
8 what the price is going to be, it is just something that
9 everybody in the market is willing to bet with you on.

10 MR. BRATHWAITE: Okay, and I truly accept what you
11 just said, but the point is here, though, as expectation
12 changes, prices change.

13 DR. NESBITT: Right.

14 MR. BRATHWAITE: Right?

15 DR. NESBITT: Right.

16 MR. BRATHWAITE: So why is that different from any
17 of all forecast that we put out? They are all forecasts
18 and, as expectation changes, prices change.

19 DR. NESBITT: Yeah, but see, here we are today --
20 and this is the important piece, and I think Ken touched on
21 it -- you are sitting here today, you have got to lay down
22 your bet today, you have got to go home to your wife and
23 say, "You know what? I am going to put my entire income
24 from next year, that seven figures that I am going to make
25 this year, and put it on the red on the roulette wheel. I

1 am going to go along with NYMEX." You are done. Your bet
2 is in the can, baby. Whatever happens tomorrow has no
3 effect on you, the only thing that has an effect on you is
4 what happens a year out. And I am saying, there is not very
5 much information value in the forward strip today as to what
6 really is going to happen a year out. You might as well go
7 to Vegas and stick your hard earned money on red.

8 DR. MEDLOCK: I will just add something because,
9 Leon, you actually make a very good point, you know, what is
10 the value? The value to a trader, and this is why there are
11 teams of fundamental analysts on any trade floor that are
12 looking at medium to long-term market trends. If the trader
13 sees a market that is heavily cantango, but the fundamentals
14 do not support that, that tells the trader what sort of
15 position to take in that particular market. So what they
16 are basically doing is betting financial vs. fundamental.

17 MR. BRATHWAITE: Right.

18 DR. MEDLOCK: And that happens a lot. At the end
19 of the day, the NYMEX, on the day that let us say you are
20 trying to bring the price to December 31st, so that is the
21 Jan. 1 settle, right? So when you get to that time point,
22 that NYMEX contract, the price for that contract, has to be
23 the same as the price in January, right? Or else there is a
24 tremendous amount of arbitrage opportunity.

25 MR. BRATHWAITE: Correct.

1 DR. MEDLOCK: So that contract price will
2 converge to the spot price at the end of the day.

3 MR. BRATHWAITE: Yes.

4 DR. MEDLOCK: That will happen. But the price a
5 year from now? And there has been work done on this -- it
6 is not a very good predictor of what the price will actually
7 be at any given point in time. That is all.

8 MR. BRATHWAITE: I do not doubt what you just
9 said, Ken, but I am saying that is no different from any
10 other forecast that you produce, I produce, or they produce.
11 It is no different.

12 DR. MEDLOCK: No, I know. But I guess the
13 difference is what the NYMEX strip is representing is a
14 collection of prices that people are willing to do business
15 with. That is all it is. I mean, because you are talking
16 about people trading a January contract, they are going to
17 settle on a price, and that is what the price on the strip
18 is going to be, but that is really indicative more of the
19 risk that that is where the market is going than what people
20 fundamentally believe about the market, because the people
21 on the speculative side are the people that are willing to
22 provide risk, they are actually believing, "Well, hey, I
23 think that things are going to move much more in my favor
24 than what this price indicates." The guys who are hedging
25 risk, so the suppliers of risk, they are actually believing,

1 "I believe things are going to move much more in my favor
2 if I go ahead and go do this." And so you have got a really
3 divergent set of views, and they are willing to transact at
4 that price.

5 DR. NESBITT: That is exactly right.

6 MR. BRATHWAITE: Okay. Thank you.

7 DR. NESBITT: One other quick piece of data on
8 this and, Ken, you may have some comment on this, it has
9 been in the press. Qatarians have a bunch of LNG tankers
10 parked at Mallorca and parked at Gibraltar, and parked all
11 over the world. And on an LNG tanker, you can hold liquid
12 for, what, about ten months or something, you can keep it
13 cold, it is easy. And here is the rationale. You know the
14 NVP price is what? \$4.50 or \$5.00, really cantango, it is
15 \$9.00 in November. The U.S. price is just \$3.50 now, really
16 cantango, it is \$7.00 in November. So the Qatarians are
17 racing to go. "Okay, I'm going to tie up the boats, throw
18 down the anchor, I'm going to hang out in the Greek Seas,
19 have a great vacation, and we are going to sell it in
20 November. And we have got a \$4.00 profit locked in." Smart
21 decision? We do not know. You know what my dad would have
22 done, he would have dumped the tankers now because he made a
23 quarter, and then go back and get another load for November
24 -- because what you are doing is you are pulling 35 years in
25 the future out of the north field. I think it is dumb thing

1 to be doing, I think it is supremely dumb. They should
2 just be running at 100 percent load factor because they are
3 going to have a boatload of LNG in November. And what they
4 are doing is they are playing this game, they are saying,
5 "Hey, hey, hey, we have got a \$3.50 profit locked up, we are
6 going to swim in the Aegean in the summer, take our money in
7 November, and we can lock it in. They can contract for it,
8 and they have. Okay? But is \$7.00, or whatever it is at
9 NVP in November, a good guess what the price is going to be?
10 The answer is no, it is not. They have contracted it, but
11 just like Ken said, there are a whole bunch of traders out
12 there, it is a zero sum gain, some of them are going to take
13 big losses and some are going to make money. And he is
14 right, that is just the dollars at which people are willing
15 to do business, that is all it is. Of course, at NVP in
16 November, it could be -- if it is like last year -- \$30 in
17 ncf, in which case, if you have contracted for \$7.00, you
18 are kicking yourself all the way back to Doha.

19 COMMISSIONER BYRON: Maybe it is those Somali
20 pirates that are causing the swim.

21 DR. NESBITT: Yeah, they did not anchor next to
22 those guys.

23 MR. TAVARES: Okay, I guess that concludes our
24 panel discussion. Are there any comments from the public?
25 Well, Commissioners --

1 COMMISSIONER BOYD: Is there much public?

2 MR. TAVARES: A few. Well, I think that is all we
3 have for now. We thank all the presenters today and you for
4 listening. I think we had a good discussion.

5 COMMISSIONER BOYD: I thank all of our presenters,
6 everyone today, including our panel members here. I found it
7 a very interesting day, personally. It beats the heck out
8 of what I do most days of the week around here, and
9 hopefully it helps us with our future on how to deal with
10 gas prices. So thank you all very much. And I guess we
11 will stand adjourned.

12 (Whereupon, at 4:29 p.m., the workshop was
13 adjourned.)

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1 CERTIFICATE OF REPORTER

2 I, TAHSHA SANBRAILO, an Electronic Reporter, do
3 hereby certify that I am a disinterested person herein; that
4 I recorded the foregoing California Energy Commission
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9 way interested in outcome of said meeting.

10 IN WITNESS WHEREOF, I have hereunto set my hand
11 this _____ day of June, 2009.

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Tahsha Sanbrailo